



FINANCIAL SERVICES



FINANCING SOURCES

Balance Sheet Lending

Bond Financing*

Commercial Mortgage-Backed
Securities (CMBS)

Fannie Mae DUS^a

Federal Housing Administration (FHA)

Sales & Trading*

RED views our clients as partners, not transactions. We guide our clients through the complex details of the loan process drawing from a wealth of experience, as well as bringing a wide variety of financing sources to help structure the ideal loan package. With a team of experienced agency Asset Managers, we help borrowers navigate and utilize guidelines that will help them meet their loan goals. Our team also includes Credit Facilities specialists who bring additional funding possibilities to the table. With a servicing portfolio totaling in excess of \$16.4 billion in total unpaid principal balance, including mortgage loans for seniors housing & health care, multifamily, affordable and student housing, RED's loan servicing and asset management group delivers tailored solutions based on our borrower's individual needs.

*Services provided by RED Capital Markets, LLC (MEMBER FINRA/SIPC) and its registered representatives. DUS® is a registered trademark of Fannie Mae.



For more than two decades,
RED has delivered
tailored servicing solutions
designed to meet our
client's goals.



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THE FACE OF LENDING

Upon loan closing, RED provides an extensive welcome packet, which contains comprehensive loan information and contacts in a sleek, multi-tabbed binder for easy reference. RED continues to deliver premium in-house loan servicing and asset management to our clients for the duration of their loan. From our Dallas, Texas, based headquarters, our team provides a one-face-to-the- customer approach with our Asset Managers acting as a liaison between our borrowers and investors. Our Asset Managers are a phone call away and will coordinate activities such as the annual inspections we perform, quarterly financials, replacement reserve requests and any other borrower questions or needs.

RED Capital Group's team proactively seeks answers and resolutions to issues before they become problems. We do the right thing every time, in each solution and with procedural excellence so our clients can focus on what is important to them and to their businesses.



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At RED, we are all
about our relationships.
And partnering with
our clients to help
them build.
Not just their buildings.
But also their businesses.

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