

# FHA Lender Ranking Summary FY 2013



# FHA Lender Ranking Summary

FY 2013



## **Executive Summary**

A growing number of multifamily and healthcare property owners and developers have discovered the advantage of using the Federal Housing Administration (FHA) and Government National Mortgage Association (GNMA) guaranteed mortgage loan programs in the past several years. In late 2013, more than 13,450 FHA guaranteed project loans were outstanding, representing total original principal balances of more than \$100 billion. More than half of this amount (\$55.6 billion) has been endorsed by the FHA since 2011. Record totals of loans (2,285) and mortgage principal (\$21.4 billion) were endorsed in calendar 2012. Production in 2013 will approach, and possibly exceed, prior year levels.

Soaring endorsement and closing volumes are testaments to the valuable benefits FHA and Ginnie Mae programs give borrowers; most notably their longer terms, higher achievable loan-to-value ratios, transferability and, in many cases, lower coupon interest rates. While the benefits of FHA loan programs are numerous, the application and approval process often is more complex and document-intensive than comparable conventional loans. In addition, the length of time between loan engagement and funding can be longer. Consequently, prospective borrowers are well-advised to engage an experienced lender to guide them through the process.

A strong lending partner will offer:

- Industry-leading product knowledge.
- Deep processing and closing resources.
- Broad loan and mortgage-backed security secondary market distribution capability.
- The highest standards of ethics when dealing with clients and investors.

Of equal importance, the lender also should possess constructive and longstanding relationships with FHA underwriters, their respective regional and HUB offices, as well as with experienced appraisers and other third parties who form the balance of the loan application team.

Red Mortgage Capital ("RED") believes that that no other firm meets or exceeds its capabilities in any or all of the aforementioned respects. And, while many may make the claim of being number one, we have the numbers to prove that RED was the leading originator of HUD-guaranteed multifamily and health care loans in Fiscal Year 2013.

To support this claim, RED has prepared the following comprehensive 2013 FHA Lender Ranking Summary, which reports and ranks the overall FHA project loan origination numbers, and further stratifies the data by way of the individual loan programs with respect to firm commitments and closings in Fiscal Year 2013. We hope the summary will help you to evaluate lenders on the basis of their respective product and regional expertise.

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*Source data provided by the Federal Housing Administration, unless otherwise noted.*

## Highlights

Aggregate FHA project loan closing rankings are displayed on pages (8 through 16).

### Notable Aggregate FHA Lender Highlights:

- RED led all MAP and LEAN originators in total loan closings with 255.
- The second ranking MAP / LEAN lender closed 11.3% fewer loans during Fiscal Year 2013 (226).
  - Only six lenders closed as many as half of RED's Fiscal Year 2013 aggregate loan closings.
- RED led all originators with \$2.483 billion of total closed loan proceeds.
  - The next ranking lender accounted for 7.6% less closed principal.
  - RED commanded a 10.9% market share of the FHA loan market.
- RED accounted for a 9.8% market share of FY2013 MAP and LEAN loan closing.
  - RED closed 54 LEAN loans, representing a 7.1% market share.
    - RED ranked third among LEAN lenders with respect to loan volume (\$452.8 million).
    - RED also held third position with respect to loan count (62).
  - RED closed 193 MAP loans, accounting for a 10.9% market share.
    - Ranked #1 with respect to loan count.
    - Ranked #2 with respect to total closed loan proceeds, falling only 0.2% behind the category leader.

Detailed loan program origination data are found on pages (18 to 74).

### Other Notable Accomplishments

- RED was the most active MAP New Construction and Substantial Rehabilitation loan originator during FY2013, measured by way of loans closed (Page 38).
  - RED closed NC/SR loans of \$383.0 million original principal balance.
  - RED loan closing volume exceeded the second ranked lender by 10.5%.
  - RED ranked first in loan count, booking 21 loans for a 12.4% market share (Page 39).
  - The second ranked originator closed 16 loans.
- RED was the second most active MAP New Construction and Substantial Rehabilitation (NC/SR) loan originator during FY2013, measured by way of Firm Commitments (Page 24).
  - RED obtained firm commitments for \$253.6 million NC/SR loans during the period, accounting for a 9.6% market share.
  - The market leader captured an 11.8% market share.
- RED ranked first among LEAN New Construction and Substantial Rehabilitation lenders, closing Outstanding Principal Balance (OPB) of \$47.4 million of loans, representing a 25.3% market share.
  - The second ranking originator recorded closings totaling \$22.3 million for a 11.9% market share, less than half of the RED result.
  - The third placed originator closed loan principal equal to one-fifth of the RED total.

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- RED closed OPB of \$188.7 million of LEAN 223(f) loans, representing a 9.2% market share.
  - RED ranked second among lenders with respect to volume.
  - RED placed third with respect to loan count (27 loans / 10.5% market share).
- For 223(f) MAP Firm Commitments, RED ranked first among lenders in terms of loan count (57), claiming a 7.7% total market share.
  - The firm closed \$1.03 billion of 223(f) loans, accounting for 13.4% of the total market (Page 40).
  - RED beat the second ranked competitor by 29%.
- With respect to MAP 223(a)(7) commitments, RED ranked fourth overall with 37.
- For LEAN 223(a)(7) loans, RED closed 30 loans of \$213.7 million in OPB.
  - Ranked fifth by way of loan count and fifth by volume.

## Regional Office Highlights

Detailed loan origination data broken down by HUD Regional Office are found on pages (76 to 108).

## RED Mortgage:

- Obtained 37 MAP firm commitments in the HUD Chicago Region, ranking fourth among all lenders.
- Secured the following firm commitments:
  - 37 MAP firm commitments in the Chicago Region (4th overall).
  - 35 MAP firm commitments in the New York Region (2nd overall).
- Received firm commitments for 35 MAP loans in the HUD New York Region, ranking second among all lenders.
- Captured 21 MAP firm commitments in the HUD San Francisco Region, ranking second among all lenders.
- Recorded 13 MAP firm commitments processed in the Atlanta Region, ranking sixth among all lenders.
- Ranked sixth overall for Atlanta Region LEAN commitments, obtaining a total of four.
- Ranked fifth among LEAN lenders in the Chicago Region with 12 firm commitments.
- Obtained firm commitments with respect to 13 LEAN loans, placing fourth overall among lenders in the New York region.
- Received the third highest number of LEAN firm commitments in the Fort Worth region with 13. Ranked third among lenders with 12 firm commitments in the San Francisco region.

*Source data provided by the Federal Housing Administration, unless otherwise noted.*

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## CHAPTER 1: *Lender Rankings*







## Lender Rankings / All FHA (MAP and LEAN) Closings

LENDER	Count of Closings	Volume	Rank By Loan Count	Rank By Loan Volume
<b>RED MORTGAGE CAPITAL</b>	<b>255</b>	<b>\$2,483,047,500</b>	<b>1</b>	<b>1</b>
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	226	\$2,190,484,400	2	3
BERKADIA COMMERCIAL MTG	206	\$1,964,476,500	3	4
LANCASTER POLLARD MTGE	165	\$987,585,900	4	7
WELLS FARGO BANK NA	160	\$2,294,353,300	5	2
P/R MTGE & INVEST CORP	144	\$1,174,150,500	6	6
WALKER AND DUNLOP LLC	133	\$1,418,004,200	7	5
LOVE FUNDING CORP	119	\$906,635,700	8	9
CAPITAL FUNDING LLC	112	\$669,424,500	9	12
PRUDENTIAL HUNTOON PAIGE	91	\$909,517,500	10	8
OPPENHEIMER MF HSG & HCARE	86	\$818,404,500	11	10
DOUGHERTY MORTGAGE LLC	73	\$708,838,100	12	11
CENTENNIAL MORTGAGE	66	\$474,218,600	13	14
OAK GROVE COMMERCIAL MTG	59	\$668,258,500	14	13
PILLAR CAPITAL FINANCE LLC	52	\$325,166,900	15	21
HOUSING & HEALTHCARE FINC	50	\$443,197,300	16	16
CAMBRIDGE REALTY CAPITAL	47	\$451,655,200	17	15
PNC BANK NA	47	\$411,233,100	17	17
GERSHMAN INVESTMENT	42	\$334,542,900	19	20
BEECH STREET CAPITAL LLC	37	\$345,266,800	20	19
FEDERAL HOME LOAN MTGE CORP	34	\$261,991,000	21	23
DAVIS-PENN MTGE	26	\$228,209,500	22	25
BELLWETHER REAL EST CAPITAL	26	\$169,375,400	22	31
HIGHLAND COMMERCIAL MTGE	24	\$213,454,700	24	26
CBRE HMF INC	22	\$351,528,900	25	18
HUNTOON HASTINGS INC	22	\$170,959,100	25	30
M & T REALTY CORP	21	\$282,560,800	27	22
KEYCORP REAL EST CAP MKT	21	\$233,071,600	27	24
MASSACHUSETTS HFA	21	\$136,674,000	27	33
GRANDBRIDGE REAL ESTATE CAP	20	\$173,119,400	30	28
AMERISPHERE MTG FINANCE LLC	19	\$172,725,700	31	29
BERKELEY POINT CAPITAL LLC	16	\$194,742,000	32	27
ARBOR COMMERCIAL MTGE	16	\$109,160,700	32	36
CENTURY HEALTH CAPITAL	15	\$162,863,100	34	32
ROCKHALL FUNDING CORP	13	\$112,335,100	35	35
FIRST HSG DEVMT CORP OF FL	12	\$116,157,200	36	34
ZIEGLER FINANCING CORP	12	\$60,525,100	36	42
TAVERNIER CAPITAL FUNDING	12	\$39,568,600	36	47
NORTHPOINT CAPITAL LLC	8	\$93,040,000	39	38
CENTERLINE MTGE CAPITAL	8	\$46,975,000	39	45
FOREST CITY CAPITAL CORP	7	\$97,282,000	41	37
CALIFORNIA HFA	7	\$69,950,000	41	39
MINNESOTA HFA	7	\$21,778,854	41	53
FEDERAL NATIONAL MORTGAGE	6	\$52,935,000	44	44
LINKS MORTGAGE CORP	6	\$31,603,600	44	49
GREAT LAKES FINANCIAL GRP	6	\$30,265,600	44	50
METROPOLITAN FUNDING CORP	5	\$69,160,400	47	40
ARMSTRONG MORTGAGE	5	\$13,645,100	47	59
RHODE ISLAND HFA	4	\$31,695,000	49	48
FIRST AMERICAN CAPITAL GRP	4	\$26,952,600	49	51
MARYLAND DEPT HSG COM DEVMT	4	\$23,825,000	49	52
COLUMBIA NATL REAL ESTATE	3	\$66,705,900	52	41
REGIONS BANK	3	\$19,208,800	52	54
STIFEL BANK AND TRUST	3	\$13,171,700	52	60
ROCKPORT MORTGAGE	2	\$55,826,400	55	43
MUSA FINANCIAL LLC	2	\$42,358,000	55	46
NEW HAMPSHIRE HFA	2	\$14,434,000	55	57
MISSOURI HDC	2	\$13,700,000	55	58
BANKERS GUARANTEE TITLE TRUST	2	\$7,764,900	55	61
PHARES CO	2	\$5,466,100	55	62
SUN WEST MORTGAGE	2	\$3,877,000	55	63
CMC MORTGAGE SERVICES	2	\$3,638,200	55	64
CENTRAL NATIONAL BANK&TRUST	2	\$3,560,000	55	65
NEW JERSEY HMFA	2	\$3,406,427	55	66
NEW MEXICO MFA	2	\$1,451,300	55	70
MONTGOMERY COUNTY HOC	1	\$18,200,000	66	55
COLORADO HFA	1	\$17,450,000	66	56
DEVELOPERS MTGE CORP	1	\$2,735,000	66	67
PRAIRIE MORTGAGE CO	1	\$2,486,000	66	68
ILLINOIS HDA	1	\$2,100,000	66	69

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Lender Rankings / All FHA (MAP and LEAN) Firm Commitments

LENDER	Count of Firm Commitments	Volume	Rank By Loan Count	Rank By Loan Volume
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	225	\$2,182,379,400	1	1
BERKADIA COMMERCIAL MTG	205	\$1,909,275,800	2	2
LANCASTER POLLARD MTGE	165	\$987,585,900	3	6
<b>RED MORTGAGE CAPITAL</b>	<b>162</b>	<b>\$1,232,330,000</b>	<b>4</b>	<b>4</b>
LOVE FUNDING CORP	115	\$884,469,000	5	7
CAPITAL FUNDING LLC	112	\$669,424,500	6	11
WALKER AND DUNLOP LLC	109	\$1,096,301,100	7	5
P/R MTGE & INVEST CORP	100	\$665,844,100	8	13
PRUDENTIAL HUNTOON PAIGE	86	\$876,206,000	9	8
DOUGHERTY MORTGAGE LLC	72	\$699,268,800	10	10
OPPENHEIMER MF HSG & HCARE	69	\$610,419,400	11	14
CENTENNIAL MORTGAGE	65	\$472,219,500	12	12
OAK GROVE COMMERCIAL MTG	58	\$666,920,100	13	16
WELLS FARGO BANK NA	56	\$1,409,645,900	14	3
ROCKPORT MORTGAGE	53	\$725,074,800	15	9
PILLAR CAPITAL FINANCE LLC	52	\$325,166,900	16	23
HOUSING & HEALTHCARE FINC	51	\$472,756,900	17	15
CAMBRIDGE REALTY CAPITAL	47	\$451,655,200	18	17
GERSHMAN INVESTMENT	43	\$355,370,200	19	19
PNC BANK NA	40	\$325,217,100	20	22
AGM FINANCIAL SERVICES	35	\$394,847,100	21	18
BEECH STREET CAPITAL LLC	35	\$309,138,800	21	25
FEDERAL HOME LOAN MTGE CORP	35	\$276,991,000	21	29
DRAPER & KRAMER COMCL MTGE	34	\$292,781,100	24	26
DEVELOPERS MTGE CORP	33	\$211,880,900	25	31
DAVIS-PENN MTGE	26	\$228,209,500	26	30
BELLWETHER REAL EST CAPITAL	25	\$164,950,400	27	37
CWCAPITAL LLC	24	\$321,703,100	28	24
KEYCORP REAL EST CAP MKT	23	\$278,653,600	29	28
HIGHLAND COMMERCIAL MTGE	23	\$210,232,700	29	32
CBRE HMF INC	22	\$351,528,900	31	20
HUNTOON HASTINGS INC	22	\$170,959,100	31	36
M & T REALTY CORP	21	\$282,560,800	33	27
MASSACHUSETTS HFA	21	\$136,674,000	33	40
GRANDBRIDGE REAL ESTATE CAP	20	\$173,119,400	35	34
AMERISPHERE MTG FINANCE LLC	19	\$172,725,700	36	35
COOPERATIVE HSG RESOURCES	18	\$105,639,900	37	46
PARAGON MORTGAGE	16	\$342,999,400	38	21
BERKELEY POINT CAPITAL LLC	16	\$194,742,000	38	33
ARBOR COMMERCIAL MTGE	16	\$109,160,700	38	44
CENTURY HEALTH CAPITAL	15	\$162,863,100	41	38
MASON JOSEPH COMPANY INC	14	\$106,666,000	42	45
ROCKHALL FUNDING CORP	13	\$112,335,100	43	43
HFC FUNDING CORP	13	\$101,695,700	43	48
FIRST HSG DEVMT CORP OF FL	12	\$116,157,200	45	42
ZIEGLER FINANCING CORP	12	\$60,525,100	45	54
TAVERNIER CAPITAL FUNDING	12	\$39,568,600	45	61
RED STONE AGENCY LENDING	9	\$162,819,700	48	39
LAY COMMERCIAL MTGE LLC	9	\$20,216,600	48	73
NORTHPOINT CAPITAL LLC	8	\$93,040,000	50	51
CENTERLINE MTGE CAPITAL	8	\$46,975,000	50	58
SIMS MORTGAGE FUNDING	7	\$103,202,200	52	47
MINNESOTA HFA	7	\$21,778,854	52	71
EF&A FUNDING LLC	6	\$125,380,000	54	41
EASTERN MORTGAGE CAPITAL LLC	6	\$100,285,300	54	49
CALIFORNIA HFA	6	\$54,950,000	54	55
LINKS MORTGAGE CORP	6	\$31,603,600	54	65
GREAT LAKES FINANCIAL GRP	6	\$30,265,600	54	66
JS MULTICAPITAL CORP	5	\$96,419,900	59	50
METROPOLITAN FUNDING CORP	5	\$69,160,400	59	52
CRAIN MORTGAGE GROUP, LLC	5	\$54,274,100	59	56
FOREST CITY CAPITAL CORP	5	\$51,700,000	59	57
FEDERAL NATIONAL MORTGAGE	5	\$44,991,000	59	59
ARMSTRONG MORTGAGE	5	\$13,645,100	59	79
RHODE ISLAND HFA	4	\$31,695,000	65	64
FIRST AMERICAN CAPITAL GRP	4	\$26,952,600	65	67
MARYLAND DEPT HSG COM DEVMT	4	\$23,825,000	65	69
BEDFORD LENDING CORP	4	\$8,369,000	65	83
COLUMBIA NATL REAL ESTATE	3	\$66,705,900	69	53
BANKERS GUARANTEE TITLE TRUST	3	\$35,917,600	69	63
CAIN BROTHERS FUNDING LLC	3	\$23,275,800	69	70
CHAMBERS BANK	3	\$20,889,600	69	72
REGIONS BANK	3	\$19,208,800	69	74
STIFEL BANK AND TRUST	3	\$13,171,700	69	80
CENTRAL NATIONAL BANK&TRUST	3	\$7,516,000	69	85
MUSA FINANCIAL LLC	2	\$42,358,000	76	60
RICHMAC FUNDING LLC	2	\$36,128,000	76	62
NEW HAMPSHIRE HFA	2	\$14,434,000	76	77
MISSOURI HDC	2	\$13,700,000	76	78
PHARES CO	2	\$5,466,100	76	87
BANK OF MONTANA	2	\$3,932,400	76	89
SUN WEST MORTGAGE	2	\$3,877,000	76	90
CMC MORTGAGE SERVICES	2	\$3,638,200	76	91
NEW JERSEY HMFA	2	\$3,406,427	76	92
NEW MEXICO MFA	2	\$1,451,300	76	95
WYATT FUNDING CORP	1	\$24,275,000	86	68
MONTGOMERY COUNTY HOC	1	\$18,200,000	86	75
COLORADO HFA	1	\$17,450,000	86	76
WACHOVIA MF CAPITAL	1	\$9,569,300	86	81
D ANSLEY COMPANY INC	1	\$8,680,000	86	82
CALIFORNIA COMMUNITY REINVTM CORP	1	\$7,810,000	86	84
STONEARCH MORTGAGE CORP	1	\$5,671,100	86	86
ENTERPRISE COMMUNITY INVTM	1	\$4,425,000	86	88
PRAIRIE MORTGAGE CO	1	\$2,486,000	86	93
ILLINOIS HDA	1	\$2,100,000	86	94

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Lender Rankings / MAP Closings

LENDER	Count of Closings	Volume	Rank By Loan Count	Rank By Loan Volume
<b>RED MORTGAGE CAPITAL</b>	<b>193</b>	<b>\$2,030,233,900</b>	<b>1</b>	<b>2</b>
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	177	\$1,785,802,500	2	3
BERKADIA COMMERCIAL MTG	144	\$1,585,963,100	3	4
WELLS FARGO BANK NA	143	\$2,034,966,800	4	1
P/R MTGE & INVEST CORP	142	\$1,156,649,200	5	6
WALKER AND DUNLOP LLC	104	\$1,222,203,300	6	5
PRUDENTIAL HUNTOON PAIGE	72	\$753,015,500	7	7
LOVE FUNDING CORP	72	\$532,595,000	7	11
OPPENHEIMER MF HSG & HCARE	66	\$671,894,500	9	8
DOUGHERTY MORTGAGE LLC	62	\$591,946,200	10	10
CENTENNIAL MORTGAGE	57	\$422,080,200	11	12
OAK GROVE COMMERCIAL MTG	55	\$634,433,500	12	9
PILLAR CAPITAL FINANCE LLC	52	\$325,166,900	13	14
LANCASTER POLLARD MTGE	47	\$175,882,000	14	23
PNC BANK NA	40	\$361,337,300	15	13
GERSHMAN INVESTMENT	36	\$290,395,700	16	16
FEDERAL HOME LOAN MTGE CORP	34	\$261,991,000	17	17
DAVIS-PENN MTGE	26	\$228,209,500	18	19
BELLWETHER REAL EST CAPITAL	25	\$162,397,400	19	24
HIGHLAND COMMERCIAL MTGE	23	\$210,232,700	20	20
MASSACHUSETTS HFA	21	\$136,674,000	21	26
CBRE HMF INC	18	\$300,145,100	22	15
AMERISPHERE MTG FINANCE LLC	17	\$156,996,700	23	25
GRANDBRIDGE REAL ESTATE CAP	16	\$135,951,600	24	27
ARBOR COMMERCIAL MTGE	16	\$109,160,700	24	29
BERKELEY POINT CAPITAL LLC	15	\$186,935,600	26	21
M & T REALTY CORP	14	\$231,951,700	27	18
HUNTOON HASTINGS INC	14	\$133,709,200	27	28
BEECH STREET CAPITAL LLC	13	\$177,946,800	29	22
ROCKHALL FUNDING CORP	12	\$103,373,200	30	31
FIRST HSG DEVMT CORP OF FL	11	\$109,107,500	31	30
TAVERNIER CAPITAL FUNDING	11	\$35,357,000	31	42
KEYCORP REAL EST CAP MKT	9	\$102,812,400	33	32
NORTHPOINT CAPITAL LLC	8	\$93,040,000	34	34
CENTERLINE MTGE CAPITAL	8	\$46,975,000	34	40
FOREST CITY CAPITAL CORP	7	\$97,282,000	36	33
CALIFORNIA HFA	7	\$69,950,000	36	35
MINNESOTA HFA	7	\$21,778,854	36	47
FEDERAL NATIONAL MORTGAGE	6	\$52,935,000	39	39
GREAT LAKES FINANCIAL GRP	6	\$30,265,600	39	44
METROPOLITAN FUNDING CORP	4	\$60,398,300	41	37
RHODE ISLAND HFA	4	\$31,695,000	41	43
HOUSING & HEALTHCARE FINC	4	\$24,885,600	41	45
MARYLAND DEPT HSG COM DEVMT	4	\$23,825,000	41	46
CENTURY HEALTH CAPITAL	4	\$15,795,400	41	51
ARMSTRONG MORTGAGE	4	\$11,198,000	41	55
COLUMBIA NATL REAL ESTATE	3	\$66,705,900	47	36
ZIEGLER FINANCING CORP	3	\$12,408,100	47	54
ROCKPORT MORTGAGE	2	\$55,826,400	49	38
MUSA FINANCIAL LLC	2	\$42,358,000	49	41
NEW HAMPSHIRE HFA	2	\$14,434,000	49	52
MISSOURI HDC	2	\$13,700,000	49	53
STIFEL BANK AND TRUST	2	\$8,080,100	49	56
BANKERS GUARANTEE TITLE TRUST	2	\$7,764,900	49	57
PHARES CO	2	\$5,466,100	49	58
LINKS MORTGAGE CORP	2	\$5,164,200	49	59
SUN WEST MORTGAGE	2	\$3,877,000	49	60
CMC MORTGAGE SERVICES	2	\$3,638,200	49	61
CENTRAL NATIONAL BANK&TRUST	2	\$3,560,000	49	62
NEW JERSEY HMFA	2	\$3,406,427	49	63
NEW MEXICO MFA	2	\$1,451,300	49	68
CAMBRIDGE REALTY CAPITAL	1	\$21,700,000	62	48
MONTGOMERY COUNTY HOC	1	\$18,200,000	62	49
COLORADO HFA	1	\$17,450,000	62	50
DEVELOPERS MTGE CORP	1	\$2,735,000	62	64
PRAIRIE MORTGAGE CO	1	\$2,486,000	62	65
ILLINOIS HDA	1	\$2,100,000	62	66
FIRST AMERICAN CAPITAL GRP	1	\$2,087,000	62	67

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Lender Rankings / MAP Firm Commitments

LENDER	Count of Firm Commitments	Volume	Rank By Loan Count	Rank By Loan Volume
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	176	\$1,777,697,500	1	1
BERKADIA COMMERCIAL MTG	142	\$1,519,550,400	2	2
<b>RED MORTGAGE CAPITAL</b>	<b>108</b>	<b>\$873,552,800</b>	<b>3</b>	<b>5</b>
P/R MTGE & INVEST CORP	100	\$665,844,100	4	8
WALKER AND DUNLOP LLC	97	\$1,031,789,700	5	4
LOVE FUNDING CORP	68	\$510,428,300	6	11
PRUDENTIAL HUNTOON PAIGE	67	\$719,704,000	7	6
DOUGHERTY MORTGAGE LLC	62	\$591,946,200	8	10
CENTENNIAL MORTGAGE	56	\$420,081,100	9	13
OAK GROVE COMMERCIAL MTG	54	\$633,095,100	10	9
ROCKPORT MORTGAGE	52	\$716,645,700	11	7
PILLAR CAPITAL FINANCE LLC	52	\$325,166,900	11	16
OPPENHEIMER MF HSG & HCARE	49	\$463,909,400	13	12
LANCASTER POLLARD MTGE	47	\$175,882,000	14	28
WELLS FARGO BANK NA	44	\$1,222,388,900	15	3
GERSHMAN INVESTMENT	37	\$311,223,000	16	17
FEDERAL HOME LOAN MTGE CORP	35	\$276,991,000	17	19
AGM FINANCIAL SERVICES	34	\$392,839,100	18	14
PNC BANK NA	33	\$275,321,300	19	20
DEVELOPERS MTGE CORP	33	\$211,880,900	19	24
DRAPER & KRAMER COMCL MTGE	32	\$275,279,800	21	21
DAVIS-PENN MTGE	26	\$228,209,500	22	23
BELLWETHER REAL EST CAPITAL	24	\$157,972,400	23	30
HIGHLAND COMMERCIAL MTGE	23	\$210,232,700	24	25
MASSACHUSETTS HFA	21	\$136,674,000	25	34
CBRE HMF INC	18	\$300,145,100	26	18
COOPERATIVE HSG RESOURCES	18	\$105,639,900	26	41
AMERISPHERE MTG FINANCE LLC	17	\$156,996,700	28	31
GRANDBRIDGE REAL ESTATE CAP	16	\$135,951,600	29	35
ARBOR COMMERCIAL MTGE	16	\$109,160,700	29	38
PARAGON MORTGAGE	15	\$325,566,500	31	15
BERKELEY POINT CAPITAL LLC	15	\$186,935,600	31	27
M & T REALTY CORP	14	\$231,951,700	33	22
HUNTOON HASTINGS INC	14	\$133,709,200	33	36
MASON JOSEPH COMPANY INC	14	\$106,666,000	33	40
ROCKHALL FUNDING CORP	12	\$103,373,200	36	42
HFC FUNDING CORP	12	\$98,473,700	36	44
KEYCORP REAL EST CAP MKT	11	\$148,394,400	38	32
BEECH STREET CAPITAL LLC	11	\$141,818,800	38	33
FIRST HSG DEVMT CORP OF FL	11	\$109,107,500	38	39
TAVERNIER CAPITAL FUNDING	11	\$35,357,000	38	57
RED STONE AGENCY LENDING	9	\$162,819,700	42	29
LAY COMMERCIAL MTGE LLC	9	\$20,216,600	42	67
NORTHPOINT CAPITAL LLC	8	\$93,040,000	44	46
CENTERLINE MTGE CAPITAL	8	\$46,975,000	44	52
CWCAPITAL LLC	7	\$190,413,600	46	26
MINNESOTA HFA	7	\$21,778,854	46	64
EF&A FUNDING LLC	6	\$125,380,000	48	37
EASTERN MORTGAGE CAPITAL LLC	6	\$100,285,300	48	43
CALIFORNIA HFA	6	\$54,950,000	48	49
GREAT LAKES FINANCIAL GRP	6	\$30,265,600	48	60
JS MULTICAPITAL CORP	5	\$96,419,900	52	45
CRAIN MORTGAGE GROUP, LLC	5	\$54,274,100	52	50
FOREST CITY CAPITAL CORP	5	\$1,700,000	52	51
FEDERAL NATIONAL MORTGAGE	5	\$44,991,000	52	53
METROPOLITAN FUNDING CORP	4	\$60,398,300	56	58
RHODE ISLAND HFA	4	\$31,695,000	56	59
HOUSING & HEALTHCARE FINC	4	\$24,885,600	56	61
MARYLAND DEPT HSG COM DEVMT	4	\$23,825,000	56	63
CENTURY HEALTH CAPITAL	4	\$15,795,400	56	70
ARMSTRONG MORTGAGE	4	\$11,198,000	56	74
COLUMBIA NATL REAL ESTATE	3	\$66,705,900	62	47
BANKERS GUARANTEE TITLE TRUST	3	\$35,917,600	62	56
SIMS MORTGAGE FUNDING	3	\$33,080,700	62	58
CHAMBERS BANK	3	\$20,889,600	62	66
ZIEGLER FINANCING CORP	3	\$12,408,100	62	73
CENTRAL NATIONAL BANK&TRUST	3	\$7,516,000	62	78
BEDFORD LENDING CORP	3	\$4,242,000	62	83
MUSA FINANCIAL LLC	2	\$42,358,000	69	54
RICHMAC FUNDING LLC	2	\$36,128,000	69	55
NEW HAMPSHIRE HFA	2	\$14,434,000	69	71
MISSOURI HDC	2	\$13,700,000	69	72
STIFEL BANK AND TRUST	2	\$8,080,100	69	76
PHARES CO	2	\$5,466,100	69	80
LINKS MORTGAGE CORP	2	\$5,164,200	69	81
BANK OF MONTANA	2	\$3,932,400	69	84
SUN WEST MORTGAGE	2	\$3,877,000	69	85
CMC MORTGAGE SERVICES	2	\$3,638,200	69	86
NEW JERSEY HMFA	2	\$3,406,427	69	87
NEW MEXICO MFA	2	\$1,451,300	69	91
WYATT FUNDING CORP	1	\$24,275,000	81	62
CAMBRIDGE REALTY CAPITAL	1	\$21,700,000	81	65
MONTGOMERY COUNTY HOC	1	\$18,200,000	81	68
COLORADO HFA	1	\$17,450,000	81	69
D ANSLEY COMPANY INC	1	\$8,680,000	81	75
CALIFORNIA COMMUNITY REINVTM CORP	1	\$7,810,000	81	77
STONEARCH MORTGAGE CORP	1	\$5,671,100	81	79
ENTERPRISE COMMUNITY INVMT	1	\$4,425,000	81	82
PRAIRIE MORTGAGE CO	1	\$2,486,000	81	88
ILLINOIS HDA	1	\$2,100,000	81	89
FIRST AMERICAN CAPITAL GRP	1	\$2,087,000	81	90

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Lender Rankings / LEAN Closings

LENDER	Count of Closings	Volume	Rank By Loan Count	Rank By Loan Volume
LANCASTER POLLARD MTGE	118	\$811,703,900	1	1
CAPITAL FUNDING LLC	112	\$669,424,500	2	2
<b>RED MORTGAGE CAPITAL</b>	<b>62</b>	<b>\$452,813,600</b>	<b>3</b>	<b>3</b>
BERKADIA COMMERCIAL MTG	62	\$378,513,400	3	7
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	49	\$404,681,900	5	6
LOVE FUNDING CORP	47	\$374,040,700	6	8
CAMBRIDGE REALTY CAPITAL	46	\$429,955,200	7	4
HOUSING & HEALTHCARE FINC	46	\$418,311,700	7	5
WALKER AND DUNLOP LLC	29	\$195,800,900	9	10
BEECH STREET CAPITAL LLC	24	\$167,320,000	10	11
OPPENHEIMER MF HSG & HCARE	20	\$146,510,000	11	14
PRUDENTIAL HUNTOON PAIGE	19	\$156,502,000	12	12
WELLS FARGO BANK NA	17	\$259,386,500	13	9
KEYCORP REAL EST CAP MKT	12	\$130,259,200	14	15
CENTURY HEALTH CAPITAL	11	\$147,067,700	15	13
DOUGHERTY MORTGAGE LLC	11	\$116,891,900	15	16
CENTENNIAL MORTGAGE	9	\$52,138,400	17	17
ZIEGLER FINANCING CORP	9	\$48,117,000	17	21
HUNTOON HASTINGS INC	8	\$37,249,900	19	23
M & T REALTY CORP	7	\$50,609,100	20	19
PNC BANK NA	7	\$49,895,800	20	20
GERSHMAN INVESTMENT	6	\$44,147,200	22	22
CBRE HMF INC	4	\$51,383,800	23	18
GRANDBRIDGE REAL ESTATE CAP	4	\$37,167,800	23	24
OAK GROVE COMMERCIAL MTG	4	\$33,825,000	23	25
LINKS MORTGAGE CORP	4	\$26,439,400	23	26
FIRST AMERICAN CAPITAL GRP	3	\$24,865,600	27	27
REGIONS BANK	3	\$19,208,800	27	28
P/R MTGE & INVEST CORP	2	\$17,501,300	29	29
AMERISPHERE MTG FINANCE LLC	2	\$15,729,000	29	30
ROCKHALL FUNDING CORP	1	\$8,961,900	31	31
METROPOLITAN FUNDING CORP	1	\$8,762,100	31	32
BERKELEY POINT CAPITAL LLC	1	\$7,806,400	31	33
FIRST HSG DEVMT CORP OF FL	1	\$7,049,700	31	34
BELLWETHER REAL EST CAPITAL	1	\$6,978,000	31	35
STIFEL BANK AND TRUST	1	\$5,091,600	31	36
TAVERNIER CAPITAL FUNDING	1	\$4,211,600	31	37
HIGHLAND COMMERCIAL MTGE	1	\$3,222,000	31	38
ARMSTRONG MORTGAGE	1	\$2,447,100	31	39

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Lender Rankings / LEAN Firm Commitments

LENDER	Count of Firm Commitments	Volume	Rank By Loan Count	Rank By Loan Volume
LANCASTER POLLARD MTGE	118	\$811,703,900	1	1
CAPITAL FUNDING LLC	112	\$669,424,500	2	2
BERKADIA COMMERCIAL MTG	63	\$389,725,400	3	6
<b>RED MORTGAGE CAPITAL</b>	<b>54</b>	<b>\$358,777,200</b>	<b>4</b>	<b>8</b>
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	49	\$404,681,900	5	5
HOUSING & HEALTHCARE FINC	47	\$447,871,300	6	3
LOVE FUNDING CORP	47	\$374,040,700	6	7
CAMBRIDGE REALTY CAPITAL	46	\$429,955,200	8	4
BEECH STREET CAPITAL LLC	24	\$167,320,000	9	10
OPPENHEIMER MF HSG & HCARE	20	\$146,510,000	10	13
PRUDENTIAL HUNTOON PAIGE	19	\$156,502,000	11	11
CWCAPITAL LLC	17	\$131,289,500	12	14
WELLS FARGO BANK NA	12	\$187,257,000	13	9
KEYCORP REAL EST CAP MKT	12	\$130,259,200	13	15
WALKER AND DUNLOP LLC	12	\$64,511,400	13	18
CENTURY HEALTH CAPITAL	11	\$147,067,700	16	12
DOUGHERTY MORTGAGE LLC	10	\$107,322,600	17	16
CENTENNIAL MORTGAGE	9	\$52,138,400	18	19
ZIEGLER FINANCING CORP	9	\$48,117,000	18	23
HUNTOON HASTINGS INC	8	\$37,249,900	20	25
M & T REALTY CORP	7	\$50,609,100	21	21
PNC BANK NA	7	\$49,895,800	21	22
GERSHMAN INVESTMENT	6	\$44,147,200	23	24
SIMS MORTGAGE FUNDING	4	\$70,121,500	24	17
CBRE HMF INC	4	\$51,383,800	24	20
GRANDBRIDGE REAL ESTATE CAP	4	\$37,167,800	24	26
OAK GROVE COMMERCIAL MTG	4	\$33,825,000	24	27
LINKS MORTGAGE CORP	4	\$26,439,400	24	28
FIRST AMERICAN CAPITAL GRP	3	\$24,865,600	29	29
CAIN BROTHERS FUNDING LLC	3	\$23,275,800	29	30
REGIONS BANK	3	\$19,208,800	29	31
DRAPER & KRAMER COMCL MTGE	2	\$17,501,300	32	32
AMERISPHERE MTG FINANCE LLC	2	\$15,729,000	32	34
PARAGON MORTGAGE	1	\$17,432,900	34	33
WACHOVIA MF CAPITAL	1	\$9,569,300	34	35
ROCKHALL FUNDING CORP	1	\$8,961,900	34	36
METROPOLITAN FUNDING CORP	1	\$8,762,100	34	37
ROCKPORT MORTGAGE	1	\$8,429,100	34	38
BERKELEY POINT CAPITAL LLC	1	\$7,806,400	34	39
FIRST HSG DEVMT CORP OF FL	1	\$7,049,700	34	40
BELLWETHER REAL EST CAPITAL	1	\$6,978,000	34	41
STIFEL BANK AND TRUST	1	\$5,091,600	34	42
TAVERNIER CAPITAL FUNDING	1	\$4,211,600	34	43
BEDFORD LENDING CORP	1	\$4,127,000	34	44
HFC FUNDING CORP	1	\$3,222,000	34	45
ARMSTRONG MORTGAGE	1	\$2,447,100	34	46
AGM FINANCIAL SERVICES	1	\$2,008,000	34	47

Source data provided by the Federal Housing Administration, unless otherwise noted.

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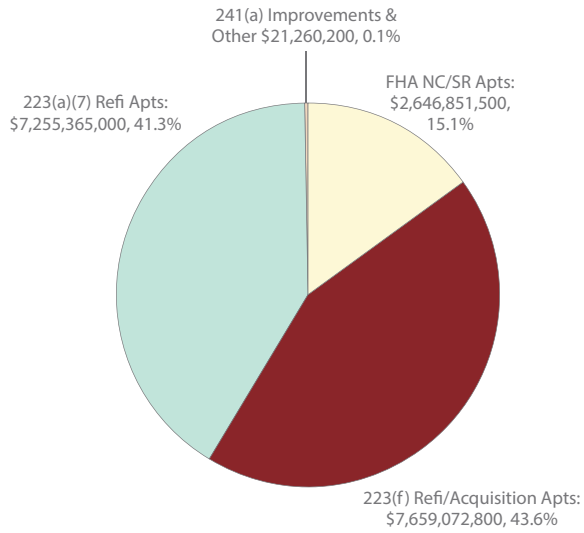


# FHA Lender Ranking Summary

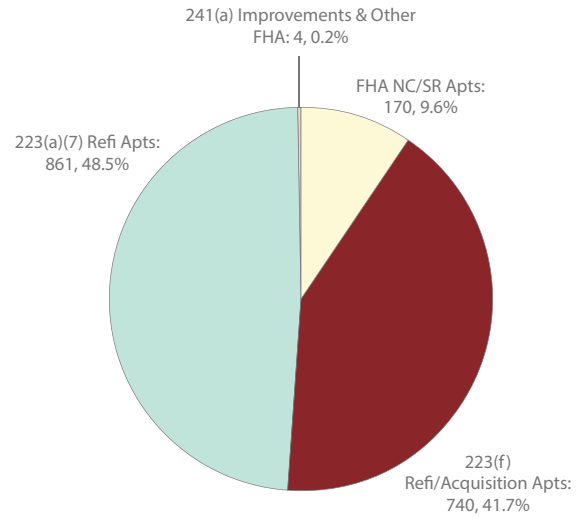
FY 2013

## CHAPTER 1: *MAP Loan Activity by Program*

**Total FHA MAP Loan Volume by Program**



**Total FHA MAP Loan Count by Program**



Source data provided by the Federal Housing Administration, unless otherwise noted.

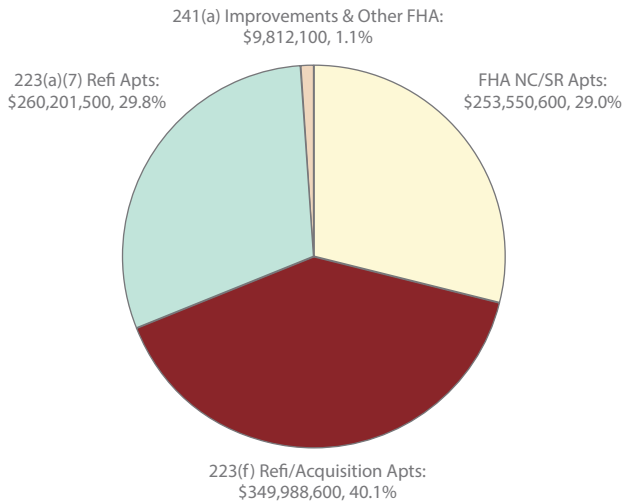
# FHA Lender Ranking Summary

FY 2013

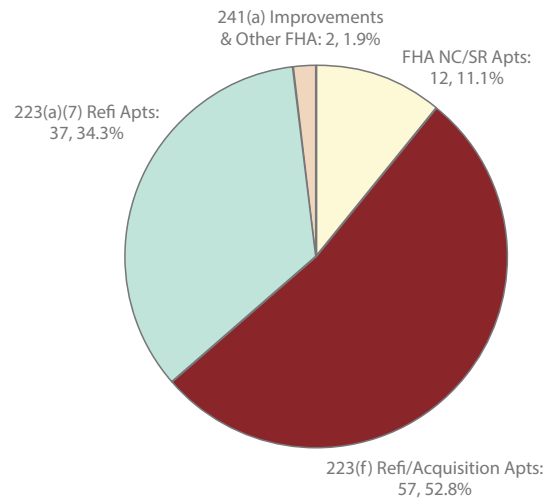
## CHAPTER 2: *MAP Loan Activity by Program*

### SECTION A: *Firm Commitments*

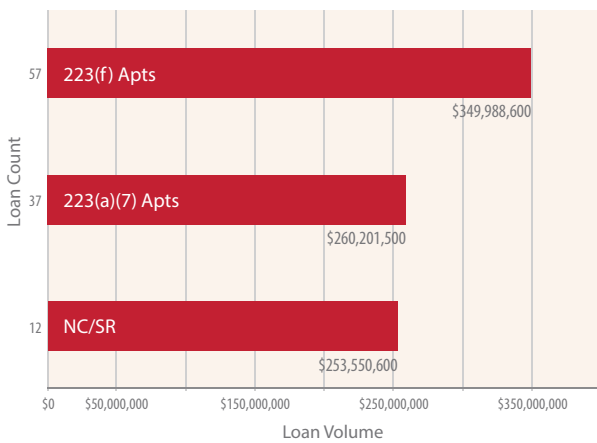
**RMC: MAP Firm Commitment  
Loan Volume by Program**



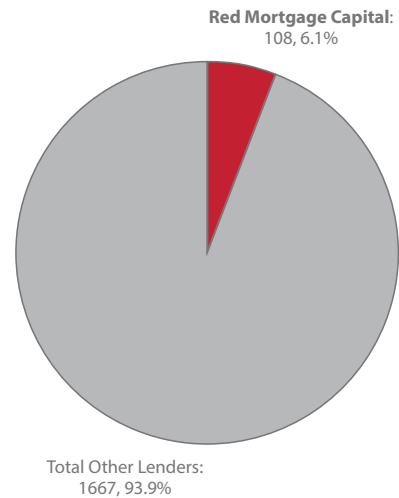
**RMC: MAP Firm Commitment  
Loan Count by Program**



**RMC: MAP Firm Commitment  
Count by Program**

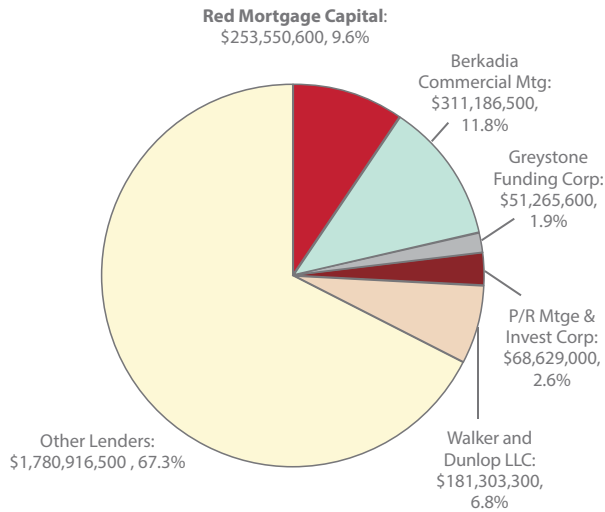


**RMC: MAP Marketshare of  
Firm Commitment**

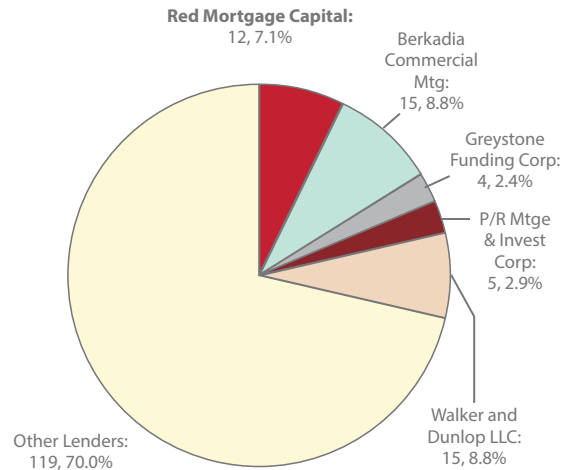


Source data provided by the Federal Housing Administration, unless otherwise noted.

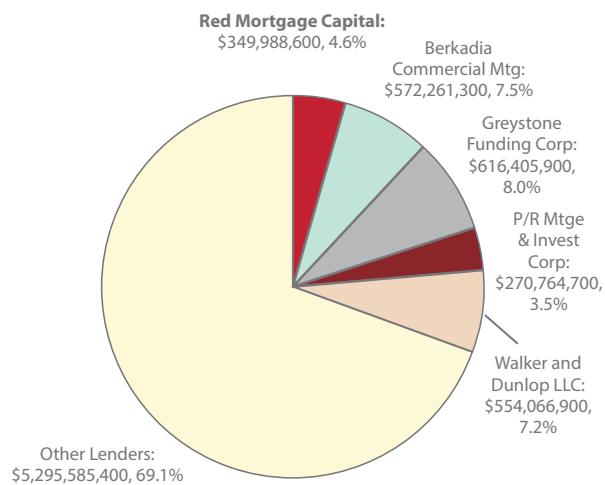
**Top MAP Lenders:  
New Construction/Sub Rehab (NC/SR)  
Firm Commitment Loan Volume**



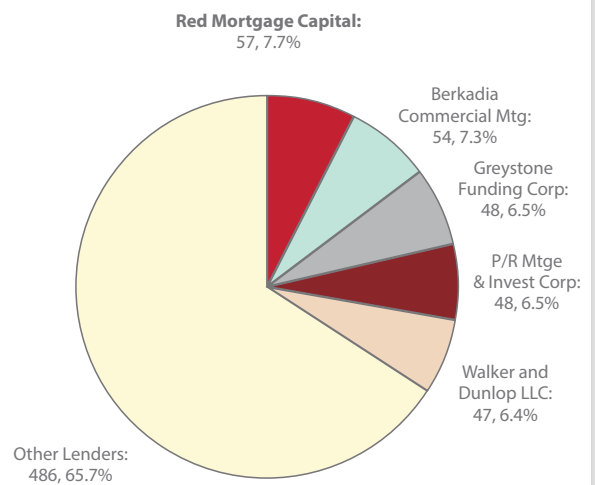
**Top MAP Lenders:  
NC/SR Firm Commitment Count**



**Top MAP Lenders:  
223(f) Firm Commitment Volume**

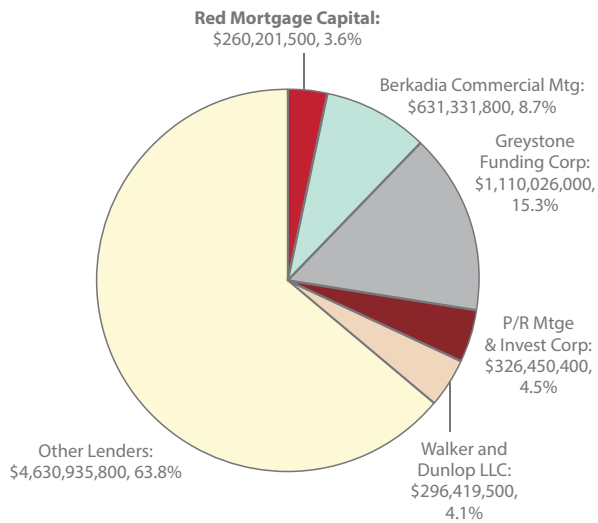


**Top MAP Lenders:  
223(f) Firm Commitment Count**

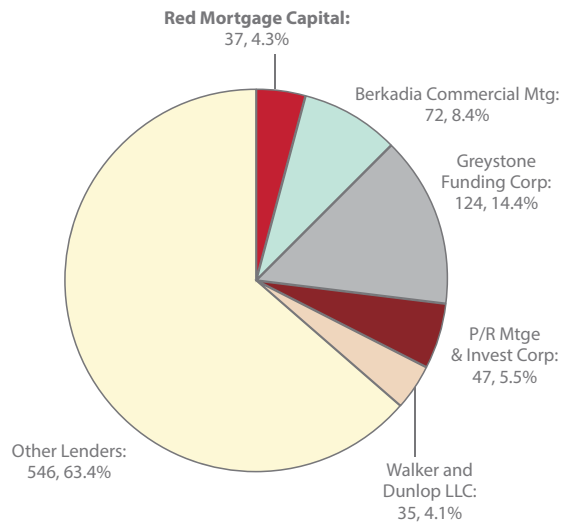


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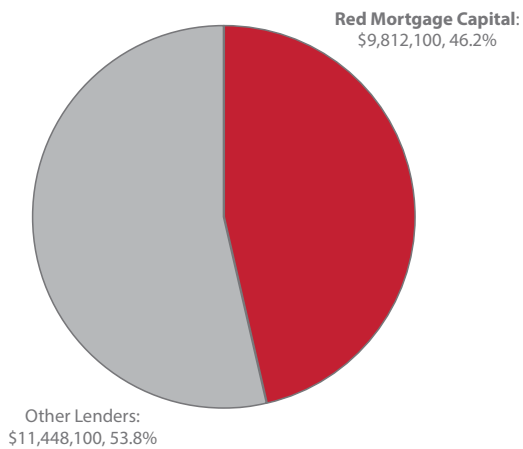
**Top MAP Lenders:  
223(a)(7) Firm Commitment Volume**



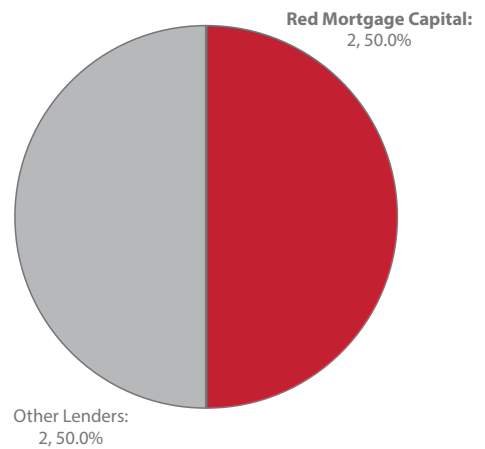
**Top MAP Lenders:  
223(a)(7) Firm Commitment Count**



**MAP 241 & Other FHA  
Firm Commitment Volume**



**MAP 241(a) & Other  
FHA Firm Commitment Loan Count**



Source data provided by the Federal Housing Administration, unless otherwise noted.

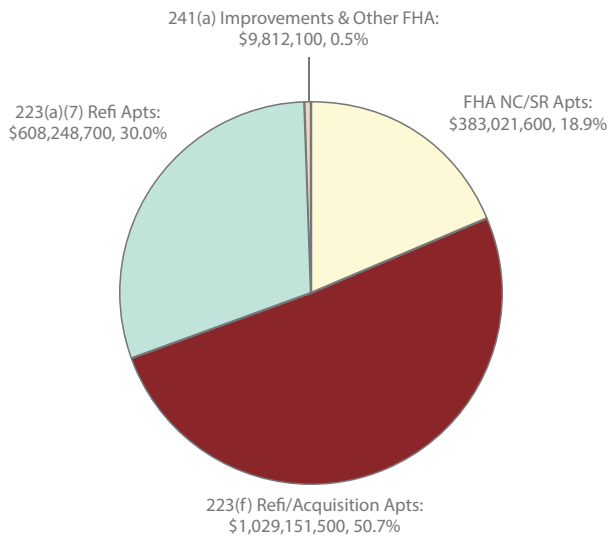
# FHA Lender Ranking Summary

FY 2013

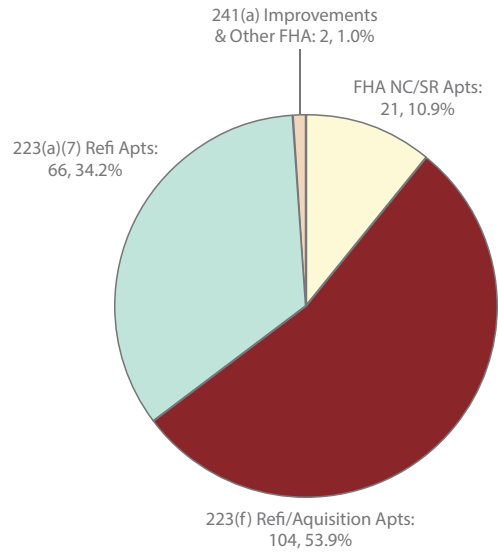
## CHAPTER 2: *MAP Loan Activity by Program*

### SECTION B: *Closings*

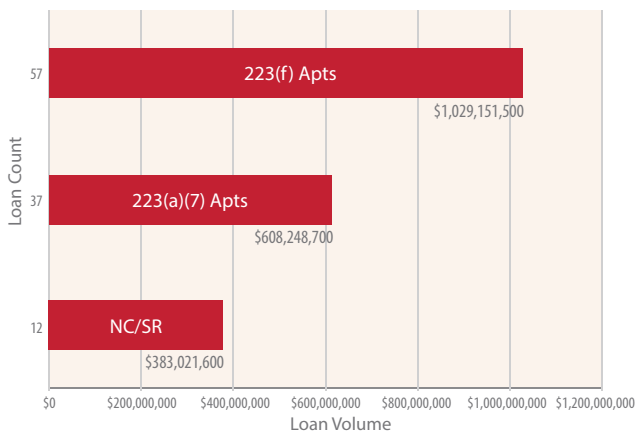
RMC: MAP Closed Loan Volume by Program



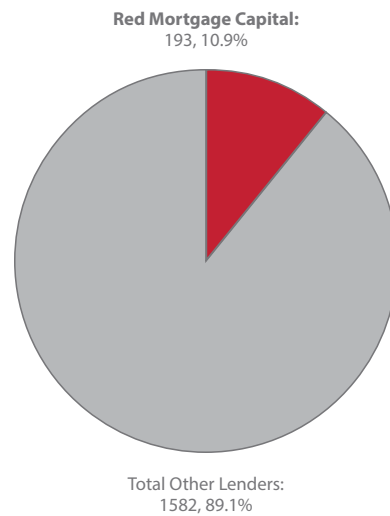
RMC: MAP Closed Loan Count by Program



RMC: MAP Closed Loan Count by Program



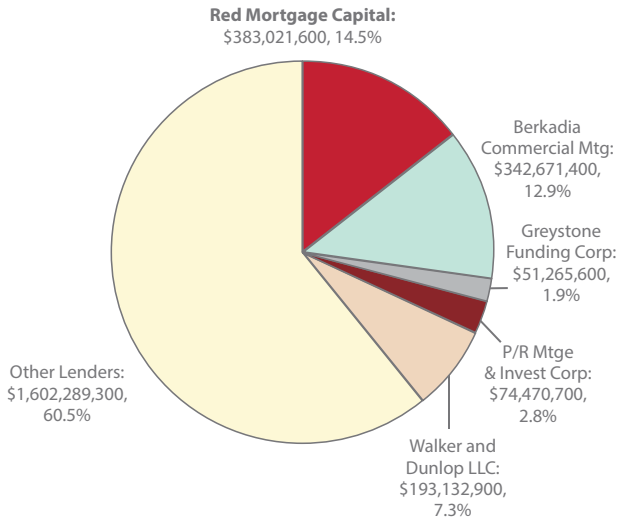
RMC: MAP Marketshare of Closed Loans



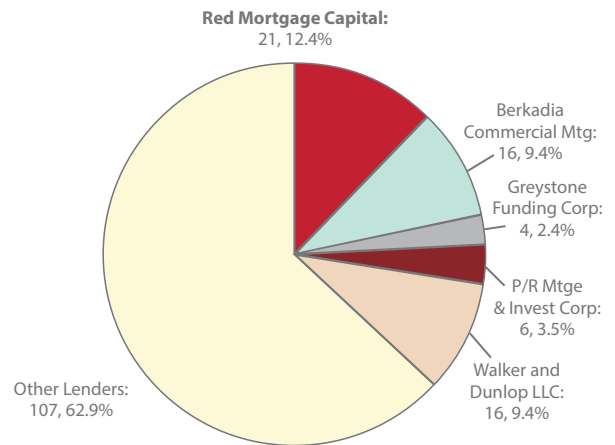
Source data provided by the Federal Housing Administration, unless otherwise noted.



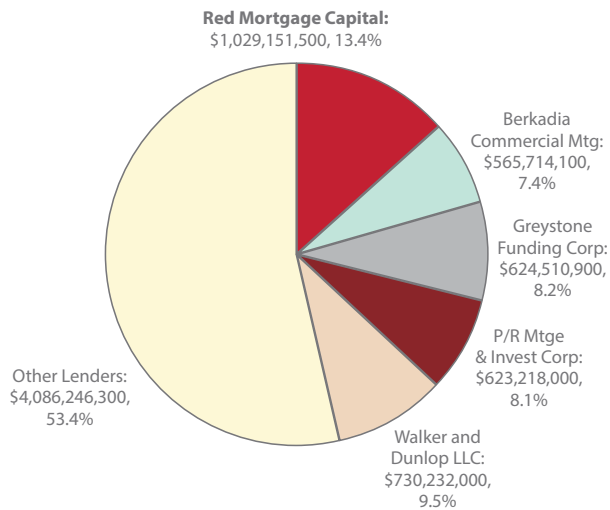
Top MAP Lenders: NC/SR Closing Volume



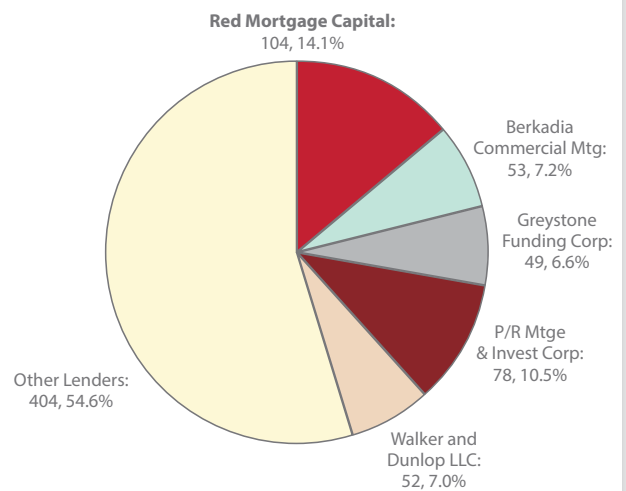
Top MAP Lenders: NC/SR Closing Count



Top MAP Lenders: 223(f) Closing Volume

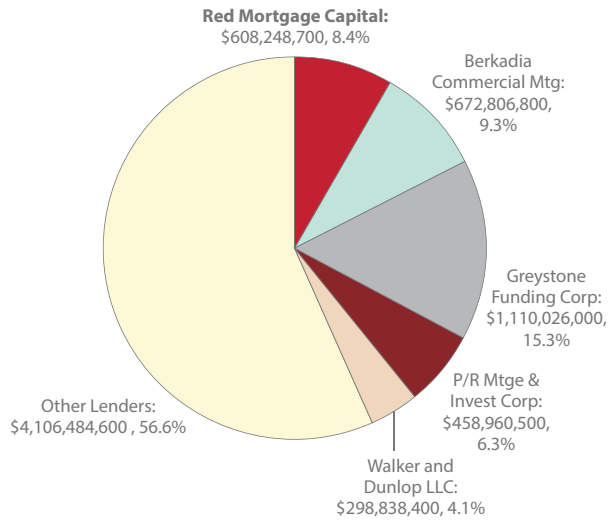


Top MAP Lenders: 223(f) Closing Count

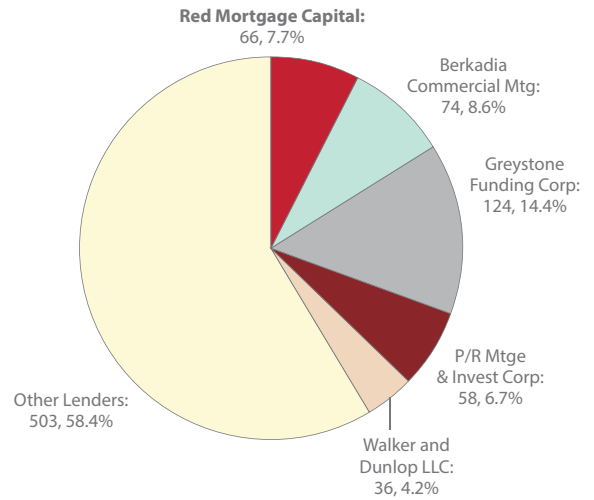


Source data provided by the Federal Housing Administration, unless otherwise noted.

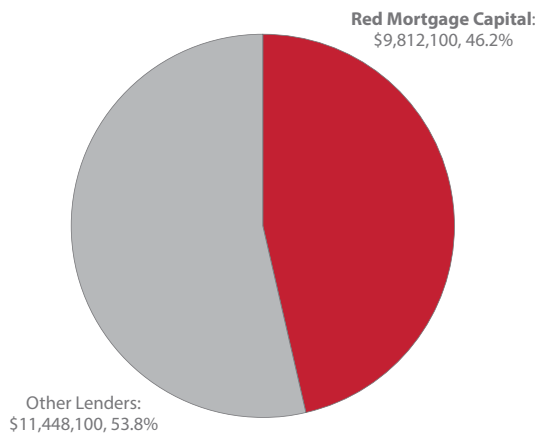
Top MAP Lenders: 223(a)(7) Closing Volume



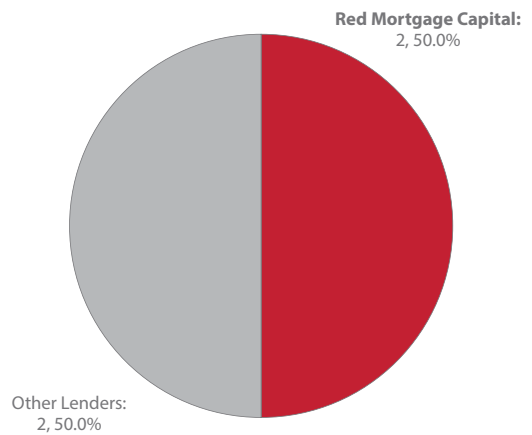
Top MAP Lenders: 223(a)(7) Closing Count



MAP 241(a) & Other FHA Closing Loan Volume



MAP 241(a) & Other FHA Closing Loan Count



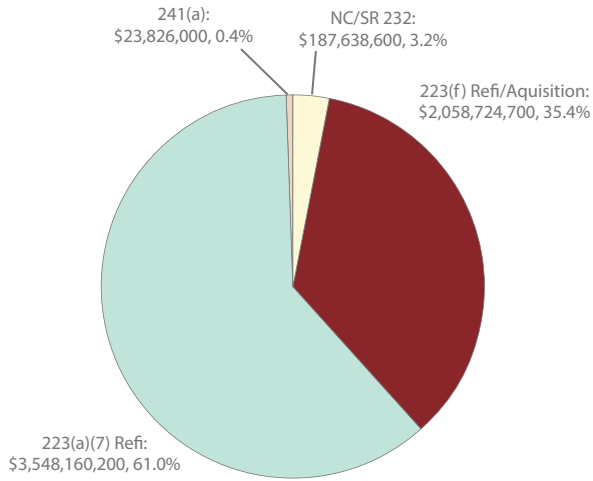
Source data provided by the Federal Housing Administration, unless otherwise noted.

# FHA Lender Ranking Summary

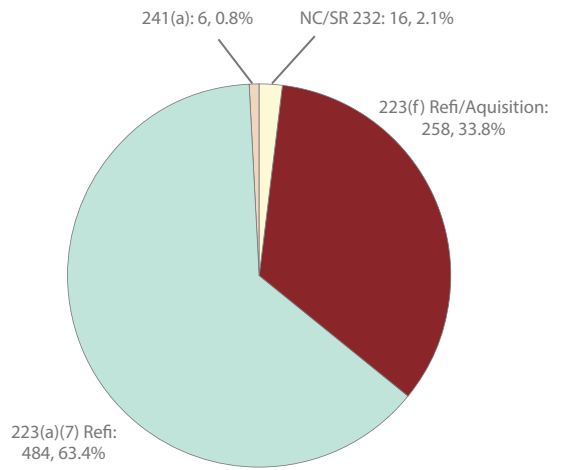
FY 2013

## CHAPTER 3: *LEAN Loan Activity by Program*

Total: FHA LEAN Loan Volume by Program



Total: FHA LEAN Loan Count by Program



Source data provided by the Federal Housing Administration, unless otherwise noted.

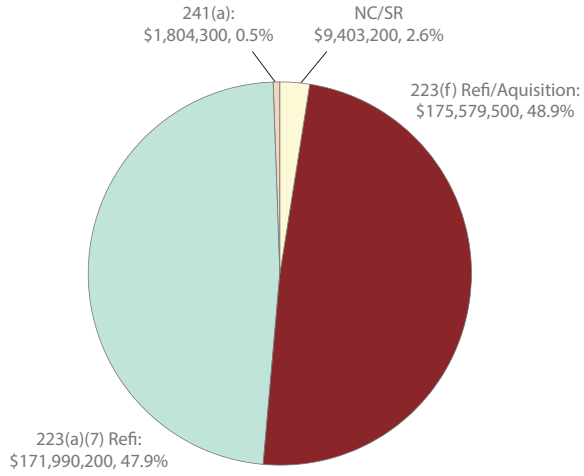
# FHA Lender Ranking Summary

FY 2013

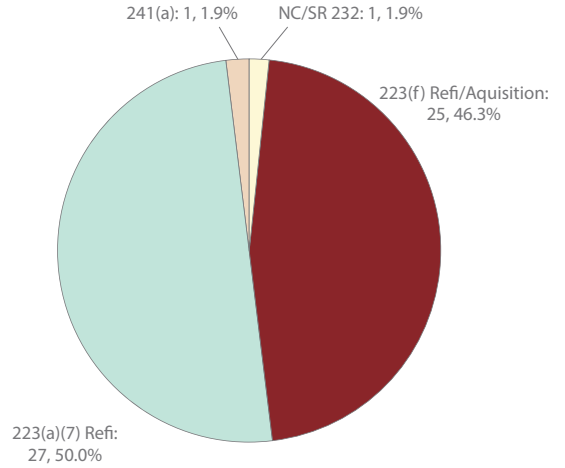
## CHAPTER 3: *LEAN Loan Activity by Program*

### SECTION A: *Firm Commitments*

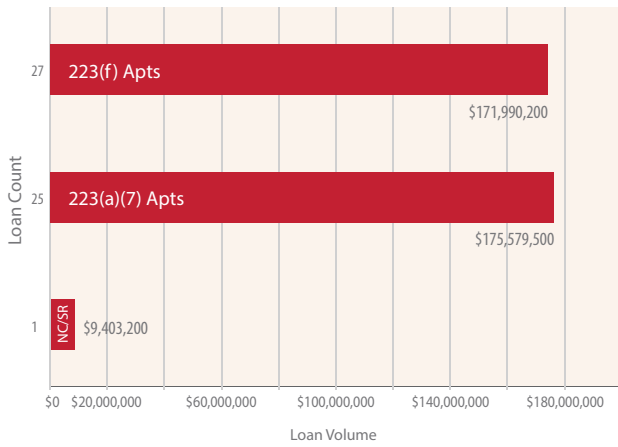
**RMC: LEAN Firm Commitment  
Loan Volume by Program**



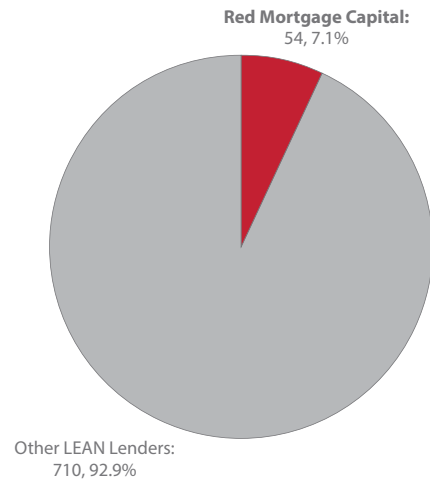
**RMC: LEAN Firm Commitment  
Loan Count by Program**



**RMC: LEAN Firm Commitment  
Count by Program**

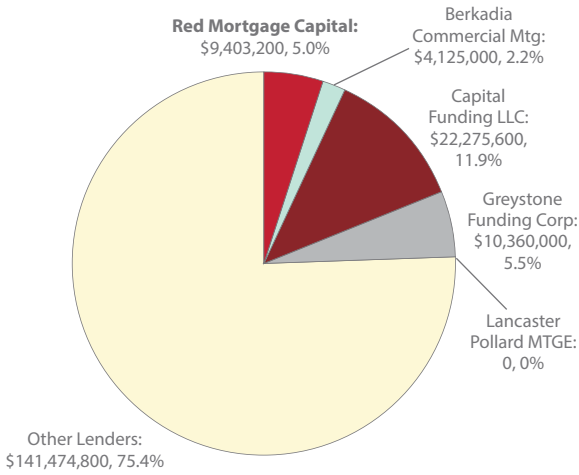


**RMC: Lean Marketshare of  
Firm Commitment Count**

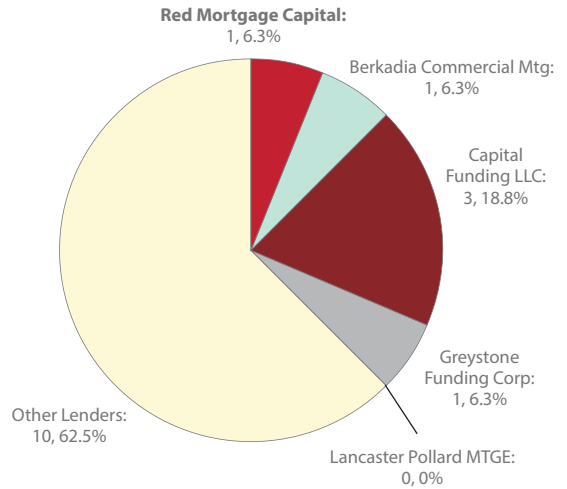


Source data provided by the Federal Housing Administration, unless otherwise noted.

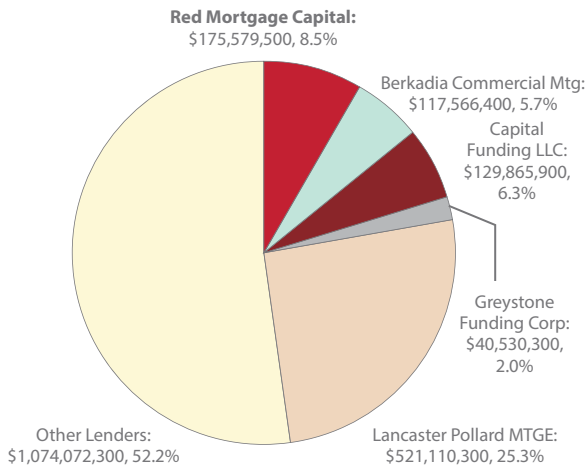
**Top LEAN Lenders:  
NC/SR Firm Commitment Volume**



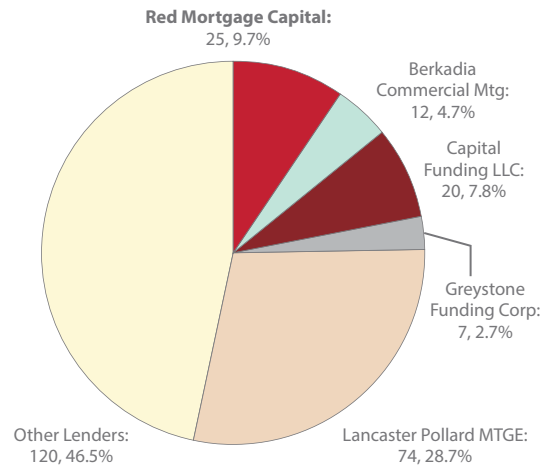
**Top LEAN Lenders:  
NC/SR Firm Commitment Count**



**Top LEAN Lenders:  
223(f) Firm Commitment Loan Volume**

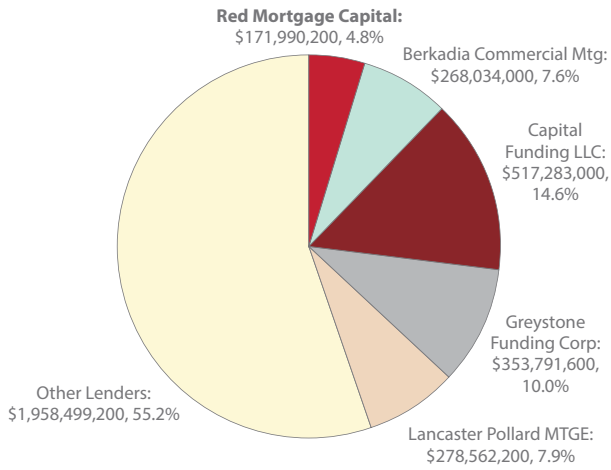


**Top LEAN Lenders:  
223(f) Firm Commitment Count**

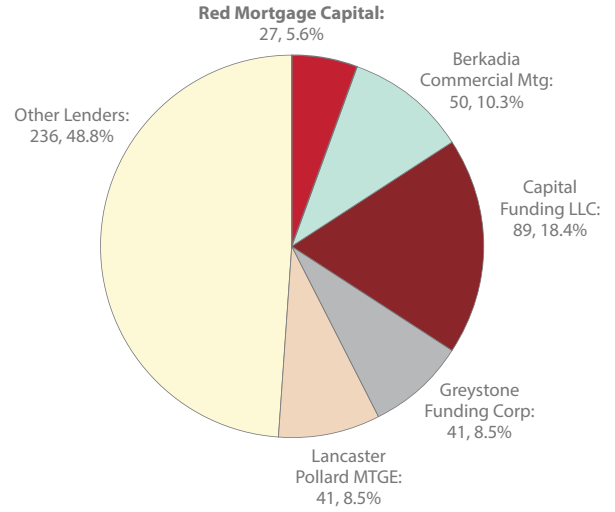


Source data provided by the Federal Housing Administration, unless otherwise noted.

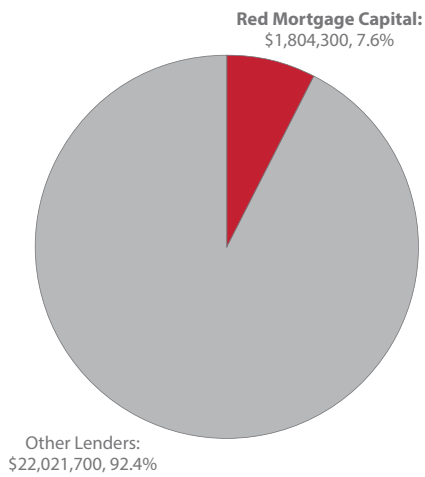
**Top LEAN Lenders:  
223(a)(7) Firm Commitment Volume**



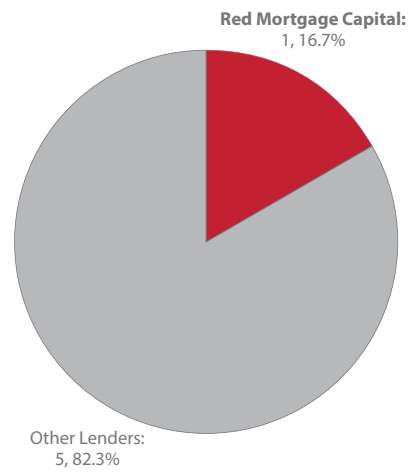
**Top LEAN Lenders:  
223(a)(7) Firm Commitment Count**



**LEAN 241(a) Firm Commitment Volume**



**LEAN 241(a) Firm Commitment Count**



Source data provided by the Federal Housing Administration, unless otherwise noted.



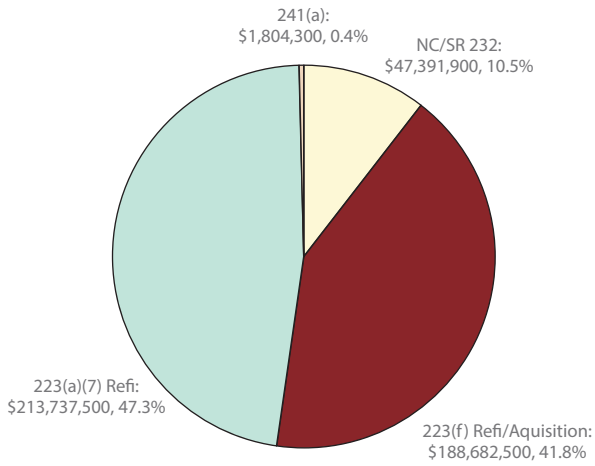
# FHA Lender Ranking Summary

FY 2013

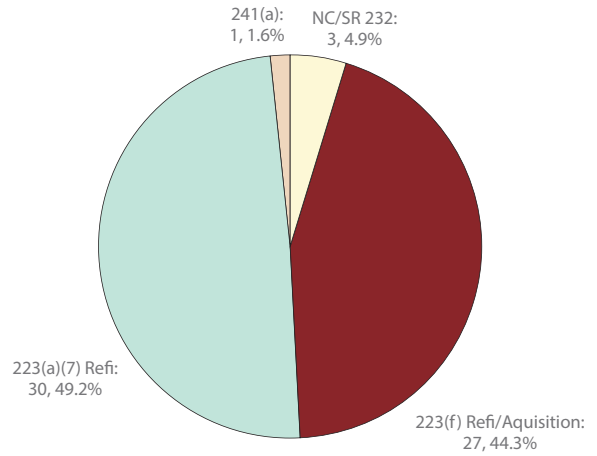
## CHAPTER 3: *LEAN Loan Activity by Program*

### SECTION B: *Closings*

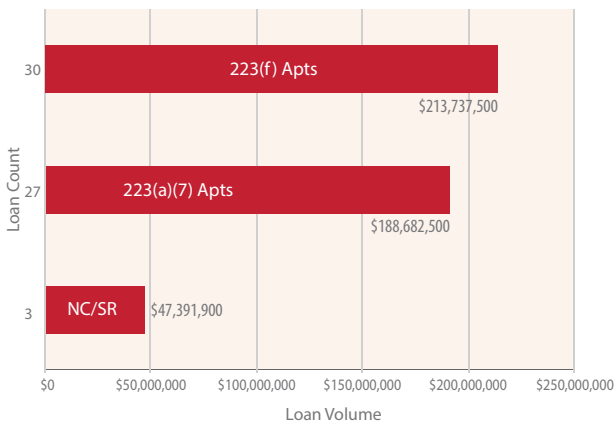
RMC: LEAN Closing Volume by Program



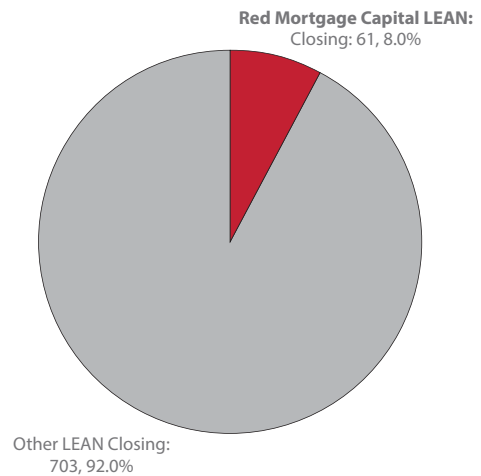
RMC: LEAN Closed Loan Count by Program



RMC: LEAN Closed Loan Count by Program

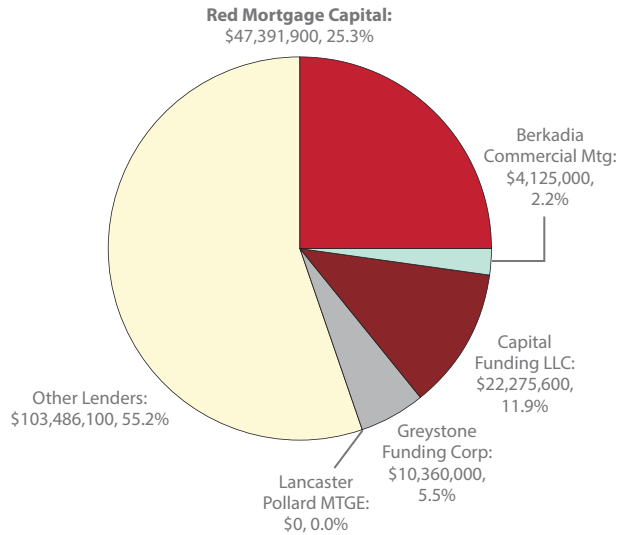


RMC: LEAN Marketshare of Closed Loans

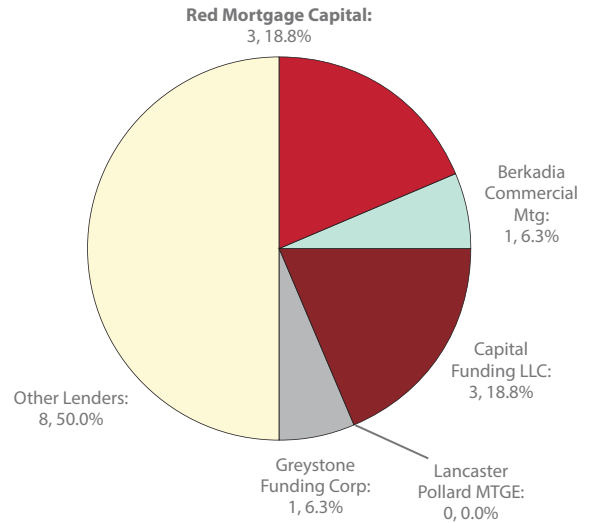


Source data provided by the Federal Housing Administration, unless otherwise noted.

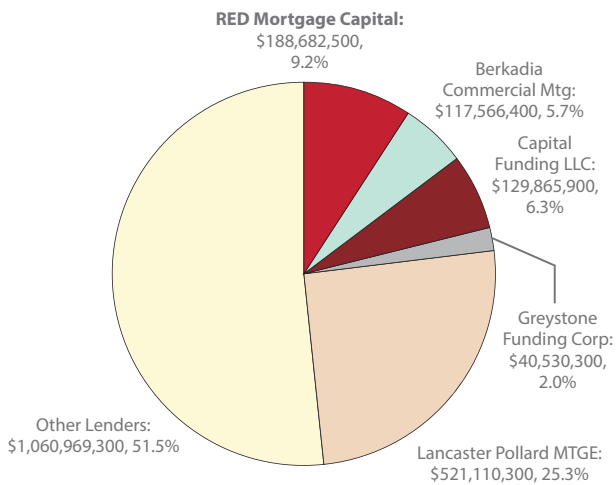
Top LEAN Lenders: NC/SR Closing Volume



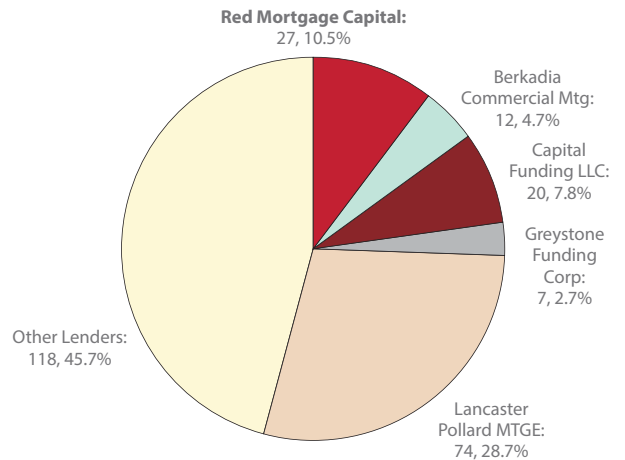
Top LEAN Lenders: NC/SR Closing Count



Top LEAN Lenders: 223(f) Closing Volume

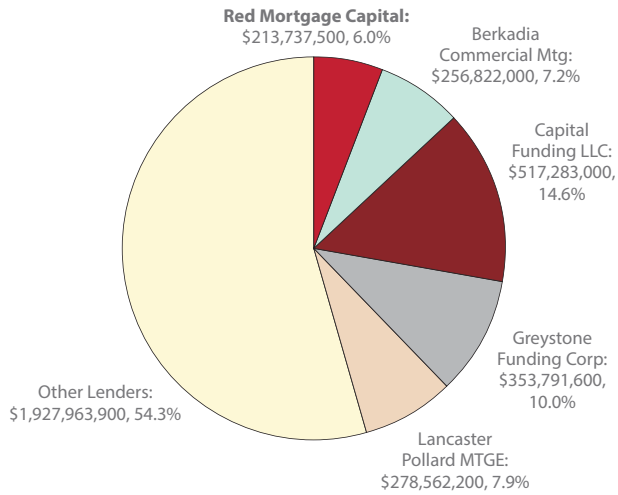


Top LEAN Lenders: 223(f) Closing Count

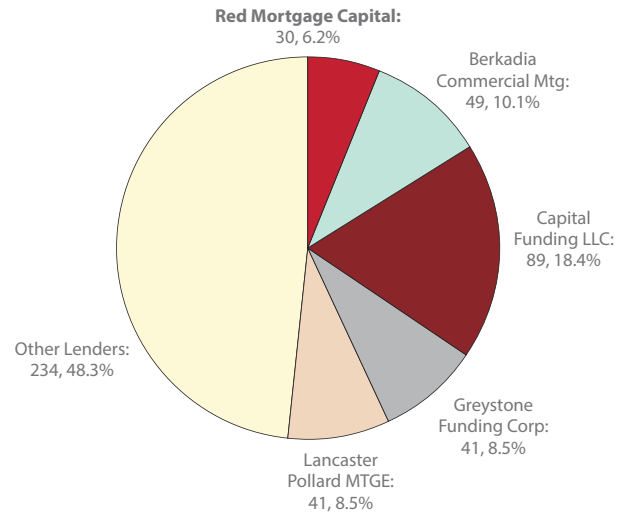


Source data provided by the Federal Housing Administration, unless otherwise noted.

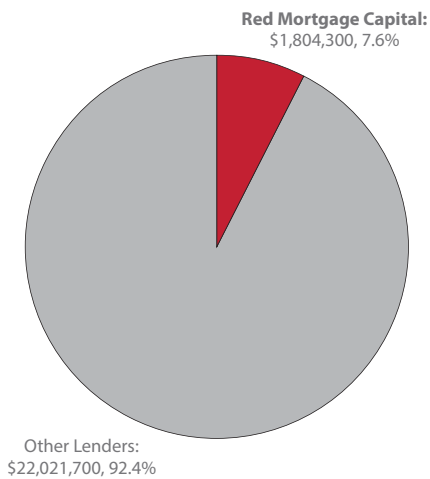
Top LEAN Lenders: 223(a)(7) Closing Volume



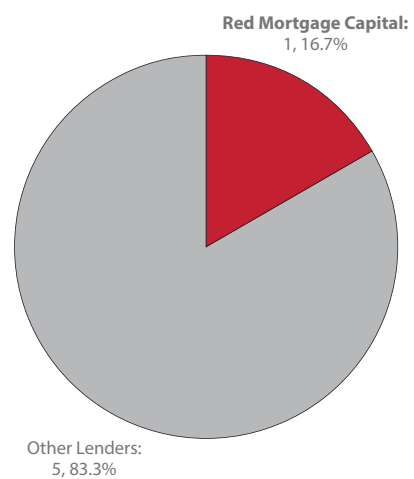
Top LEAN Lenders: 223(a)(7) Closing Count



LEAN 241(a) Closing Volume



LEAN 241(a) Closing Count



Source data provided by the Federal Housing Administration, unless otherwise noted.

# FHA Lender Ranking Summary

FY 2013

## CHAPTER 4: *MAP Lending Activity by HUD Office & Lender*

MAP Loans (Firm Commitments) by Lender and Office

Region Hub	New York City											
	Boston				New York		Philadelphia				Baltimore	
	Office	Boston	Hartford	Manchester	Providence	New York	Buffalo	Philadelphia	Charleston	Newark	Pittsburgh	Baltimore
AGM FINANCIAL SERVICES	0	1	0	0	0	0	0	0	0	0	17	8
AMERISPHERE MTG FINANCE LLC	0	0	0	3	0	0	2	0	0	0	1	0
ARBOR COMMERCIAL MTGE	0	0	0	0	0	0	0	0	0	0	0	3
ARMSTRONG MORTGAGE	0	0	0	0	0	0	0	0	0	0	0	0
BANK OF MONTANA	0	0	0	0	0	0	0	0	0	0	0	0
BANKERS GUARANTEE TITLE TRUST	0	0	0	0	0	0	0	0	0	0	0	0
BEDFORD LENDING CORP	0	0	2	1	0	0	0	0	0	0	0	0
BEECH STREET CAPITAL LLC	0	0	0	0	0	0	2	0	0	0	2	0
BELLWETHER REAL EST CAPITAL	0	0	0	0	1	0	1	0	0	2	0	1
BERKADIA COMMERCIAL MTG	0	0	0	2	1	1	2	0	0	0	1	20
BERKELEY POINT CAPITAL LLC	0	0	0	0	0	0	1	0	0	0	2	1
CALIFORNIA COMMUNITY REINVTM CORP	0	0	0	0	0	0	0	0	0	0	0	0
CAMBRIDGE REALTY CAPITAL	0	0	0	0	0	0	0	0	0	0	0	0
CBRE HMF INC	0	0	0	0	0	0	0	0	0	0	0	0
CENTENNIAL MORTGAGE	0	0	0	1	0	0	0	0	0	0	0	1
CENTERLINE MTGE CAPITAL	0	0	0	0	0	0	0	0	0	0	0	0
CENTRAL NATIONAL BANK&TRUST	0	0	0	0	0	0	0	0	0	0	0	0
CENTURY HEALTH CAPITAL	0	0	0	0	0	4	0	0	0	0	0	0
CHAMBERS BANK	0	0	0	0	0	0	0	0	0	0	0	0
CMC MORTGAGE SERVICES	0	0	0	0	0	0	0	0	0	0	0	0
COLUMBIA NATL REAL ESTATE	0	1	0	0	0	0	0	0	0	0	2	0
COOPERATIVE HSG RESOURCES	0	0	0	0	0	0	0	0	0	0	0	0
CRAIN MORTGAGE GROUP, LLC	0	0	0	0	0	0	0	0	0	0	0	0
CWCAPITAL LLC	3	1	0	0	0	0	0	0	0	0	0	0
D ANSLEY COMPANY INC	0	0	0	0	0	0	0	0	0	0	0	0
DAVIS-PENN MTGE	0	0	0	0	0	0	0	0	0	0	0	0
DEVELOPERS MTGE CORP	0	0	0	0	0	0	0	0	0	0	0	0
DOUGHERTY MORTGAGE LLC	0	0	0	0	0	0	0	0	0	0	0	0
DRAPER & KRAMER COMCL MTGE	0	0	0	0	0	0	0	0	0	0	0	0
EASTERN MORTGAGE CAPITAL LLC	0	0	1	0	0	0	0	0	0	0	0	0
EF&A FUNDING LLC	0	0	0	0	0	0	0	0	0	0	0	0
FIRST AMERICAN CAPITAL GRP	0	1	0	0	0	0	0	0	0	0	0	0
FIRST HSG DEVMT CORP OF FL	0	0	0	0	0	0	0	0	0	0	0	0
FOREST CITY CAPITAL CORP	0	0	0	0	0	0	0	0	1	1	1	0
GERSHMAN INVESTMENT	0	0	0	0	0	0	0	0	0	0	0	0
GRANDBRIDGE REAL ESTATE CAP	0	0	0	0	0	0	0	0	0	0	2	1
GREAT LAKES FINANCIAL GRP	0	0	0	0	0	0	0	0	0	0	0	0
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	1	0	0	0	4	0	4	1	0	0	5	5
HFC FUNDING CORP	0	0	0	0	0	0	0	0	0	0	0	0
HIGHLAND COMMERCIAL MTGE	0	0	0	0	0	0	0	0	0	0	0	0
HOUSING & HEALTHCARE FINC	0	0	0	0	1	0	0	0	0	0	1	0
HUNTOON HASTINGS INC	0	0	0	0	0	0	0	0	0	0	0	0
JS MULTICAPITAL CORP	0	0	0	0	0	0	0	0	0	0	0	0
KEYCORP REAL EST CAP MKT	0	0	0	0	0	0	0	0	0	0	0	0
LANCASTER POLLARD MTGE	0	0	0	0	0	0	7	0	0	2	0	1
LAY COMMERCIAL MTGE LLC	0	0	0	0	0	0	0	0	0	0	0	0
LINKS MORTGAGE CORP	0	0	0	0	0	0	0	0	0	0	0	0
LOVE FUNDING CORP	0	0	0	0	3	0	0	0	1	0	2	0
M & T REALTY CORP	0	0	0	1	0	0	1	0	0	0	2	3
MASON JOSEPH COMPANY INC	0	0	0	0	0	0	0	0	0	0	0	0
METROPOLITAN FUNDING CORP	0	0	0	0	0	0	0	0	0	0	0	0
MUSA FINANCIAL LLC	0	0	0	0	0	0	0	0	0	0	0	0
NORTHPOINT CAPITAL LLC	0	0	0	0	0	0	0	0	0	0	0	0
OAK GROVE COMMERCIAL MTG	0	0	0	0	0	0	0	0	0	0	0	4
OPPENHEIMER MF HSG & HCARE	0	0	3	0	1	1	0	1	0	0	0	1
P/R MTGE & INVEST CORP	0	0	0	0	0	0	0	1	0	0	0	2
PARAGON MORTGAGE	0	0	0	0	0	0	0	0	0	0	0	0
PHARES CO	0	0	0	0	0	0	0	0	0	0	0	0
PILLAR CAPITAL FINANCE LLC	0	0	0	0	0	0	0	0	0	0	0	0
PNC BANK NA	0	1	0	0	0	0	0	0	0	0	0	0
PRAIRIE MORTGAGE CO	0	0	0	0	0	0	0	0	0	0	0	0
PRUDENTIAL HUNTOON PAIGE	0	0	0	0	0	0	2	0	1	0	2	1
<b>RED MORTGAGE CAPITAL</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>15</b>	<b>4</b>	<b>6</b>	<b>0</b>	<b>2</b>	<b>4</b>	<b>1</b>
RED STONE AGENCY LENDING	0	0	0	0	0	0	0	0	0	0	0	0
RICHMAC FUNDING LLC	0	0	0	0	0	0	0	0	0	0	1	0
ROCKHALL FUNDING CORP	0	1	0	0	1	0	0	0	0	0	0	0
ROCKPORT MORTGAGE	23	13	0	4	0	0	0	0	0	0	0	0
SIMS MORTGAGE FUNDING	0	0	0	0	0	0	0	0	0	0	0	0
STIFEL BANK AND TRUST	0	0	0	0	0	0	1	0	0	0	0	1
STONEARCH MORTGAGE CORP	0	0	0	0	0	0	0	0	0	0	0	0
SUN WEST MORTGAGE	0	0	0	0	0	0	0	0	0	0	0	0
TAVERNIER CAPITAL FUNDING	0	0	0	0	1	0	0	0	0	0	0	0
WALKER AND DUNLOP LLC	6	3	2	1	0	0	1	3	0	1	6	4
WELLS FARGO BANK NA	0	0	0	0	2	0	0	0	1	0	1	5
WYATT FUNDING CORP	0	0	0	0	1	0	0	0	0	0	0	0
ZIEGLER FINANCING CORP	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	35	22	8	13	17	21	28	12	4	8	52	63

Source data provided by the Federal Housing Administration, unless otherwise noted.

MAP Loans (Firm Commitments) by Lender and Office

Region Hub	Atlanta									
	Atlanta					Greensboro		Jacksonville		
	Atlanta	Caribbean	Knoxville	Louisville	Nashville	Greensboro	Columbia	Jacksonville	Birmingham	Jackson
Office										
AGM FINANCIAL SERVICES	2	0	0	0	0	1	1	1	0	0
AMERISPHERE MTG FINANCE LLC	0	0	0	0	0	0	0	0	0	0
ARBOR COMMERCIAL MTGE	0	3	0	0	0	0	0	0	1	0
ARMSTRONG MORTGAGE	0	0	0	0	0	0	0	0	0	0
BANK OF MONTANA	0	0	0	0	0	0	0	0	0	0
BANKERS GUARANTEE TITLE TRUST	0	0	0	0	0	0	0	0	0	0
BEDFORD LENDING CORP	0	0	0	0	0	0	0	0	0	0
BEECH STREET CAPITAL LLC	1	0	0	0	1	0	0	0	3	0
BELLWETHER REAL EST CAPITAL	3	0	0	0	1	0	0	0	0	0
BERKADIA COMMERCIAL MTG	8	0	5	1	2	16	8	6	0	0
BERKELEY POINT CAPITAL LLC	0	0	2	0	3	0	0	2	0	0
CALIFORNIA COMMUNITY REINVMT CORP	0	0	0	0	0	0	0	0	0	0
CAMBRIDGE REALTY CAPITAL	0	0	0	0	0	0	0	0	0	0
CBRE HMF INC	0	0	2	0	0	5	0	0	0	0
CENTENNIAL MORTGAGE	0	0	0	0	2	0	0	1	1	6
CENTERLINE MTGE CAPITAL	0	0	0	0	0	0	0	0	0	2
CENTRAL NATIONAL BANK&TRUST	0	0	0	0	0	0	0	0	0	0
CENTURY HEALTH CAPITAL	0	0	0	0	0	0	0	0	0	0
CHAMBERS BANK	0	0	0	0	0	0	0	0	0	1
CMC MORTGAGE SERVICES	0	0	0	0	0	0	0	0	0	0
COLUMBIA NATL REAL ESTATE	0	0	0	0	0	0	0	0	0	0
COOPERATIVE HSG RESOURCES	0	0	0	0	0	0	0	0	0	0
CRAIN MORTGAGE GROUP, LLC	0	0	0	0	0	0	0	0	0	0
CWCAPITAL LLC	0	0	0	0	0	0	1	0	0	0
D ANSLEY COMPANY INC	0	0	0	0	0	0	0	0	0	0
DAVIS-PENN MTGE	0	0	0	1	0	0	2	0	0	0
DEVELOPERS MTGE CORP	0	0	0	0	0	0	0	0	0	0
DOUGHERTY MORTGAGE LLC	0	0	0	0	0	0	0	0	0	0
DRAPER & KRAMER COMCL MTGE	0	0	0	0	0	1	0	0	0	0
EASTERN MORTGAGE CAPITAL LLC	1	0	0	0	0	0	0	0	0	0
EF&A FUNDING LLC	1	0	0	0	0	0	0	0	0	0
FIRST AMERICAN CAPITAL GRP	0	0	0	0	0	0	0	0	0	0
FIRST HSG DEVMT CORP OF FL	0	0	0	0	0	0	0	10	0	0
FOREST CITY CAPITAL CORP	0	0	0	0	0	0	0	0	0	0
GERSHMAN INVESTMENT	0	0	0	0	0	0	0	0	0	0
GRANDBRIDGE REAL ESTATE CAP	1	0	0	0	0	0	0	1	0	0
GREAT LAKES FINANCIAL GRP	0	0	0	0	0	0	0	0	0	0
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	11	0	1	4	5	4	4	9	5	0
HFC FUNDING CORP	0	0	0	0	1	0	0	0	0	10
HIGHLAND COMMERCIAL MTGE	4	0	0	0	2	0	1	0	7	3
HOUSING & HEALTHCARE FINC	1	0	0	0	0	0	0	0	0	0
HUNTOON HASTINGS INC	1	0	0	0	0	0	0	0	0	0
JS MULTICAPITAL CORP	0	0	0	0	0	3	0	0	0	0
KEYCORP REAL EST CAP MKT	0	0	0	1	0	0	0	4	0	0
LANCASTER POLLARD MTGE	1	0	0	1	0	0	0	2	0	0
LAY COMMERCIAL MTGE LLC	0	0	0	0	0	0	0	0	0	0
LINKS MORTGAGE CORP	0	0	0	0	0	0	0	0	0	0
LOVE FUNDING CORP	0	1	6	2	9	2	0	2	2	1
M & T REALTY CORP	0	0	0	0	0	0	3	2	0	0
MASON JOSEPH COMPANY INC	0	0	0	0	0	0	0	0	0	0
METROPOLITAN FUNDING CORP	0	0	0	0	0	0	0	0	0	0
MUSA FINANCIAL LLC	0	0	0	0	0	0	0	0	0	0
NORTHPOINT CAPITAL LLC	0	0	0	1	0	0	0	0	0	0
OAK GROVE COMMERCIAL MTG	0	0	0	0	0	1	0	2	0	0
OPPENHEIMER MF HSG & HCARE	2	0	1	0	1	13	2	1	1	1
P/R MTGE & INVEST CORP	1	0	0	2	2	0	1	0	0	0
PARAGON MORTGAGE	0	0	0	0	0	0	0	0	0	0
PHARES CO	0	0	0	1	0	0	0	0	0	0
PILLAR CAPITAL FINANCE LLC	2	0	0	0	0	0	0	0	0	0
PNC BANK NA	1	0	0	0	0	0	0	0	0	0
PRAIRIE MORTGAGE CO	0	0	0	0	0	0	0	0	0	0
PRUDENTIAL HUNTOON PAIGE	16	0	0	0	0	1	0	0	1	0
<b>RED MORTGAGE CAPITAL</b>	<b>0</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>2</b>	<b>1</b>
RED STONE AGENCY LENDING	0	0	0	0	0	0	0	0	0	0
RICHMAC FUNDING LLC	0	0	0	0	0	0	0	0	0	0
ROCKHALL FUNDING CORP	0	0	0	0	0	0	0	0	0	0
ROCKPORT MORTGAGE	3	0	1	0	1	0	1	0	0	0
SIMS MORTGAGE FUNDING	0	0	0	0	0	0	0	0	0	0
STIFEL BANK AND TRUST	0	0	0	0	0	0	0	0	0	0
STONEARCH MORTGAGE CORP	0	0	0	0	0	0	0	0	0	0
SUN WEST MORTGAGE	0	0	0	0	0	0	0	0	0	0
TAVERNIER CAPITAL FUNDING	0	0	0	0	0	0	0	0	0	0
WALKER AND DUNLOP LLC	3	0	6	3	11	0	0	2	2	1
WELLS FARGO BANK NA	1	0	0	0	0	4	1	0	4	6
WYATT FUNDING CORP	0	0	0	0	0	0	0	0	0	0
ZIEGLER FINANCING CORP	0	0	0	0	0	0	0	0	0	0
TOTAL	64	5	26	19	42	52	27	46	29	32

Source data provided by the Federal Housing Administration, unless otherwise noted.

MAP Loans (Firm Commitments) by Lender and Office

Region Hub	Chicago						
	Columbus		Detroit	Chicago		Minneapolis	
	Columbus	Cleveland	Detroit	Chicago	Indianapolis	Minneapolis	Milwaukee
Office							
AGM FINANCIAL SERVICES	0	1	0	0	0	0	0
AMERISPHERE MTG FINANCE LLC	0	0	0	0	1	0	1
ARBOR COMMERCIAL MTGE	0	0	4	0	2	1	0
ARMSTRONG MORTGAGE	3	1	0	0	0	0	0
BANK OF MONTANA	0	0	0	0	0	0	0
BANKERS GUARANTEE TITLE TRUST	0	3	0	0	0	0	0
BEDFORD LENDING CORP	0	0	0	0	0	0	0
BEECH STREET CAPITAL LLC	0	0	0	0	1	0	0
BELLWETHER REAL EST CAPITAL	1	7	0	1	1	1	0
BERKADIA COMMERCIAL MTG	1	0	9	9	4	1	8
BERKELEY POINT CAPITAL LLC	0	0	3	0	0	0	0
CALIFORNIA COMMUNITY REINVMT CORP	0	0	0	0	0	0	0
CAMBRIDGE REALTY CAPITAL	0	0	0	1	0	0	0
CBRE HMF INC	0	0	1	0	0	0	0
CENTENNIAL MORTGAGE	0	0	1	0	7	1	2
CENTERLINE MTGE CAPITAL	0	0	0	0	0	0	0
CENTRAL NATIONAL BANK&TRUST	0	0	0	0	0	0	0
CENTURY HEALTH CAPITAL	0	0	0	0	0	0	0
CHAMBERS BANK	0	0	0	0	0	0	0
CMC MORTGAGE SERVICES	2	0	0	0	0	0	0
COLUMBIA NATL REAL ESTATE	0	0	0	0	0	0	0
COOPERATIVE HSG RESOURCES	0	0	0	0	0	17	0
CRAIN MORTGAGE GROUP, LLC	0	0	0	0	0	2	0
CWCAPITAL LLC	0	0	0	0	0	0	0
D ANSLEY COMPANY INC	0	0	0	0	0	0	0
DAVIS-PENN MTGE	1	0	0	0	1	0	0
DEVELOPERS MTGE CORP	0	0	0	19	4	0	4
DOUGHERTY MORTGAGE LLC	0	0	0	0	0	25	0
DRAPER & KRAMER COMCL MTGE	0	0	1	21	1	0	7
EASTERN MORTGAGE CAPITAL LLC	0	0	3	0	0	0	0
EF&A FUNDING LLC	0	0	0	0	0	0	0
FIRST AMERICAN CAPITAL GRP	0	0	0	0	0	0	0
FIRST HSG DEVMT CORP OF FL	0	0	1	0	0	0	0
FOREST CITY CAPITAL CORP	1	0	1	0	0	0	0
GERSHMAN INVESTMENT	0	0	1	1	0	1	1
GRANDBRIDGE REAL ESTATE CAP	0	0	0	0	0	0	3
GREAT LAKES FINANCIAL GRP	0	4	0	0	0	0	0
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	1	2	14	4	3	1	1
HFC FUNDING CORP	0	0	0	0	0	0	0
HIGHLAND COMMERCIAL MTGE	0	0	0	0	0	0	0
HOUSING & HEALTHCARE FINC	0	1	0	0	0	0	0
HUNTOON HASTINGS INC	0	0	0	1	3	0	0
JS MULTICAPITAL CORP	0	1	0	0	0	0	0
KEYCORP REAL EST CAP MKT	0	0	1	0	0	0	0
LANCASTER POLLARD MTGE	2	0	0	1	1	1	0
LAY COMMERCIAL MTGE LLC	0	0	0	0	0	0	0
LINKS MORTGAGE CORP	0	1	1	0	0	0	0
LOVE FUNDING CORP	0	0	3	6	0	0	2
M & T REALTY CORP	0	0	0	0	0	0	0
MASON JOSEPH COMPANY INC	0	0	0	0	0	0	0
METROPOLITAN FUNDING CORP	0	0	0	0	0	0	0
MUSA FINANCIAL LLC	0	0	0	0	0	0	0
NORTHPOINT CAPITAL LLC	0	0	4	2	0	1	0
OAK GROVE COMMERCIAL MTG	0	0	0	0	0	38	0
OPPENHEIMER MF HSG & HCARE	0	0	0	0	0	1	2
P/R MTGE & INVEST CORP	3	0	2	6	76	0	1
PARAGON MORTGAGE	0	0	0	0	0	0	0
PHARES CO	0	0	0	0	1	0	0
PILLAR CAPITAL FINANCE LLC	0	0	47	0	1	0	0
PNC BANK NA	0	1	5	2	1	0	0
PRAIRIE MORTGAGE CO	0	0	0	1	0	0	0
PRUDENTIAL HUNTOON PAIGE	0	2	6	4	0	9	1
<b>RED MORTGAGE CAPITAL</b>	<b>25</b>	<b>6</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>0</b>
RED STONE AGENCY LENDING	0	0	0	0	0	0	0
RICHMAC FUNDING LLC	0	0	0	0	0	0	0
ROCKHALL FUNDING CORP	0	1	0	0	0	1	0
ROCKPORT MORTGAGE	1	0	0	0	0	0	3
SIMS MORTGAGE FUNDING	0	0	0	0	0	0	0
STIFEL BANK AND TRUST	0	0	0	0	0	0	0
STONEARCH MORTGAGE CORP	0	0	0	0	0	1	0
SUN WEST MORTGAGE	0	0	0	0	0	0	0
TAVERNIER CAPITAL FUNDING	0	1	4	0	0	0	0
WALKER AND DUNLOP LLC	0	0	5	2	0	1	3
WELLS FARGO BANK NA	1	0	0	0	0	0	0
WYATT FUNDING CORP	0	0	0	0	0	0	0
ZIEGLER FINANCING CORP	0	0	0	0	0	0	2
TOTAL	42	32	120	83	109	103	41

Source data provided by the Federal Housing Administration, unless otherwise noted.



MAP Loans (Firm Commitments) by Lender and Office

Region Hub	Fort Worth									
	Kansas City					Fort Worth				
	Kansas City	Des Moines	Oklahoma City	Omaha	St. Louis	Fort Worth	Houston	Little Rock	New Orleans	San Antonio
Office										
AGM FINANCIAL SERVICES	0	0	0	0	0	0	1	0	0	0
AMERISPHERE MTG FINANCE LLC	1	0	0	0	0	0	0	0	3	1
ARBOR COMMERCIAL MTGE	0	0	0	0	0	0	1	0	0	0
ARMSTRONG MORTGAGE	0	0	0	0	0	0	0	0	0	0
BANK OF MONTANA	0	0	0	0	0	0	0	0	0	0
BANKERS GUARANTEE TITLE TRUST	0	0	0	0	0	0	0	0	0	0
BEDFORD LENDING CORP	0	0	0	0	0	0	0	0	0	0
BEECH STREET CAPITAL LLC	0	0	0	0	0	0	0	0	0	0
BELLWETHER REAL EST CAPITAL	0	0	0	0	0	0	0	0	0	2
BERKADIA COMMERCIAL MTG	0	0	5	0	4	6	2	0	1	5
BERKELEY POINT CAPITAL LLC	0	1	0	0	0	0	0	0	0	0
CALIFORNIA COMMUNITY REINVMT CORP	0	0	0	0	0	0	0	0	0	0
CAMBRIDGE REALTY CAPITAL	0	0	0	0	0	0	0	0	0	0
CBRE HMF INC	0	0	0	0	0	0	0	0	0	1
CENTENNIAL MORTGAGE	0	0	1	0	0	7	2	1	3	2
CENTERLINE MTGE CAPITAL	0	1	0	2	0	1	0	0	0	1
CENTRAL NATIONAL BANK&TRUST	0	0	2	0	0	0	0	0	1	0
CENTURY HEALTH CAPITAL	0	0	0	0	0	0	0	0	0	0
CHAMBERS BANK	0	0	0	0	0	0	0	2	0	0
CMC MORTGAGE SERVICES	0	0	0	0	0	0	0	0	0	0
COLUMBIA NATL REAL ESTATE	0	0	0	0	0	0	0	0	0	0
COOPERATIVE HSG RESOURCES	0	1	0	0	0	0	0	0	0	0
CRAIN MORTGAGE GROUP, LLC	0	0	1	0	1	1	0	0	0	0
CWCAPITAL LLC	1	0	0	0	0	0	0	0	0	0
D ANSLEY COMPANY INC	0	0	0	0	0	0	0	0	0	1
DAVIS-PENN MTGE	0	0	0	0	0	5	10	0	0	4
DEVELOPERS MTGE CORP	0	5	0	0	1	0	0	0	0	0
DOUGHERTY MORTGAGE LLC	0	5	0	0	0	17	3	0	3	2
DRAPER & KRAMER COMCL MTGE	0	0	0	0	0	0	0	0	0	0
EASTERN MORTGAGE CAPITAL LLC	0	0	0	0	0	1	0	0	0	0
EF&A FUNDING LLC	0	0	0	0	0	1	0	0	0	0
FIRST AMERICAN CAPITAL GRP	0	0	0	0	0	0	0	0	0	0
FIRST HSG DEVMT CORP OF FL	0	0	0	0	0	0	0	0	0	0
FOREST CITY CAPITAL CORP	0	0	0	0	0	0	0	0	0	0
GERSHMAN INVESTMENT	7	1	0	2	18	1	0	1	0	0
GRANDBRIDGE REAL ESTATE CAP	3	0	1	1	0	0	0	0	1	0
GREAT LAKES FINANCIAL GRP	0	0	0	0	0	2	0	0	0	0
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	1	4	3	2	1	16	12	4	2	6
HFC FUNDING CORP	0	0	0	0	0	0	0	0	0	0
HIGHLAND COMMERCIAL MTGE	0	0	2	0	0	0	0	1	3	0
HOUSING & HEALTHCARE FINC	0	0	0	0	0	0	0	0	0	0
HUNTOON HASTINGS INC	0	0	0	2	0	0	1	1	0	0
JS MULTICAPITAL CORP	0	0	0	0	0	0	0	0	0	0
KEYCORP REAL EST CAP MKT	1	0	1	0	0	2	1	0	0	0
LANCASTER POLLARD MTGE	5	6	1	4	0	2	1	1	2	0
LAY COMMERCIAL MTGE LLC	0	0	0	0	0	0	0	9	0	0
LINKS MORTGAGE CORP	0	0	0	0	0	0	0	0	0	0
LOVE FUNDING CORP	3	0	0	1	8	1	0	0	0	0
M & T REALTY CORP	0	0	0	0	0	0	1	0	0	0
MASON JOSEPH COMPANY INC	0	0	1	0	0	2	3	0	1	7
METROPOLITAN FUNDING CORP	0	0	0	0	0	0	1	1	2	0
MUSA FINANCIAL LLC	0	0	0	0	0	2	0	0	0	0
NORTHPOINT CAPITAL LLC	0	0	0	0	0	0	0	0	0	0
OAK GROVE COMMERCIAL MTG	0	0	0	0	0	1	0	0	1	0
OPPENHEIMER MF HSG & HCARE	1	0	3	0	1	3	3	1	0	3
P/R MTGE & INVEST CORP	1	0	2	0	0	0	0	0	0	0
PARAGON MORTGAGE	0	0	0	0	0	1	0	0	0	0
PHARES CO	0	0	0	0	0	0	0	0	0	0
PILLAR CAPITAL FINANCE LLC	0	0	1	0	0	0	0	1	0	0
PNC BANK NA	0	0	0	2	0	2	1	0	0	1
PRAIRIE MORTGAGE CO	0	0	0	0	0	0	0	0	0	0
PRUDENTIAL HUNTOON PAIGE	0	0	0	1	0	1	1	1	2	0
<b>RED MORTGAGE CAPITAL</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>
RED STONE AGENCY LENDING	0	0	0	0	0	0	0	0	0	0
RICHMAC FUNDING LLC	0	0	0	0	0	0	0	0	0	0
ROCKHALL FUNDING CORP	0	0	0	0	0	5	0	0	0	2
ROCKPORT MORTGAGE	0	0	0	0	0	0	0	0	0	0
SIMS MORTGAGE FUNDING	0	0	0	0	0	0	0	1	2	0
STIFEL BANK AND TRUST	0	0	0	0	0	0	0	0	0	0
STONEARCH MORTGAGE CORP	0	0	0	0	0	0	0	0	0	0
SUN WEST MORTGAGE	0	0	0	0	0	0	0	0	0	0
TAVERNIER CAPITAL FUNDING	0	0	0	0	0	0	0	0	0	0
WALKER AND DUNLOP LLC	0	0	3	0	0	2	3	1	0	1
WELLS FARGO BANK NA	0	0	1	3	0	1	0	2	0	0
WYATT FUNDING CORP	0	0	0	0	0	0	0	0	0	0
ZIEGLER FINANCING CORP	0	0	0	0	0	0	0	0	0	0
TOTAL	24	25	28	21	34	84	47	29	27	39

Source data provided by the Federal Housing Administration, unless otherwise noted.

MAP Loans (Firm Commitments) by Lender and Office

Region Hub	San Francisco					
	Denver	Los Angeles	San Francisco		Seattle	
	Denver	Los Angeles	San Francisco	Phoenix	Seattle	Portland
Office						
AGM FINANCIAL SERVICES	1	0	0	0	0	0
AMERISPHERE MTG FINANCE LLC	2	1	1	0	0	0
ARBOR COMMERCIAL MTGE	0	0	0	0	0	1
ARMSTRONG MORTGAGE	0	0	0	0	0	0
BANK OF MONTANA	2	0	0	0	0	0
BANKERS GUARANTEE TITLE TRUST	0	0	0	0	0	0
BEDFORD LENDING CORP	0	0	0	0	0	0
BEECH STREET CAPITAL LLC	0	1	0	0	0	0
BELLWETHER REAL EST CAPITAL	0	2	0	0	0	0
BERKADIA COMMERCIAL MTG	3	1	1	1	5	3
BERKELEY POINT CAPITAL LLC	0	0	0	0	0	0
CALIFORNIA COMMUNITY REINVMT CORP	0	1	0	0	0	0
CAMBRIDGE REALTY CAPITAL	0	0	0	0	0	0
CBRE HMF INC	2	0	3	1	2	1
CENTENNIAL MORTGAGE	0	12	1	1	3	0
CENTERLINE MTGE CAPITAL	1	0	0	0	0	0
CENTRAL NATIONAL BANK&TRUST	0	0	0	0	0	0
CENTURY HEALTH CAPITAL	0	0	0	0	0	0
CHAMBERS BANK	0	0	0	0	0	0
CMC MORTGAGE SERVICES	0	0	0	0	0	0
COLUMBIA NATL REAL ESTATE	0	0	0	0	0	0
COOPERATIVE HSG RESOURCES	0	0	0	0	0	0
CRAIN MORTGAGE GROUP, LLC	0	0	0	0	0	0
CWCAPITAL LLC	0	0	0	0	0	1
D ANSLEY COMPANY INC	0	0	0	0	0	0
DAVIS-PENN MTGE	0	0	1	0	0	1
DEVELOPERS MTGE CORP	0	0	0	0	0	0
DOUGHERTY MORTGAGE LLC	4	0	0	0	3	0
DRAPER & KRAMER COMCL MTGE	1	0	0	0	0	0
EASTERN MORTGAGE CAPITAL LLC	0	0	0	0	0	0
EF&A FUNDING LLC	0	2	2	0	0	0
FIRST AMERICAN CAPITAL GRP	0	0	0	0	0	0
FIRST HSG DEVMT CORP OF FL	0	0	0	0	0	0
FOREST CITY CAPITAL CORP	0	0	0	0	0	0
GERSHMAN INVESTMENT	1	0	0	2	0	0
GRANDBRIDGE REAL ESTATE CAP	2	0	0	0	0	0
GREAT LAKES FINANCIAL GRP	0	0	0	0	0	0
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	14	5	4	1	6	6
HFC FUNDING CORP	0	1	0	0	0	0
HIGHLAND COMMERCIAL MTGE	0	0	0	0	0	0
HOUSING & HEALTHCARE FINC	0	0	0	0	0	0
HUNTOON HASTINGS INC	1	0	4	0	0	0
JS MULTICAPITAL CORP	1	0	0	0	0	0
KEYCORP REAL EST CAP MKT	0	0	0	0	0	0
LANCASTER POLLARD MTGE	1	0	3	1	1	0
LAY COMMERCIAL MTGE LLC	0	0	0	0	0	0
LINKS MORTGAGE CORP	0	0	0	0	0	0
LOVE FUNDING CORP	3	2	1	2	5	0
M & T REALTY CORP	0	0	0	0	0	1
MASON JOSEPH COMPANY INC	0	0	0	0	0	0
METROPOLITAN FUNDING CORP	0	0	0	0	0	0
MUSA FINANCIAL LLC	0	0	0	0	0	0
NORTHPOINT CAPITAL LLC	0	0	0	0	0	0
OAK GROVE COMMERCIAL MTG	3	1	1	0	0	2
OPPENHEIMER MF HSG & HCARE	1	0	0	0	1	0
P/R MTGE & INVEST CORP	0	0	0	0	0	0
PARAGON MORTGAGE	3	0	3	6	1	1
PHARES CO	0	0	0	0	0	0
PILLAR CAPITAL FINANCE LLC	0	0	0	0	0	0
PNC BANK NA	0	10	5	0	0	1
PRAIRIE MORTGAGE CO	0	0	0	0	0	0
PRUDENTIAL HUNTOON PAIGE	7	2	1	0	1	4
<b>RED MORTGAGE CAPITAL</b>	<b>5</b>	<b>9</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>1</b>
RED STONE AGENCY LENDING	7	0	0	1	0	1
RICHMAC FUNDING LLC	0	0	0	0	0	1
ROCKHALL FUNDING CORP	0	0	0	0	1	0
ROCKPORT MORTGAGE	0	0	1	0	1	0
SIMS MORTGAGE FUNDING	0	0	0	0	0	0
STIFEL BANK AND TRUST	0	0	0	0	0	0
STONEARCH MORTGAGE CORP	0	0	0	0	0	0
SUN WEST MORTGAGE	0	1	1	0	0	0
TAVERNIER CAPITAL FUNDING	3	0	0	0	2	0
WALKER AND DUNLOP LLC	0	5	0	1	11	4
WELLS FARGO BANK NA	8	1	1	0	0	1
WYATT FUNDING CORP	0	0	0	0	0	0
ZIEGLER FINANCING CORP	0	0	1	0	0	0
TOTAL	76	57	36	19	44	30

Source data provided by the Federal Housing Administration, unless otherwise noted.



Share of Lender’s MAP Business by HUD Office

Region Hub	Atlanta									
	Atlanta					Greensboro		Jacksonville		
	Atlanta	Caribbean	Knoxville	Louisville	Nashville	Greensboro	Columbia	Jacksonville	Birmingham	Jackson
Office										
AGM FINANCIAL SERVICES	5.9%	0.0%	0.0%	0.0%	0.0%	2.9%	2.9%	2.9%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARBOR COMMERCIAL MTGE	0.0%	18.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.3%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANK OF MONTANA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANKERS GUARANTEE TITLE TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	9.1%	0.0%	0.0%	0.0%	9.1%	0.0%	0.0%	0.0%	27.3%	0.0%
BELLWETHER REAL EST CAPITAL	12.5%	0.0%	0.0%	0.0%	4.2%	0.0%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	5.6%	0.0%	3.5%	0.7%	1.4%	11.3%	5.6%	4.2%	0.0%	0.0%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	13.3%	0.0%	20.0%	0.0%	0.0%	13.3%	0.0%	0.0%
CALIFORNIA COMMUNITY REINVTM CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CBRE HMF INC	0.0%	0.0%	11.1%	0.0%	0.0%	27.8%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	0.0%	0.0%	3.6%	0.0%	0.0%	1.8%	1.8%	10.7%
CENTERLINE MTGE CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	25.0%
CENTRAL NATIONAL BANK&TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CHAMBERS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	33.3%
CMC MORTGAGE SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COLUMBIA NATL REAL ESTATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COOPERATIVE HSG RESOURCES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CRAIN MORTGAGE GROUP, LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	14.3%	0.0%	0.0%	0.0%
D ANSLEY COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DAVIS-PENN MTGE	0.0%	0.0%	0.0%	3.8%	0.0%	0.0%	7.7%	0.0%	0.0%	0.0%
DEVELOPERS MTGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	3.1%	0.0%	0.0%	0.0%	0.0%
EASTERN MORTGAGE CAPITAL LLC	16.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EF&A FUNDING LLC	16.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	90.9%	0.0%	0.0%
FOREST CITY CAPITAL CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	6.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.3%	0.0%	0.0%
GREAT LAKES FINANCIAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	6.3%	0.0%	0.6%	2.3%	2.8%	2.3%	2.3%	5.1%	2.8%	0.0%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	8.3%	0.0%	0.0%	0.0%	0.0%	83.3%
HIGHLAND COMMERCIAL MTGE	17.4%	0.0%	0.0%	0.0%	8.7%	0.0%	4.3%	0.0%	30.4%	13.0%
HOUSING & HEALTHCARE FINC	25.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	7.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
JS MULTICAPITAL CORP	0.0%	0.0%	0.0%	0.0%	0.0%	60.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.0%	9.1%	0.0%	0.0%	0.0%	36.4%	0.0%	0.0%
LANCASTER POLLARD MTGE	2.1%	0.0%	4.0%	2.1%	0.0%	0.0%	0.0%	4.3%	0.0%	0.0%
LAY COMMERCIAL MTGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	0.0%	1.5%	8.8%	2.9%	13.2%	2.9%	0.0%	2.9%	2.9%	1.5%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	21.4%	14.3%	0.0%	0.0%
MASON JOSEPH COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MUSA FINANCIAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NORTHPOINT CAPITAL LLC	0.0%	0.0%	0.0%	12.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	1.9%	0.0%	3.7%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	4.1%	0.0%	2.0%	0.0%	2.0%	26.5%	4.1%	2.0%	2.0%	2.0%
P/R MTGE & INVEST CORP	1.0%	0.0%	0.0%	2.0%	2.0%	0.0%	1.0%	0.0%	0.0%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PHARES CO	0.0%	0.0%	0.0%	50.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PILLAR CAPITAL FINANCE LLC	3.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	3.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRAIRIE MORTGAGE CO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	23.9%	0.0%	0.0%	0.0%	0.0%	1.5%	0.0%	0.0%	1.5%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>0.0%</b>	<b>0.9%</b>	<b>1.9%</b>	<b>1.9%</b>	<b>0.9%</b>	<b>0.9%</b>	<b>1.9%</b>	<b>0.9%</b>	<b>1.9%</b>	<b>0.9%</b>
RED STONE AGENCY LENDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
RICHMAC FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	5.8%	0.0%	1.9%	0.0%	1.9%	0.0%	1.9%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STONEARCH MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SUN WEST MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	3.1%	0.0%	6.2%	3.1%	11.3%	0.0%	0.0%	2.1%	2.1%	1.0%
WELLS FARGO BANK NA	2.3%	0.0%	0.0%	0.0%	0.0%	9.1%	2.3%	0.0%	9.1%	13.6%
WYATT FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Share of Lender's MAP Business by HUD Office

Region Hub	Chicago						
	Columbus		Detroit	Chicago		Minneapolis	
	Columbus	Cleveland	Detroit	Chicago	Indianapolis	Minneapolis	Milwaukee
Office							
AGM FINANCIAL SERVICES	0.0%	2.9%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	5.9%	0.0%	5.9%
ARBOR COMMERCIAL MTGE	0.0%	0.0%	25.0%	0.0%	12.5%	6.3%	0.0%
ARMSTRONG MORTGAGE	75.0%	25.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANK OF MONTANA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANKERS GUARANTEE TITLE TRUST	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	9.1%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	4.2%	29.2%	0.0%	4.2%	4.2%	4.2%	0.0%
BERKADIA COMMERCIAL MTG	0.7%	0.0%	6.3%	6.3%	2.8%	0.7%	5.6%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	20.0%	0.0%	0.0%	0.0%	0.0%
CALIFORNIA COMMUNITY REINVMT CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
CBRE HMF INC	0.0%	0.0%	5.6%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	1.8%	0.0%	12.5%	1.8%	3.6%
CENTERLINE MTGE CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTRAL NATIONAL BANKSTRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CHAMBERS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CMC MORTGAGE SERVICES	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COLUMBIA NATL REAL ESTATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COOPERATIVE HSG RESOURCES	0.0%	0.0%	0.0%	0.0%	0.0%	94.4%	0.0%
CRAIN MORTGAGE GROUP, LLC	0.0%	0.0%	0.0%	0.0%	0.0%	40.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
D ANSLEY COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DAVIS-PENN MTGE	3.8%	0.0%	0.0%	0.0%	3.8%	0.0%	0.0%
DEVELOPERS MTGE CORP	0.0%	0.0%	0.0%	57.6%	12.1%	0.0%	12.1%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	40.3%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	3.1%	65.6%	3.1%	0.0%	21.9%
EASTERN MORTGAGE CAPITAL LLC	0.0%	0.0%	50.0%	0.0%	0.0%	0.0%	0.0%
EF&A FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	9.1%	0.0%	0.0%	0.0%	0.0%
FOREST CITY CAPITAL CORP	20.0%	0.0%	20.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	0.0%	0.0%	2.7%	2.7%	0.0%	2.7%	2.7%
GRANDBRIDGE REAL ESTATE CAP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	18.8%
GREAT LAKES FINANCIAL GRP	0.0%	66.7%	0.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	0.6%	1.1%	8.0%	2.3%	1.7%	0.6%	0.6%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HIGHLAND COMMERCIAL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	25.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	0.0%	7.1%	21.4%	0.0%	0.0%
JS MULTICAPITAL CORP	0.0%	20.0%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	9.1%	0.0%	0.0%	0.0%	0.0%
LANCASTER POLLARD MTGE	4.3%	0.0%	0.0%	2.1%	2.1%	2.1%	0.0%
LAY COMMERCIAL MTGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LINKS MORTGAGE CORP	0.0%	50.0%	50.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	0.0%	0.0%	4.4%	8.8%	0.0%	0.0%	2.9%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MASON JOSEPH COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MUSA FINANCIAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NORTHPOINT CAPITAL LLC	0.0%	0.0%	50.0%	25.0%	0.0%	12.5%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	70.4%	0.0%
OPPENHEIMER MF HSG & HCARE	0.0%	0.0%	0.0%	0.0%	0.0%	2.0%	4.1%
P/R MTGE & INVEST CORP	3.0%	0.0%	2.0%	6.0%	76.0%	0.0%	1.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PHARES CO	0.0%	0.0%	0.0%	0.0%	50.0%	0.0%	0.0%
PILLAR CAPITAL FINANCE LLC	0.0%	0.0%	90.4%	0.0%	1.9%	0.0%	0.0%
PNC BANK NA	0.0%	3.0%	15.2%	6.1%	3.0%	0.0%	0.0%
PRAIRIE MORTGAGE CO	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	3.0%	9.0%	6.0%	0.0%	13.4%	1.5%
<b>RED MORTGAGE CAPITAL</b>	<b>23.1%</b>	<b>5.6%</b>	<b>2.8%</b>	<b>1.9%</b>	<b>0.9%</b>	<b>0.0%</b>	<b>0.0%</b>
RED STONE AGENCY LENDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
RICHMAC FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	8.3%	0.0%	0.0%	0.0%	8.3%	0.0%
ROCKPORT MORTGAGE	1.9%	0.0%	0.0%	0.0%	0.0%	0.0%	5.8%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STONEARCH MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
SUN WEST MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	9.1%	36.4%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	5.2%	2.1%	0.0%	1.0%	3.1%
WELLS FARGO BANK NA	2.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WYATT FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	66.7%

Source data provided by the Federal Housing Administration, unless otherwise noted.

Share of Lender's MAP Business by HUD Office

Region Hub Office	Fort Worth					Fort Worth				
	Kansas City					Fort Worth				
	Kansas City	Des Moines	Oklahoma City	Omaha	St. Louis	Fort Worth	Houston	Little Rock	New Orleans	San Antonio
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.9%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	5.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	17.6%	5.9%
ARBOR COMMERCIAL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.3%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANK OF MONTANA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANKERS GUARANTEE TITLE TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	8.3%
BERKADIA COMMERCIAL MTG	0.0%	0.0%	3.5%	0.0%	2.8%	4.2%	1.4%	0.0%	0.7%	3.5%
BERKELEY POINT CAPITAL LLC	0.0%	6.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CALIFORNIA COMMUNITY REINVMT CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CBRE HMF INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.6%
CENTENNIAL MORTGAGE	0.0%	0.0%	1.8%	0.0%	0.0%	12.5%	3.6%	1.8%	5.4%	3.6%
CENTERLINE MTGE CAPITAL	0.0%	12.5%	0.0%	25.0%	0.0%	12.5%	0.0%	0.0%	0.0%	12.5%
CENTRAL NATIONAL BANK&TRUST	0.0%	0.0%	66.7%	0.0%	0.0%	0.0%	0.0%	0.0%	33.3%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CHAMBERS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	66.7%	0.0%	0.0%
CMC MORTGAGE SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COLUMBIA NATL REAL ESTATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COOPERATIVE HSG RESOURCES	0.0%	5.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CRAIN MORTGAGE GROUP, LLC	0.0%	0.0%	20.0%	0.0%	20.0%	20.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	14.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
D ANSLEY COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
DAVIS-PENN MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	19.2%	38.5%	0.0%	0.0%	15.4%
DEVELOPERS MTGE CORP	0.0%	15.2%	0.0%	0.0%	3.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	8.1%	0.0%	0.0%	4.0%	27.4%	4.8%	0.0%	4.8%	3.2%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EASTERN MORTGAGE CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	16.7%	0.0%	0.0%	0.0%	0.0%
EF&A FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	16.7%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FOREST CITY CAPITAL CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	18.9%	2.7%	0.0%	5.4%	48.6%	2.7%	0.0%	2.7%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	18.8%	0.0%	6.3%	6.3%	0.0%	0.0%	0.0%	0.0%	6.3%	0.0%
GREAT LAKES FINANCIAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	33.3%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	0.6%	2.3%	1.7%	1.1%	0.6%	9.1%	6.8%	2.3%	1.1%	3.4%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HIGHLAND COMMERCIAL MTGE	0.0%	0.0%	8.7%	0.0%	0.0%	0.0%	0.0%	4.3%	13.0%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	0.0%	14.3%	0.0%	0.0%	7.1%	7.1%	0.0%	0.0%
JS MULTICAPITAL CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	9.1%	0.0%	9.1%	0.0%	0.0%	18.2%	9.1%	0.0%	0.0%	0.0%
LANCASTER POLLARD MTGE	10.6%	12.8%	2.1%	8.5%	0.0%	4.3%	2.1%	2.1%	4.3%	0.0%
LAY COMMERCIAL MTGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	4.4%	0.0%	0.0%	1.5%	11.8%	1.5%	0.0%	0.0%	0.0%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	7.1%	0.0%	0.0%	0.0%
MASON JOSEPH COMPANY INC	0.0%	0.0%	7.1%	0.0%	0.0%	14.3%	21.4%	0.0%	7.1%	50.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	25.0%	25.0%	50.0%	0.0%
MUSA FINANCIAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
NORTHPOINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	1.9%	0.0%	0.0%	1.9%	0.0%
OPPENHEIMER MF HSG & HCARE	2.0%	0.0%	6.1%	0.0%	2.0%	6.1%	6.1%	2.0%	0.0%	6.1%
P/R MTGE & INVEST CORP	1.0%	0.0%	2.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	6.7%	0.0%	0.0%	0.0%	0.0%
PHARES CO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PILLAR CAPITAL FINANCE LLC	0.0%	0.0%	1.9%	0.0%	0.0%	0.0%	0.0%	1.9%	0.0%	0.0%
PNC BANK NA	0.0%	0.0%	0.0%	6.1%	0.0%	6.1%	3.0%	0.0%	0.0%	3.0%
PRAIRIE MORTGAGE CO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	0.0%	0.0%	1.5%	0.0%	1.5%	1.5%	1.5%	3.0%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>0.0%</b>	<b>0.9%</b>	<b>0.0%</b>	<b>0.9%</b>	<b>0.0%</b>	<b>0.9%</b>	<b>0.0%</b>	<b>0.9%</b>	<b>0.0%</b>	<b>0.0%</b>
RED STONE AGENCY LENDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
RICHMAC FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	41.7%	0.0%	0.0%	0.0%	16.7%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	33.3%	66.7%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STONEARCH MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SUN WEST MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	3.1%	0.0%	0.0%	2.1%	3.1%	1.0%	0.0%	1.0%
WELLS FARGO BANK NA	0.0%	0.0%	2.3%	6.8%	0.0%	2.3%	0.0%	4.5%	0.0%	0.0%
WYATT FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Share of Lender's MAP Business by HUD Office

Region Hub	San Francisco					
	Denver	Los Angeles	San Francisco		Seattle	
	Denver	Los Angeles	San Francisco	Phoenix	Seattle	Portland
Office						
AGM FINANCIAL SERVICES	2.9%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	11.8%	5.9%	5.9%	0.0%	0.0%	0.0%
ARBOR COMMERCIAL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	6.3%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANK OF MONTANA	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANKERS GUARANTEE TITLE TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	9.1%	0.0%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	8.3%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	2.1%	0.7%	0.7%	0.7%	3.5%	2.1%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CALIFORNIA COMMUNITY REINVMT CORP	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CBRE HMF INC	11.1%	0.0%	16.7%	5.6%	11.1%	5.6%
CENTENNIAL MORTGAGE	0.0%	21.4%	1.8%	1.8%	5.4%	0.0%
CENTERLINE MTGE CAPITAL	12.5%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTRAL NATIONAL BANK&TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CHAMBERS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CMC MORTGAGE SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COLUMBIA NATL REAL ESTATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COOPERATIVE HSG RESOURCES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CRAIN MORTGAGE GROUP, LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	14.3%
D ANSLEY COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DAVIS-PENN MTGE	0.0%	0.0%	3.8%	0.0%	0.0%	3.8%
DEVELOPERS MTGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	6.5%	0.0%	0.0%	0.0%	4.8%	0.0%
DRAPER & KRAMER COMCL MTGE	3.1%	0.0%	0.0%	0.0%	0.0%	0.0%
EASTERN MORTGAGE CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EF&A FUNDING LLC	0.0%	33.3%	33.3%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FOREST CITY CAPITAL CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	2.7%	0.0%	0.0%	5.4%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	12.5%	0.0%	0.0%	0.0%	0.0%	0.0%
GREAT LAKES FINANCIAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	8.0%	2.8%	2.3%	0.6%	3.4%	3.4%
HFC FUNDING CORP	0.0%	8.3%	0.0%	0.0%	0.0%	0.0%
HIGHLAND COMMERCIAL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	7.1%	0.0%	28.6%	0.0%	0.0%	0.0%
JS MULTICAPITAL CORP	20.0%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LANCASTER POLLARD MTGE	2.1%	0.0%	6.4%	2.1%	2.1%	0.0%
LAY COMMERCIAL MTGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	4.4%	2.9%	1.5%	2.9%	7.4%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	7.1%
MASON JOSEPH COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MUSA FINANCIAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NORTHPOINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	5.6%	1.9%	1.9%	0.0%	0.0%	3.7%
OPPENHEIMER MF HSG & HCARE	2.0%	0.0%	0.0%	0.0%	2.0%	0.0%
P/R MTGE & INVEST CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PARAGON MORTGAGE	20.0%	0.0%	20.0%	40.0%	6.7%	6.7%
PHARES CO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PILLAR CAPITAL FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	30.3%	15.2%	0.0%	0.0%	3.0%
PRAIRIE MORTGAGE CO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	10.4%	3.0%	1.5%	0.0%	1.5%	6.0%
<b>RED MORTGAGE CAPITAL</b>	<b>4.6%</b>	<b>8.3%</b>	<b>0.9%</b>	<b>1.9%</b>	<b>0.9%</b>	<b>0.9%</b>
RED STONE AGENCY LENDING	77.8%	0.0%	0.0%	11.1%	0.0%	11.1%
RICHMAC FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	50.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	8.3%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	1.9%	0.0%	1.9%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STONEARCH MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SUN WEST MORTGAGE	0.0%	50.0%	50.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	27.3%	0.0%	0.0%	0.0%	18.2%	0.0%
WALKER AND DUNLOP LLC	0.0%	5.2%	0.0%	1.0%	11.3%	4.1%
WELLS FARGO BANK NA	18.2%	2.3%	2.3%	0.0%	0.0%	2.3%
WYATT FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	33.3%	0.0%	0.0%	0.0%

Source data provided by the Federal Housing Administration, unless otherwise noted.





Share of HUD Office MAP Business by Lender

Region Hub Office	Atlanta									
	Atlanta					Greensboro		Jacksonville		
	Atlanta	Caribbean	Knoxville	Louisville	Nashville	Greensboro	Columbia	Jacksonville	Birmingham	Jackson
AGM FINANCIAL SERVICES	3.1%	0.0%	0.0%	0.0%	0.0%	1.9%	3.7%	2.2%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARBOR COMMERCIAL MTGE	0.0%	60.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.4%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANK OF MONTANA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANKERS GUARANTEE TITLE TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	1.6%	0.0%	0.0%	0.0%	2.4%	0.0%	0.0%	0.0%	10.3%	0.0%
BELLWETHER REAL EST CAPITAL	4.7%	0.0%	0.0%	0.0%	2.4%	0.0%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	12.5%	0.0%	19.2%	5.3%	4.8%	30.8%	29.6%	13.0%	0.0%	0.0%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	7.7%	0.0%	7.1%	0.0%	0.0%	4.3%	0.0%	0.0%
CALIFORNIA COMMUNITY REINVMT CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CBRE HMF INC	0.0%	0.0%	7.7%	0.0%	0.0%	9.6%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	0.0%	0.0%	4.8%	0.0%	0.0%	2.2%	3.4%	18.8%
CENTERLINE MTGE CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.3%
CENTRAL NATIONAL BANK&TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CHAMBERS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.1%
CMC MORTGAGE SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COLUMBIA NATL REAL ESTATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COOPERATIVE HSG RESOURCES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CRAIN MORTGAGE GROUP, LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.7%	0.0%	0.0%	0.0%
D ANSLEY COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DAVIS-PENN MTGE	0.0%	0.0%	0.0%	5.3%	0.0%	0.0%	7.4%	0.0%	0.0%	0.0%
DEVELOPERS MTGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	1.9%	0.0%	0.0%	0.0%	0.0%
EASTERN MORTGAGE CAPITAL LLC	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EF&A FUNDING LLC	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	21.7%	0.0%	0.0%
FOREST CITY CAPITAL CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.2%	0.0%	0.0%
GREAT LAKES FINANCIAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	17.2%	0.0%	3.8%	21.1%	11.9%	7.7%	14.8%	19.6%	17.2%	0.0%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	2.4%	0.0%	0.0%	0.0%	0.0%	31.3%
HIGHLAND COMMERCIAL MTGE	6.3%	0.0%	0.0%	0.0%	4.8%	0.0%	3.7%	0.0%	24.1%	9.4%
HOUSING & HEALTHCARE FINC	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
JS MULTICAPITAL CORP	0.0%	0.0%	0.0%	0.0%	0.0%	5.8%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.0%	5.3%	0.0%	0.0%	0.0%	8.7%	0.0%	0.0%
LANCASTER POLLARD MTGE	1.6%	0.0%	0.0%	5.3%	0.0%	0.0%	0.0%	4.3%	0.0%	0.0%
LAY COMMERCIAL MTGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	0.0%	20.0%	23.1%	10.5%	21.4%	3.8%	0.0%	4.3%	6.9%	3.1%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	11.1%	4.3%	0.0%	0.0%
MASON JOSEPH COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MUSA FINANCIAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NORTHPOINT CAPITAL LLC	0.0%	0.0%	0.0%	5.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	1.9%	0.0%	4.3%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	3.1%	0.0%	3.8%	0.0%	2.4%	25.0%	7.4%	2.2%	3.4%	3.1%
P/R MTGE & INVEST CORP	1.6%	0.0%	0.0%	10.5%	4.8%	0.0%	3.7%	0.0%	0.0%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PHARES CO	0.0%	0.0%	0.0%	5.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PILLAR CAPITAL FINANCE LLC	3.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRAIRIE MORTGAGE CO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	25.0%	0.0%	0.0%	0.0%	0.0%	1.9%	0.0%	0.0%	3.4%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>0.0%</b>	<b>20.0%</b>	<b>7.7%</b>	<b>10.5%</b>	<b>2.4%</b>	<b>1.9%</b>	<b>7.4%</b>	<b>2.2%</b>	<b>6.9%</b>	<b>3.1%</b>
RED STONE AGENCY LENDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
RICHMAC FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	4.7%	0.0%	3.8%	0.0%	2.4%	0.0%	3.7%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STONEARCH MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SUN WEST MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	4.7%	0.0%	23.1%	15.8%	26.2%	0.0%	0.0%	4.3%	6.9%	3.1%
WELLS FARGO BANK NA	1.6%	0.0%	0.0%	0.0%	0.0%	7.7%	3.7%	0.0%	13.8%	18.8%
WYATT FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Loan Count by HUD Office	64	5	26	19	42	52	27	46	29	32

Source data provided by the Federal Housing Administration, unless otherwise noted.

Share of HUD Office MAP Business by Lender

Region Hub	Chicago						
	Columbus		Detroit	Chicago		Minneapolis	
	Columbus	Cleveland	Detroit	Chicago	Indianapolis	Minneapolis	Milwaukee
Office							
AGM FINANCIAL SERVICES	0.0%	3.1%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.9%	0.0%	2.4%
ARBOR COMMERCIAL MTGE	0.0%	0.0%	3.3%	0.0%	1.8%	1.0%	0.0%
ARMSTRONG MORTGAGE	7.1%	3.1%	0.0%	0.0%	0.0%	0.0%	0.0%
BANK OF MONTANA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANKERS GUARANTEE TITLE TRUST	0.0%	9.4%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.9%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	2.4%	21.9%	0.0%	1.2%	0.9%	1.0%	0.0%
BERKADIA COMMERCIAL MTG	2.4%	0.0%	7.5%	10.8%	3.7%	1.0%	19.5%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	2.5%	0.0%	0.0%	0.0%	0.0%
CALIFORNIA COMMUNITY REINVMT CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	1.2%	0.0%	0.0%	0.0%
CBRE HMF INC	0.0%	0.0%	0.8%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	0.8%	0.0%	6.4%	1.0%	4.9%
CENTERLINE MTGE CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTRAL NATIONAL BANK&TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CHAMBERS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CMC MORTGAGE SERVICES	4.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COLUMBIA NATL REAL ESTATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COOPERATIVE HSG RESOURCES	0.0%	0.0%	0.0%	0.0%	0.0%	16.5%	0.0%
CRAIN MORTGAGE GROUP, LLC	0.0%	0.0%	0.0%	0.0%	0.0%	1.9%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
D ANSLEY COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DAVIS-PENN MTGE	2.4%	0.0%	0.0%	0.0%	0.9%	0.0%	0.0%
DEVELOPERS MTGE CORP	0.0%	0.0%	0.0%	22.9%	3.7%	0.0%	9.8%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	24.3%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.8%	25.3%	0.9%	0.0%	17.1%
EASTERN MORTGAGE CAPITAL LLC	0.0%	0.0%	2.5%	0.0%	0.0%	0.0%	0.0%
EF&A FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.8%	0.0%	0.0%	0.0%	0.0%
FOREST CITY CAPITAL CORP	2.4%	0.0%	0.8%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	0.0%	0.0%	0.8%	1.2%	0.0%	1.0%	2.4%
GRANDBRIDGE REAL ESTATE CAP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	7.3%
GREAT LAKES FINANCIAL GRP	0.0%	12.5%	0.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	2.4%	6.3%	11.7%	4.8%	2.8%	1.0%	2.4%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HIGHLAND COMMERCIAL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	3.1%	0.0%	0.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	0.0%	1.2%	2.8%	0.0%	0.0%
JS MULTICAPITAL CORP	0.0%	3.1%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.8%	0.0%	0.0%	0.0%	0.0%
LANCASTER POLLARD MTGE	4.8%	0.0%	0.0%	1.2%	0.9%	1.0%	0.0%
LAY COMMERCIAL MTGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LINKS MORTGAGE CORP	0.0%	3.1%	0.8%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	0.0%	0.0%	2.5%	7.2%	0.0%	0.0%	4.9%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MASON JOSEPH COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MUSA FINANCIAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NORTHPOINT CAPITAL LLC	0.0%	0.0%	3.3%	2.4%	0.0%	1.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	36.9%	0.0%
OPPENHEIMER MF HSG & HCARE	0.0%	0.0%	0.0%	0.0%	0.0%	1.0%	4.9%
P/R MTGE & INVEST CORP	7.1%	0.0%	1.7%	7.2%	69.7%	0.0%	2.4%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PHARES CO	0.0%	0.0%	0.0%	0.0%	0.9%	0.0%	0.0%
PILLAR CAPITAL FINANCE LLC	0.0%	0.0%	39.2%	0.0%	0.9%	0.0%	0.0%
PNC BANK NA	0.0%	3.1%	4.2%	2.4%	0.9%	0.0%	0.0%
PRAIRIE MORTGAGE CO	0.0%	0.0%	0.0%	1.2%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	6.3%	5.0%	4.8%	0.0%	8.7%	2.4%
<b>RED MORTGAGE CAPITAL</b>	<b>59.5%</b>	<b>18.8%</b>	<b>2.5%</b>	<b>2.4%</b>	<b>0.9%</b>	<b>0.0%</b>	<b>0.0%</b>
RED STONE AGENCY LENDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
RICHMAC FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	3.1%	0.0%	0.0%	0.0%	1.0%	0.0%
ROCKPORT MORTGAGE	2.4%	0.0%	0.0%	0.0%	0.0%	0.0%	7.3%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STONEARCH MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	1.0%	0.0%
SUN WEST MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	3.1%	3.3%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	4.2%	2.4%	0.0%	1.0%	7.3%
WELLS FARGO BANK NA	2.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WYATT FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.9%
Loan Count by HUD Office	42	32	120	83	109	103	41

Source data provided by the Federal Housing Administration, unless otherwise noted.

Share of HUD Office MAP Business by Lender

Region Hub Office	Fort Worth					Fort Worth				
	Kansas City					Fort Worth				
	Kansas City	Des Moines	Oklahoma City	Omaha	St. Louis	Fort Worth	Houston	Little Rock	New Orleans	San Antonio
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.1%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	4.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	11.1%	2.6%
ARBOR COMMERCIAL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.1%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANK OF MONTANA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANKERS GUARANTEE TITLE TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.1%
BERKADIA COMMERCIAL MTG	0.0%	0.0%	17.9%	0.0%	11.8%	7.1%	4.3%	0.0%	3.7%	12.8%
BERKELEY POINT CAPITAL LLC	0.0%	4.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CALIFORNIA COMMUNITY REINVMT CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CBRE HMF INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.6%
CENTENNIAL MORTGAGE	0.0%	0.0%	3.6%	0.0%	0.0%	8.3%	4.3%	3.4%	11.1%	5.1%
CENTERLINE MTGE CAPITAL	0.0%	4.0%	0.0%	9.5%	0.0%	1.2%	0.0%	0.0%	0.0%	2.6%
CENTRAL NATIONAL BANK&TRUST	0.0%	0.0%	7.1%	0.0%	0.0%	0.0%	0.0%	0.0%	3.7%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CHAMBERS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.9%	0.0%	0.0%
CMC MORTGAGE SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COLUMBIA NATL REAL ESTATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COOPERATIVE HSG RESOURCES	0.0%	4.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CRAIN MORTGAGE GROUP, LLC	0.0%	0.0%	3.6%	0.0%	2.9%	1.2%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	4.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
D ANSLEY COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.6%
DAVIS-PENN MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	6.0%	21.3%	0.0%	0.0%	10.3%
DEVELOPERS MTGE CORP	0.0%	20.0%	0.0%	0.0%	2.9%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	20.0%	0.0%	0.0%	0.0%	20.2%	6.4%	0.0%	11.1%	5.1%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EASTERN MORTGAGE CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	1.2%	0.0%	0.0%	0.0%	0.0%
EF&A FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	1.2%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FOREST CITY CAPITAL CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	29.2%	4.0%	0.0%	9.5%	52.9%	1.2%	0.0%	3.4%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	12.5%	0.0%	3.6%	4.8%	0.0%	0.0%	0.0%	0.0%	3.7%	0.0%
GREAT LAKES FINANCIAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	2.4%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	4.2%	16.0%	10.7%	9.5%	2.9%	19.0%	25.5%	13.8%	7.4%	15.4%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HIGHLAND COMMERCIAL MTGE	0.0%	0.0%	7.1%	0.0%	0.0%	0.0%	0.0%	3.4%	11.1%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	0.0%	9.5%	0.0%	0.0%	2.1%	3.4%	0.0%	0.0%
JS MULTICAPITAL CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	4.2%	0.0%	3.6%	0.0%	0.0%	2.4%	2.1%	0.0%	0.0%	0.0%
LANCASTER POLLARD MTGE	20.8%	24.0%	3.6%	19.0%	0.0%	2.4%	2.1%	3.4%	7.4%	0.0%
LAY COMMERCIAL MTGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	31.0%	0.0%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	12.5%	0.0%	0.0%	4.8%	23.5%	1.2%	0.0%	0.0%	0.0%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.1%	0.0%	0.0%	0.0%
MASON JOSEPH COMPANY INC	0.0%	0.0%	3.6%	0.0%	0.0%	2.4%	6.4%	0.0%	3.7%	17.9%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.1%	3.4%	7.4%	0.0%
MUSA FINANCIAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	2.4%	0.0%	0.0%	0.0%	0.0%
NORTHPOINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	1.2%	0.0%	0.0%	3.7%	0.0%
OPPENHEIMER MF HSG & HCARE	4.2%	0.0%	10.7%	0.0%	2.9%	3.6%	6.4%	3.4%	0.0%	7.7%
P/R MTGE & INVEST CORP	4.2%	0.0%	7.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	1.2%	0.0%	0.0%	0.0%	0.0%
PHARES CO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PILLAR CAPITAL FINANCE LLC	0.0%	0.0%	3.6%	0.0%	0.0%	0.0%	0.0%	3.4%	0.0%	0.0%
PNC BANK NA	0.0%	0.0%	0.0%	9.5%	0.0%	2.4%	2.1%	0.0%	0.0%	2.6%
PRAIRIE MORTGAGE CO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	0.0%	0.0%	4.8%	0.0%	1.2%	2.1%	3.4%	7.4%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>0.0%</b>	<b>4.0%</b>	<b>0.0%</b>	<b>4.8%</b>	<b>0.0%</b>	<b>1.2%</b>	<b>0.0%</b>	<b>3.4%</b>	<b>0.0%</b>	<b>0.0%</b>
RED STONE AGENCY LENDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
RICHMAC FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	6.0%	0.0%	0.0%	0.0%	5.1%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.4%	7.4%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STONEARCH MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SUN WEST MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	10.7%	0.0%	0.0%	2.4%	6.4%	3.4%	0.0%	2.6%
WELLS FARGO BANK NA	0.0%	0.0%	3.6%	14.3%	0.0%	1.2%	0.0%	6.9%	0.0%	0.0%
WYATT FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Loan Count by HUD Office	24	25	28	21	34	84	47	29	27	39

Source data provided by the Federal Housing Administration, unless otherwise noted.

Share of HUD Office MAP Business by Lender

Region Hub	San Francisco					
	Denver	Los Angeles	San Francisco		Seattle	
	Denver	Los Angeles	San Francisco	Phoenix	Seattle	Portland
Office	Denver	Los Angeles	San Francisco	Phoenix	Seattle	Portland
AGM FINANCIAL SERVICES	1.3%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	2.6%	1.8%	2.8%	0.0%	0.0%	0.0%
ARBOR COMMERCIAL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	3.3%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BANK OF MONTANA	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%
BANKERS GUARANTEE TITLE TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	1.8%	0.0%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	3.5%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	3.9%	1.8%	2.8%	5.3%	11.4%	10.0%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CALIFORNIA COMMUNITY REINVTM CORP	0.0%	1.8%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CBRE HMF INC	2.6%	0.0%	8.3%	5.3%	4.5%	3.3%
CENTENNIAL MORTGAGE	0.0%	21.1%	2.8%	5.3%	6.8%	0.0%
CENTERLINE MTGE CAPITAL	1.3%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTRAL NATIONAL BANK&TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CHAMBERS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CMC MORTGAGE SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COLUMBIA NATL REAL ESTATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
COOPERATIVE HSG RESOURCES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CRAIN MORTGAGE GROUP, LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	3.3%
D ANSLEY COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DAVIS-PENN MTGE	0.0%	0.0%	2.8%	0.0%	0.0%	3.3%
DEVELOPERS MTGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	5.3%	0.0%	0.0%	0.0%	6.8%	0.0%
DRAPER & KRAMER COMCL MTGE	1.3%	0.0%	0.0%	0.0%	0.0%	0.0%
EASTERN MORTGAGE CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EF&A FUNDING LLC	0.0%	3.5%	5.6%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FOREST CITY CAPITAL CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	1.3%	0.0%	0.0%	10.5%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%
GREAT LAKES FINANCIAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	18.4%	8.8%	11.1%	5.3%	13.6%	20.0%
HFC FUNDING CORP	0.0%	1.8%	0.0%	0.0%	0.0%	0.0%
HIGHLAND COMMERCIAL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	1.3%	0.0%	11.1%	0.0%	0.0%	0.0%
JS MULTICAPITAL CORP	1.3%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LANCASTER POLLARD MTGE	1.3%	0.0%	8.3%	5.3%	2.3%	0.0%
LAY COMMERCIAL MTGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	3.9%	3.5%	2.8%	10.5%	11.4%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	3.3%
MASON JOSEPH COMPANY INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MUSA FINANCIAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NORTHPOINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	3.9%	1.8%	2.8%	0.0%	0.0%	6.7%
OPPENHEIMER MF HSG & HCARE	1.3%	0.0%	0.0%	0.0%	2.3%	0.0%
P/R MTGE & INVEST CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PARAGON MORTGAGE	3.9%	0.0%	8.3%	31.6%	2.3%	3.3%
PHARES CO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PILLAR CAPITAL FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	17.5%	13.9%	0.0%	0.0%	3.3%
PRAIRIE MORTGAGE CO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	9.2%	3.5%	2.8%	0.0%	2.3%	13.3%
<b>RED MORTGAGE CAPITAL</b>	<b>6.6%</b>	<b>15.8%</b>	<b>2.8%</b>	<b>10.5%</b>	<b>2.3%</b>	<b>3.3%</b>
RED STONE AGENCY LENDING	9.2%	0.0%	0.0%	5.3%	0.0%	3.3%
RICHMAC FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	3.3%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	2.3%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	2.8%	0.0%	2.3%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STONEARCH MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SUN WEST MORTGAGE	0.0%	1.8%	2.8%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	3.9%	0.0%	0.0%	0.0%	4.5%	0.0%
WALKER AND DUNLOP LLC	0.0%	8.8%	0.0%	5.3%	25.0%	13.3%
WELLS FARGO BANK NA	10.5%	1.8%	2.8%	0.0%	0.0%	3.3%
WYATT FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	2.8%	0.0%	0.0%	0.0%
Loan Count by HUD Office	76	57	36	19	44	30

Source data provided by the Federal Housing Administration, unless otherwise noted.

## MAP Firm Commitments by Program and HUD Office

Region	HUB	Office	a7	223(f)	213	207	NC/SR	220	231	241(a)	TOTAL
New York City	Boston	Boston	12	23	0	0	0	0	0	0	35
		Hartford	10	12	0	0	0	0	0	0	22
		Manchester	2	6	0	0	0	0	0	0	8
		Providence	9	4	0	0	0	0	0	0	13
	New York	New York	7	10	0	0	0	0	0	0	17
		Buffalo	2	19	0	0	0	0	0	0	21
	Philadelphia	Philadelphia	8	16	0	0	3	0	0	1	28
		Charleston	12	0	0	0	0	0	0	0	12
		Newark	0	4	0	0	0	0	0	0	4
	Baltimore	Pittsburgh	2	6	0	0	0	0	0	0	8
Baltimore		24	17	0	0	9	0	2	0	52	
Richmond		28	26	0	0	9	0	0	0	63	
Atlanta	Atlanta	Atlanta	33	24	0	0	6	0	1	0	64
		Caribbean	0	5	0	0	0	0	0	0	5
		Knoxville	10	12	0	0	4	0	0	0	26
		Louisville	9	6	0	0	4	0	0	0	19
	Greensboro	Nashville	22	14	0	0	6	0	0	0	42
		Greensboro	33	10	0	0	7	2	0	0	52
	Jacksonville	Columbia	12	8	0	0	7	0	0	0	27
		Jacksonville	13	27	0	0	5	1	0	0	46
		Birmingham	16	13	0	0	0	0	0	0	29
		Jackson	16	15	0	0	1	0	0	0	32
Chicago	Columbus	Columbus	25	12	0	0	4	0	0	1	42
		Cleveland	14	15	0	0	4	0	0	0	33
	Detroit	Detroit	56	60	0	0	4	0	0	0	120
	Chicago	Chicago	31	47	0	0	5	0	0	0	83
		Indianapolis	56	47	0	0	6	0	0	0	109
	Minneapolis	Minneapolis	62	35	0	0	5	0	0	1	103
Milwaukee	Milwaukee	13	25	0	0	3	0	0	0	41	
Fort Worth	Kansas City	Kansas City	11	12	0	0	1	0	0	0	24
		Des Moines	14	9	2	0	0	0	0	0	25
		Oklahoma City	18	5	0	0	5	0	0	0	28
		Omaha	13	5	0	0	3	0	0	0	21
	Fort Worth	St Louis	25	8	0	0	1	0	0	0	34
		Fort Worth	45	27	0	0	12	0	0	0	84
		Houston	29	14	0	0	4	0	0	0	47
		Little Rock	19	7	0	0	3	0	0	0	29
		New Orleans	17	6	0	0	3	1	0	0	27
		San Antonio	24	6	0	0	9	0	0	0	39
San Francisco	Denver	45	22	0	0	9	0	0	0	76	
	Los Angeles	22	28	0	0	7	0	0	0	57	
	San Francisco	San Francisco	8	26	0	0	2	0	0	0	36
		Phoenix	13	6	0	0	0	0	0	0	19
	Seattle	Seattle	13	24	0	1	6	0	0	0	44
		Portland	8	17	0	0	4	0	0	0	29
<b>TOTAL</b>			<b>861</b>	<b>740</b>	<b>2</b>	<b>1</b>	<b>161</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>1,775</b>

Source data provided by the Federal Housing Administration, unless otherwise noted.

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# FHA Lender Ranking Summary

FY 2013

## CHAPTER 5: *LEAN Lending Activity by HUD Office & Lender*

LEAN Loans (Firm Commitments) by Lender and State

Region	New York City													
	CT	DE	DC	ME	MD	MA	NH	NJ	NY	PA	RI	VT	VA	WV
State	Connecticut	Delaware	District of Columbia	Maine	Maryland	Massachusetts	New Hampshire	New Jersey	New York	Pennsylvania	Rhode Island	Vermont	Virginia	West Virginia
AGM FINANCIAL SERVICES	0	0	0	0	1	0	0	0	0	0	0	0	0	0
AMERISPHERE MTG FINANCE LLC	0	0	0	0	0	1	0	0	0	0	0	0	0	0
ARMSTRONG MORTGAGE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
BEDFORD LENDING CORP	0	0	0	0	0	0	1	0	0	0	0	0	0	0
BEECH STREET CAPITAL LLC	0	0	0	0	1	0	0	1	0	0	0	0	0	0
BELLWETHER REAL EST CAPITAL	0	0	0	0	0	0	0	0	0	1	0	0	0	0
BERKADIA COMMERCIAL MTG	9	0	0	0	0	0	0	0	2	0	0	0	3	0
BERKELEY POINT CAPITAL LLC	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CAIN BROTHERS FUNDING LLC	0	0	0	0	0	0	0	0	2	0	0	0	0	0
CAMBRIDGE REALTY CAPITAL	0	0	0	1	0	0	0	0	0	0	0	0	0	0
CAPITAL FUNDING GROUP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CAPITAL FUNDING LLC	0	0	0	0	2	5	0	0	3	1	2	0	6	8
CBRE HMF INC	0	0	0	0	0	0	0	0	0	3	0	0	0	0
CENTENNIAL MORTGAGE	0	0	0	0	2	0	0	0	0	0	0	0	0	0
CENTURY HEALTH CAPITAL	0	0	0	0	0	0	0	0	11	0	0	0	0	0
CWCAPITAL LLC	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DOUGHERTY MORTGAGE LLC	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DRAPER & KRAMER COMCL MTGE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
FIRST AMERICAN CAPITAL GRP	0	0	0	0	0	0	0	2	0	0	0	0	0	0
FIRST HSG DEVMT CORP OF FL	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GERSHMAN INVESTMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GRANDBRIDGE REAL ESTATE CAP	0	0	0	0	0	0	0	0	0	0	0	0	1	0
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	1	0	0	0	0	1	1	1	7	0	1	0	0	1
HFC FUNDING CORP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HOUSING & HEALTHCARE FINC	1	1	1	0	0	0	0	8	5	2	2	0	0	0
HUNTOON HASTINGS INC	0	0	0	0	0	0	0	0	0	1	0	0	0	0
KEYCORP REAL EST CAP MKT	0	0	0	1	0	0	0	0	1	0	0	0	0	0
LANCASTER POLLARD MTGE	0	1	0	2	0	1	0	2	0	4	0	1	2	0
LINKS MORTGAGE CORP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LOVE FUNDING CORP	1	0	0	3	1	3	0	6	0	1	0	0	1	0
M & T REALTY CORP	0	0	0	0	0	0	0	0	0	1	0	0	4	0
METROPOLITAN FUNDING CORP	0	1	0	0	0	0	0	0	0	0	0	0	0	0
OAK GROVE COMMERCIAL MTG	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OPPENHEIMER MF HSG & HCARE	2	0	0	1	0	7	0	1	0	0	0	0	0	0
PARAGON MORTGAGE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PNC BANK NA	0	0	0	0	2	0	0	0	0	2	0	0	1	0
PRUDENTIAL HUNTOON PAIGE	0	0	0	0	0	1	0	0	2	0	0	0	0	0
<b>RED MORTGAGE CAPITAL</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>4</b>	<b>0</b>	<b>1</b>	<b>3</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
REGIONS BANK	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ROCKHALL FUNDING CORP	0	0	0	0	0	0	0	0	1	0	0	0	0	0
ROCKPORT MORTGAGE	0	0	0	0	0	1	0	0	0	0	0	0	0	0
SIMS MORTGAGE FUNDING	0	0	0	0	0	1	0	1	1	0	0	0	0	0
STIFEL BANK AND TRUST	0	0	0	0	1	0	0	0	0	0	0	0	0	0
TAVERNIER CAPITAL FUNDING	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WACHOVIA MF CAPITAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WALKER AND DUNLOP LLC	0	0	0	0	1	0	0	0	0	0	0	0	0	0
WELLS FARGO BANK NA	0	0	0	0	5	0	0	0	0	0	0	0	2	0
ZIEGLER FINANCING CORP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	16	3	1	8	17	25	2	23	38	18	5	1	20	9

Source data provided by the Federal Housing Administration, unless otherwise noted.



LEAN Loans (Firm Commitments) by Lender and State

Region	Atlanta									
	AL	FL	GA	KY	MS	NC	PR	SC	TN	VI
State	Alabama	Florida	Georgia	Kentucky	Mississippi	North Carolina	Puerto Rico	South Carolina	Tennessee	Virgin Islands
AGM FINANCIAL SERVICES	0	0	0	0	0	0	0	0	0	0
AMERISPHERE MTG FINANCE LLC	0	0	1	0	0	0	0	0	0	0
ARMSTRONG MORTGAGE	0	0	0	0	0	0	0	0	0	0
BEDFORD LENDING CORP	0	0	0	0	0	0	0	0	0	0
BEECH STREET CAPITAL LLC	0	0	0	0	0	0	0	0	0	0
BELLWETHER REAL EST CAPITAL	0	0	0	0	0	0	0	0	0	0
BERKADIA COMMERCIAL MTG	0	0	1	0	0	4	0	2	0	0
BERKELEY POINT CAPITAL LLC	0	0	0	0	0	0	0	0	0	0
CAIN BROTHERS FUNDING LLC	0	0	0	0	0	0	0	0	0	0
CAMBRIDGE REALTY CAPITAL	0	1	0	1	0	0	0	1	0	0
CAPITAL FUNDING GROUP	0	0	0	0	0	0	0	0	0	0
CAPITAL FUNDING LLC	3	5	0	1	2	4	0	0	2	0
CBRE HMF INC	0	0	0	0	0	0	0	0	0	0
CENTENNIAL MORTGAGE	0	0	1	0	0	1	0	0	0	0
CENTURY HEALTH CAPITAL	0	0	0	0	0	0	0	0	0	0
CWCAPITAL LLC	0	0	0	0	0	0	0	0	0	0
DOUGHERTY MORTGAGE LLC	0	0	0	0	0	0	0	0	0	0
DRAPER & KRAMER COMCL MTGE	0	0	0	0	0	0	0	0	0	0
FIRST AMERICAN CAPITAL GRP	0	1	0	0	0	0	0	0	0	0
FIRST HSG DEVMT CORP OF FL	0	1	0	0	0	0	0	0	0	0
GERSHMAN INVESTMENT	0	0	0	0	0	0	0	0	0	0
GRANDBRIDGE REAL ESTATE CAP	0	0	0	0	0	1	0	0	0	0
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	6	0	0	0	0	1	0	0	1	0
HFC FUNDING CORP	1	0	0	0	0	0	0	0	0	0
HOUSING & HEALTHCARE FINC	0	10	0	0	0	0	0	0	0	0
HUNTOON HASTINGS INC	0	0	0	0	0	0	0	0	0	0
KEYCORP REAL EST CAP MKT	0	0	0	0	0	0	0	0	0	0
LANCASTER POLLARD MTGE	0	2	0	2	2	6	0	1	4	0
LINKS MORTGAGE CORP	0	0	0	0	0	0	0	0	0	0
LOVE FUNDING CORP	0	6	0	0	4	0	0	0	0	0
M & T REALTY CORP	0	0	0	0	0	0	0	0	1	0
METROPOLITAN FUNDING CORP	0	0	0	0	0	0	0	0	0	0
OAK GROVE COMMERCIAL MTG	1	0	0	0	0	0	0	0	0	0
OPPENHEIMER MF HSG & HCARE	1	0	1	0	0	0	0	0	1	0
PARAGON MORTGAGE	0	0	0	0	0	0	0	0	0	0
PNC BANK NA	0	0	0	0	0	0	0	0	0	0
PRUDENTIAL HUNTOON PAIGE	0	1	2	0	0	0	0	0	1	0
<b>RED MORTGAGE CAPITAL</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>
REGIONS BANK	0	2	1	0	0	0	0	0	0	0
ROCKHALL FUNDING CORP	0	0	0	0	0	0	0	0	0	0
ROCKPORT MORTGAGE	0	0	0	0	0	0	0	0	0	0
SIMS MORTGAGE FUNDING	0	0	0	0	0	0	0	0	0	0
STIFEL BANK AND TRUST	0	0	0	0	0	0	0	0	0	0
TAVERNIER CAPITAL FUNDING	0	0	0	0	0	0	0	0	0	0
WACHOVIA MF CAPITAL	0	0	0	0	0	0	0	0	0	0
WALKER AND DUNLOP LLC	0	0	0	0	0	0	0	0	4	0
WELLS FARGO BANK NA	0	0	0	0	0	0	0	0	0	0
ZIEGLER FINANCING CORP	0	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>12</b>	<b>30</b>	<b>7</b>	<b>6</b>	<b>8</b>	<b>17</b>	<b>0</b>	<b>4</b>	<b>15</b>	<b>0</b>

Source data provided by the Federal Housing Administration, unless otherwise noted.

## LEAN Loans (Firm Commitments) by Lender and State

Region	Chicago					
	IL	IN	MI	MN	OH	WI
State	Illinois	Indiana	Michigan	Minnesota	Ohio	Wisconsin
AGM FINANCIAL SERVICES	0	0	0	0	0	0
AMERISPHERE MTG FINANCE LLC	0	0	0	0	0	0
ARMSTRONG MORTGAGE	0	0	0	0	1	0
BEDFORD LENDING CORP	0	0	0	0	0	0
BEECH STREET CAPITAL LLC	5	8	1	0	0	0
BELLWETHER REAL EST CAPITAL	0	0	0	0	0	0
BERKADIA COMMERCIAL MTG	0	0	3	0	1	2
BERKELEY POINT CAPITAL LLC	0	0	0	0	0	1
CAIN BROTHERS FUNDING LLC	0	0	0	0	0	0
CAMBRIDGE REALTY CAPITAL	19	3	0	0	1	1
CAPITAL FUNDING GROUP	0	0	0	0	0	0
CAPITAL FUNDING LLC	1	2	1	0	1	0
CBRE HMF INC	0	0	0	0	0	0
CENTENNIAL MORTGAGE	0	1	0	0	0	0
CENTURY HEALTH CAPITAL	0	0	0	0	0	0
CWCAPITAL LLC	0	0	0	0	1	0
DOUGHERTY MORTGAGE LLC	0	0	0	8	0	0
DRAPER & KRAMER COMCL MTGE	2	0	0	0	0	0
FIRST AMERICAN CAPITAL GRP	0	0	0	0	0	0
FIRST HSG DEVMT CORP OF FL	0	0	0	0	0	0
GERSHMAN INVESTMENT	4	0	0	0	0	0
GRANDBRIDGE REAL ESTATE CAP	0	0	0	0	0	0
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	11	0	5	0	1	0
HFC FUNDING CORP	0	0	0	0	0	0
HOUSING & HEALTHCARE FINC	3	0	0	0	6	0
HUNTOON HASTINGS INC	0	0	0	0	0	0
KEYCORP REAL EST CAP MKT	0	0	0	0	1	0
LANCASTER POLLARD MTGE	23	17	4	1	28	0
LINKS MORTGAGE CORP	0	0	0	0	4	0
LOVE FUNDING CORP	1	0	5	0	2	0
M & T REALTY CORP	0	0	0	0	0	0
METROPOLITAN FUNDING CORP	0	0	0	0	0	0
OAK GROVE COMMERCIAL MTG	0	0	0	2	0	0
OPPENHEIMER MF HSG & HCARE	0	0	1	0	3	0
PARAGON MORTGAGE	0	0	0	0	0	0
PNC BANK NA	0	0	0	0	0	0
PRUDENTIAL HUNTOON PAIGE	0	0	0	0	0	0
<b>RED MORTGAGE CAPITAL</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>8</b>	<b>0</b>	<b>3</b>
REGIONS BANK	0	0	0	0	0	0
ROCKHALL FUNDING CORP	0	0	0	0	0	0
ROCKPORT MORTGAGE	0	0	0	0	0	0
SIMS MORTGAGE FUNDING	0	0	0	0	0	0
STIFEL BANK AND TRUST	0	0	0	0	0	0
TAVERNIER CAPITAL FUNDING	0	0	0	0	0	0
WACHOVIA MF CAPITAL	0	0	0	0	0	0
WALKER AND DUNLOP LLC	1	0	0	0	1	0
WELLS FARGO BANK NA	0	1	1	0	0	0
ZIEGLER FINANCING CORP	0	0	2	2	0	2
<b>TOTAL</b>	<b>70</b>	<b>33</b>	<b>23</b>	<b>21</b>	<b>51</b>	<b>9</b>

Source data provided by the Federal Housing Administration, unless otherwise noted.

## LEAN Loans (Firm Commitments) by Lender and State

Region	Fort Worth								
	AR	IA	KS	LA	MO	NE	NM	OK	TX
State	Arkansas	Iowa	Kansas	Louisiana	Missouri	Nebraska	New Mexico	Oklahoma	Texas
AGM FINANCIAL SERVICES	0	0	0	0	0	0	0	0	0
AMERISPHERE MTG FINANCE LLC	0	0	0	0	0	0	0	0	0
ARMSTRONG MORTGAGE	0	0	0	0	0	0	0	0	0
BEDFORD LENDING CORP	0	0	0	0	0	0	0	0	0
BEECH STREET CAPITAL LLC	0	0	0	0	2	0	0	0	6
BELLWETHER REAL EST CAPITAL	0	0	0	0	0	0	0	0	0
BERKADIA COMMERCIAL MTG	12	0	0	1	0	0	0	1	7
BERKELEY POINT CAPITAL LLC	0	0	0	0	0	0	0	0	0
CAIN BROTHERS FUNDING LLC	0	0	0	0	0	0	0	0	0
CAMBRIDGE REALTY CAPITAL	0	0	0	2	3	0	0	0	1
CAPITAL FUNDING GROUP	0	0	0	1	0	0	0	0	0
CAPITAL FUNDING LLC	0	2	0	2	2	3	0	0	4
CBRE HMF INC	0	0	0	0	0	0	0	0	0
CENTENNIAL MORTGAGE	0	0	0	0	0	0	0	0	0
CENTURY HEALTH CAPITAL	0	0	0	0	0	0	0	0	0
CWCAPITAL LLC	0	0	1	0	0	0	0	0	0
DOUGHERTY MORTGAGE LLC	0	1	0	0	0	0	0	0	0
DRAPER & KRAMER COMCL MTGE	0	0	0	0	0	0	0	0	0
FIRST AMERICAN CAPITAL GRP	0	0	0	0	0	0	0	0	0
FIRST HSG DEVMT CORP OF FL	0	0	0	0	0	0	0	0	0
GERSHMAN INVESTMENT	1	0	0	0	1	0	0	0	0
GRANDBRIDGE REAL ESTATE CAP	0	0	0	0	0	0	0	0	0
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	1	0	0	0	0	1	0	0	0
HFC FUNDING CORP	0	0	0	0	0	0	0	0	0
HOUSING & HEALTHCARE FINC	0	0	0	0	5	0	0	0	2
HUNTOON HASTINGS INC	0	1	0	0	0	1	0	0	0
KEYCORP REAL EST CAP MKT	0	1	0	0	2	1	0	0	2
LANCASTER POLLARD MTGE	1	0	0	0	4	0	0	0	5
LINKS MORTGAGE CORP	0	0	0	0	0	0	0	0	0
LOVE FUNDING CORP	0	0	0	0	2	0	0	1	3
M & T REALTY CORP	0	0	0	0	0	0	0	0	0
METROPOLITAN FUNDING CORP	0	0	0	0	0	0	0	0	0
OAK GROVE COMMERCIAL MTG	0	0	0	0	0	0	0	0	0
OPPENHEIMER MF HSG & HCARE	0	0	0	0	0	0	0	0	1
PARAGON MORTGAGE	0	0	0	0	0	0	0	0	0
PNC BANK NA	0	0	0	0	0	0	0	0	0
PRUDENTIAL HUNTOON PAIGE	0	1	0	2	0	0	1	0	1
<b>RED MORTGAGE CAPITAL</b>	<b>0</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>4</b>
REGIONS BANK	0	0	0	0	0	0	0	0	0
ROCKHALL FUNDING CORP	0	0	0	0	0	0	0	0	0
ROCKPORT MORTGAGE	0	0	0	0	0	0	0	0	0
SIMS MORTGAGE FUNDING	0	0	0	1	0	0	0	0	0
STIFEL BANK AND TRUST	0	0	0	0	0	0	0	0	0
TAVERNIER CAPITAL FUNDING	0	0	1	0	0	0	0	0	0
WACHOVIA MF CAPITAL	0	0	0	0	0	0	0	0	0
WALKER AND DUNLOP LLC	0	0	0	0	0	0	0	1	1
WELLS FARGO BANK NA	0	0	0	0	0	0	0	0	0
ZIEGLER FINANCING CORP	0	2	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>15</b>	<b>15</b>	<b>2</b>	<b>9</b>	<b>21</b>	<b>8</b>	<b>1</b>	<b>3</b>	<b>37</b>

Source data provided by the Federal Housing Administration, unless otherwise noted.

LEAN Loans (Firm Commitments) by Lender and State

Region	San Francisco													
	AK	AZ	CA	CO	HI	ID	MT	NV	ND	OR	SD	UT	WA	WY
State	Alaska	Arizona	California	Colorado	Hawaii	Idaho	Montana	Nevada	North Dakota	Oregon	South Dakota	Utah	Washington	Wyoming
AGM FINANCIAL SERVICES	0	0	0	0	0	0	0	0	0	0	0	0	0	0
AMERISPHERE MTG FINANCE LLC	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ARMSTRONG MORTGAGE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
BEDFORD LENDING CORP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
BEECH STREET CAPITAL LLC	0	0	0	0	0	0	0	0	0	0	0	0	0	0
BELLWETHER REAL EST CAPITAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0
BERKADIA COMMERCIAL MTG	0	0	6	2	0	0	0	0	0	4	0	0	3	0
BERKELEY POINT CAPITAL LLC	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CAIN BROTHERS FUNDING LLC	0	0	1	0	0	0	0	0	0	0	0	0	0	0
CAMBRIDGE REALTY CAPITAL	0	0	11	0	0	0	0	0	0	0	0	1	0	0
CAPITAL FUNDING GROUP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CAPITAL FUNDING LLC	0	3	25	0	1	0	5	2	0	1	1	4	7	0
CBRE HMF INC	0	0	1	0	0	0	0	0	0	0	0	0	0	0
CENTENNIAL MORTGAGE	0	0	2	0	0	0	0	0	0	1	0	0	1	0
CENTURY HEALTH CAPITAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CWCAPITAL LLC	0	0	3	0	1	1	0	0	0	5	0	0	5	0
DOUGHERTY MORTGAGE LLC	0	0	0	1	0	0	0	0	0	0	0	0	0	0
DRAPER & KRAMER COMCL MTGE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
FIRST AMERICAN CAPITAL GRP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
FIRST HSG DEVMT CORP OF FL	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GERSHMAN INVESTMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GRANDBRIDGE REAL ESTATE CAP	0	1	0	0	0	0	0	0	0	0	0	1	0	0
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	0	0	0	1	0	0	0	0	0	5	1	2	0	0
HFC FUNDING CORP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HOUSING & HEALTHCARE FINC	0	0	0	0	0	0	0	0	0	0	0	1	0	0
HUNTOON HASTINGS INC	0	0	1	0	0	0	1	0	1	2	0	0	0	0
KEYCORP REAL EST CAP MKT	0	1	0	0	0	0	0	0	0	1	0	1	0	0
LANCASTER POLLARD MTGE	0	0	0	0	0	0	1	0	0	1	0	1	2	0
LINKS MORTGAGE CORP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LOVE FUNDING CORP	0	1	4	0	0	0	0	0	0	0	0	0	2	0
M & T REALTY CORP	0	0	0	0	0	0	0	0	0	1	0	0	0	0
METROPOLITAN FUNDING CORP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OAK GROVE COMMERCIAL MTG	0	0	0	0	0	0	0	0	0	0	1	0	0	0
OPPENHEIMER MF HSG & HCARE	0	0	0	0	0	0	0	0	0	0	0	1	0	0
PARAGON MORTGAGE	0	0	1	0	0	0	0	0	0	0	0	0	0	0
PNC BANK NA	0	1	1	0	0	0	0	0	0	0	0	0	0	0
PRUDENTIAL HUNTOON PAIGE	0	0	4	1	0	0	0	0	0	1	0	1	0	0
<b>RED MORTGAGE CAPITAL</b>	<b>1</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>3</b>	<b>3</b>	<b>2</b>	<b>0</b>
REGIONS BANK	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ROCKHALL FUNDING CORP	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ROCKPORT MORTGAGE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SIMS MORTGAGE FUNDING	0	0	0	0	0	0	0	0	0	0	0	0	0	0
STIFEL BANK AND TRUST	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TAVERNIER CAPITAL FUNDING	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WACHOVIA MF CAPITAL	0	0	0	0	0	0	0	0	0	0	0	0	1	0
WALKER AND DUNLOP LLC	0	0	0	0	0	1	0	0	0	0	0	0	2	0
WELLS FARGO BANK NA	0	0	3	0	0	0	0	0	0	0	0	0	0	0
ZIEGLER FINANCING CORP	0	0	0	0	0	0	0	0	0	0	1	0	0	0
TOTAL	1	9	63	5	2	2	7	2	1	23	7	16	25	0

Source data provided by the Federal Housing Administration, unless otherwise noted.

Share of Lender’s LEAN Business by State

Region	New York City														
	State	Connecticut	Delaware	District of Columbia	Maine	Maryland	Massachusetts	New Hampshire	New Jersey	New York	Pennsylvania	Rhode Island	Vermont	Virginia	West Virginia
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	50.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	4.2%	0.0%	0.0%	4.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	14.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.2%	0.0%	0.0%	0.0%	4.8%	0.0%	0.0%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAIN BROTHERS FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	66.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	2.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING GROUP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING LLC	0.0%	0.0%	0.0%	0.0%	1.8%	4.5%	0.0%	0.0%	2.7%	0.9%	1.8%	0.0%	5.4%	7.2%	0.0%
CBRE HMF INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	75.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	0.0%	0.0%	22.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	66.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	25.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	2.0%	0.0%	0.0%	0.0%	0.0%	2.0%	2.0%	2.0%	14.3%	0.0%	2.0%	0.0%	0.0%	2.0%	2.0%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	2.1%	2.1%	2.1%	0.0%	0.0%	0.0%	0.0%	17.0%	10.6%	4.3%	4.3%	0.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	12.5%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.0%	8.3%	0.0%	0.0%	0.0%	0.0%	8.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LANCASTER POLLARD MTGE	0.0%	0.8%	0.0%	1.7%	0.0%	0.8%	0.0%	1.7%	0.0%	3.4%	0.0%	0.8%	1.7%	0.0%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	2.1%	0.0%	0.0%	6.4%	2.1%	6.4%	0.0%	12.8%	0.0%	2.1%	0.0%	0.0%	2.1%	0.0%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	14.3%	0.0%	0.0%	57.1%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	10.0%	0.0%	0.0%	5.0%	0.0%	35.0%	0.0%	5.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	0.0%	0.0%	0.0%	28.6%	0.0%	0.0%	0.0%	0.0%	28.6%	0.0%	0.0%	14.3%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	0.0%	0.0%	0.0%	0.0%	5.3%	0.0%	0.0%	10.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>3.7%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>1.9%</b>	<b>7.4%</b>	<b>0.0%</b>	<b>1.9%</b>	<b>5.6%</b>	<b>3.7%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>
REGIONS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	25.0%	0.0%	25.0%	25.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WACHOVIA MF CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	0.0%	0.0%	8.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WELLS FARGO BANK NA	0.0%	0.0%	0.0%	0.0%	41.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	16.7%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Share of Lender's LEAN Business by State

Region	Atlanta									
	Alabama	Florida	Georgia	Kentucky	Mississippi	North Carolina	Puerto Rico	South Carolina	Tennessee	Virgin Islands
State										
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	50.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	0.0%	0.0%	1.6%	0.0%	0.0%	6.3%	0.0%	3.2%	0.0%	0.0%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAIN BROTHERS FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	2.2%	0.0%	2.2%	0.0%	0.0%	0.0%	2.2%	0.0%	0.0%
CAPITAL FUNDING GROUP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING LLC	2.7%	4.5%	0.0%	0.9%	1.8%	3.6%	0.0%	0.0%	1.8%	0.0%
CBRE HMF INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	11.1%	0.0%	0.0%	11.1%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	33.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	0.0%	0.0%	0.0%	0.0%	0.0%	25.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	12.2%	0.0%	0.0%	0.0%	0.0%	2.0%	0.0%	0.0%	2.0%	0.0%
HFC FUNDING CORP	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	21.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LANCASTER POLLARD MTGE	0.0%	1.7%	0.0%	1.7%	1.7%	5.1%	0.0%	0.8%	3.4%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	0.0%	12.8%	0.0%	0.0%	8.5%	0.0%	0.0%	0.0%	0.0%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	14.3%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	25.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	5.0%	0.0%	5.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	5.3%	10.5%	0.0%	0.0%	0.0%	0.0%	0.0%	5.3%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>0.0%</b>	<b>1.9%</b>	<b>0.0%</b>	<b>3.7%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>1.9%</b>	<b>0.0%</b>
REGIONS BANK	0.0%	66.7%	33.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WACHOVIA MF CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	33.3%	0.0%
WELLS FARGO BANK NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Share of Lender's LEAN Business by State

Region	Chicago					
	Illinois	Indiana	Michigan	Minnesota	Ohio	Wisconsin
State						
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	20.8%	33.3%	4.2%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	0.0%	0.0%	4.8%	0.0%	1.6%	3.2%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%
CAIN BROTHERS FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	41.3%	6.5%	0.0%	0.0%	2.2%	2.2%
CAPITAL FUNDING GROUP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING LLC	0.9%	1.8%	0.9%	0.0%	0.9%	0.0%
CBRE HMF INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	11.1%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	5.9%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	80.0%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	66.7%	0.0%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	22.4%	0.0%	10.2%	0.0%	2.0%	0.0%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	6.4%	0.0%	0.0%	0.0%	12.8%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.0%	0.0%	8.3%	0.0%
LANCASTER POLLARD MTGE	19.5%	14.4%	3.4%	0.8%	23.7%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
LOVE FUNDING CORP	2.1%	0.0%	10.6%	0.0%	4.3%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	50.0%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	0.0%	0.0%	5.0%	0.0%	15.0%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>0.0%</b>	<b>1.9%</b>	<b>0.0%</b>	<b>14.8%</b>	<b>0.0%</b>	<b>5.6%</b>
REGIONS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WACHOVIA MF CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	8.3%	0.0%	0.0%	0.0%	8.3%	0.0%
WELLS FARGO BANK NA	0.0%	8.3%	8.3%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	22.2%	22.2%	0.0%	22.2%

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Share of Lender's LEAN Business by State

Region	Fort Worth								
	Arkansas	Iowa	Kansas	Louisiana	Missouri	Nebraska	New Mexico	Oklahoma	Texas
State									
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	8.3%	0.0%	0.0%	0.0%	25.0%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	19.0%	0.0%	0.0%	1.6%	0.0%	0.0%	0.0%	1.6%	11.1%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAIN BROTHERS FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	4.3%	6.5%	0.0%	0.0%	0.0%	2.2%
CAPITAL FUNDING GROUP	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING LLC	0.0%	1.8%	0.0%	1.8%	1.8%	2.7%	0.0%	0.0%	3.6%
CBRE HMF INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	5.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	10.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	16.7%	0.0%	0.0%	0.0%	16.7%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	2.0%	0.0%	0.0%	0.0%	0.0%	2.0%	0.0%	0.0%	0.0%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	0.0%	0.0%	0.0%	10.6%	0.0%	0.0%	0.0%	4.3%
HUNTOON HASTINGS INC	0.0%	12.5%	0.0%	0.0%	0.0%	12.5%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	8.3%	0.0%	0.0%	16.7%	8.3%	0.0%	0.0%	16.7%
LANCASTER POLLARD MTGE	0.8%	0.0%	0.0%	0.0%	3.4%	0.0%	0.0%	0.0%	4.2%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	0.0%	0.0%	0.0%	0.0%	4.3%	0.0%	0.0%	2.1%	6.4%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	5.3%	0.0%	10.5%	0.0%	0.0%	5.3%	0.0%	5.3%
<b>RED MORTGAGE CAPITAL</b>	<b>0.0%</b>	<b>13.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>3.7%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>7.4%</b>
REGIONS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	25.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WACHOVIA MF CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	8.3%	8.3%
WELLS FARGO BANK NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	22.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Source data provided by the Federal Housing Administration, unless otherwise noted.



Share of Lender’s LEAN Business by State

Region	San Francisco													
State	Alaska	Arizona	California	Colorado	Hawaii	Idaho	Montana	Nevada	North Dakota	Oregon	South Dakota	Utah	Washington	Wyoming
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	0.0%	0.0%	9.5%	3.2%	0.0%	0.0%	0.0%	0.0%	0.0%	6.3%	0.0%	0.0%	4.8%	0.0%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAIN BROTHERS FUNDING LLC	0.0%	0.0%	33.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	23.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.2%	0.0%	0.0%
CAPITAL FUNDING GROUP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING LLC	0.0%	2.7%	22.5%	0.0%	0.9%	0.0%	4.5%	1.8%	0.0%	0.9%	0.9%	3.6%	6.3%	0.0%
CBRE HMF INC	0.0%	0.0%	25.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	22.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	11.1%	0.0%	0.0%	11.1%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	17.6%	0.0%	5.9%	5.9%	0.0%	0.0%	0.0%	29.4%	0.0%	0.0%	29.4%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	10.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVTM CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	0.0%	25.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	25.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	0.0%	0.0%	0.0%	2.0%	0.0%	0.0%	0.0%	0.0%	0.0%	10.2%	2.0%	4.1%	0.0%	0.0%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.1%	0.0%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	12.5%	0.0%	0.0%	0.0%	12.5%	0.0%	12.5%	25.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	8.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	8.3%	0.0%	8.3%	0.0%	0.0%
LANCASTER POLLARD MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.8%	0.0%	0.0%	0.8%	0.0%	0.8%	1.7%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	0.0%	2.1%	8.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.3%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	14.3%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	25.0%	0.0%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%	0.0%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	14.3%	14.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	0.0%	21.1%	5.3%	0.0%	0.0%	0.0%	0.0%	0.0%	5.3%	0.0%	5.3%	0.0%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>1.9%</b>	<b>3.7%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>1.9%</b>	<b>5.6%</b>	<b>5.6%</b>	<b>3.7%</b>	<b>0.0%</b>
REGIONS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WACHOVIA MF CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	0.0%	0.0%	0.0%	8.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	16.7%	0.0%
WELLS FARGO BANK NA	0.0%	0.0%	25.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	11.1%	0.0%	0.0%	0.0%

Source data provided by the Federal Housing Administration, unless otherwise noted.

Share of State's LEAN Business by Lender

Region	New York City													
	Connecticut	Delaware	District of Columbia	Maine	Maryland	Massachusetts	New Hampshire	New Jersey	New York	Pennsylvania	Rhode Island	Vermont	Virginia	West Virginia
State														
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	5.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	4.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	50.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	5.9%	0.0%	0.0%	4.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.6%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	56.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.3%	0.0%	0.0%	0.0%	15.0%	0.0%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAIN BROTHERS FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.3%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	12.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING GROUP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING LLC	0.0%	0.0%	0.0%	0.0%	11.8%	20.0%	0.0%	0.0%	7.9%	5.6%	40.0%	0.0%	30.0%	88.9%
CBRE HMF INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	16.7%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	0.0%	0.0%	11.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	28.9%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	8.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	6.3%	0.0%	0.0%	0.0%	0.0%	4.0%	50.0%	4.3%	18.4%	0.0%	20.0%	0.0%	0.0%	11.1%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	6.3%	33.3%	100.0%	0.0%	0.0%	0.0%	0.0%	34.8%	13.2%	11.1%	40.0%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.6%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.0%	12.5%	0.0%	0.0%	0.0%	0.0%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%
LANCASTER POLLARD MTGE	0.0%	33.3%	0.0%	25.0%	0.0%	4.0%	0.0%	8.7%	0.0%	22.2%	0.0%	100.0%	10.0%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	6.3%	0.0%	0.0%	37.5%	5.9%	12.0%	0.0%	26.1%	0.0%	5.6%	0.0%	0.0%	5.0%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.6%	0.0%	0.0%	20.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	33.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	12.5%	0.0%	0.0%	12.5%	0.0%	28.0%	0.0%	4.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	0.0%	0.0%	0.0%	11.8%	0.0%	0.0%	0.0%	0.0%	11.1%	0.0%	0.0%	5.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	0.0%	0.0%	0.0%	0.0%	4.0%	0.0%	0.0%	5.3%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>12.5%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>5.9%</b>	<b>16.0%</b>	<b>0.0%</b>	<b>4.3%</b>	<b>7.9%</b>	<b>11.1%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>
REGIONS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	4.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	4.0%	0.0%	4.3%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	5.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WACHOVIA MF CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	0.0%	0.0%	5.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WELLS FARGO BANK NA	0.0%	0.0%	0.0%	0.0%	29.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	10.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Loan Count by State	16	3	1	8	17	25	2	23	38	18	5	1	20	9

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Share of State's LEAN Business by Lender

Region	Atlanta									
	Alabama	Florida	Georgia	Kentucky	Mississippi	North Carolina	Puerto Rico	South Carolina	Tennessee	Virgin Islands
State										
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	14.3%	0.0%	0.0%	0.0%		0.0%	0.0%	
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
BERKADIA COMMERCIAL MTG	0.0%	0.0%	14.3%	0.0%	0.0%	23.5%		50.0%	0.0%	
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
CAIN BROTHERS FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
CAMBRIDGE REALTY CAPITAL	0.0%	3.3%	0.0%	16.7%	0.0%	0.0%		25.0%	0.0%	
CAPITAL FUNDING GROUP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
CAPITAL FUNDING LLC	25.0%	16.7%	0.0%	16.7%	25.0%	23.5%		0.0%	13.3%	
CBRE HMF INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
CENTENNIAL MORTGAGE	0.0%	0.0%	14.3%	0.0%	0.0%	5.9%		0.0%	0.0%	
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
FIRST AMERICAN CAPITAL GRP	0.0%	3.3%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
FIRST HSG DEVMT CORP OF FL	0.0%	3.3%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
GERSHMAN INVESTMENT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
GRANDBRIDGE REAL ESTATE CAP	0.0%	0.0%	0.0%	0.0%	0.0%	5.9%		0.0%	0.0%	
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	50.0%	0.0%	0.0%	0.0%	0.0%	5.9%		0.0%	6.7%	
HFC FUNDING CORP	8.3%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
HOUSING & HEALTHCARE FINC	0.0%	33.3%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
HUNTOON HASTINGS INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
LANCASTER POLLARD MTGE	0.0%	6.7%	0.0%	33.3%	25.0%	35.3%		25.0%	26.7%	
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
LOVE FUNDING CORP	0.0%	20.0%	0.0%	0.0%	50.0%	0.0%		0.0%	0.0%	
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	6.7%	
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
OAK GROVE COMMERCIAL MTG	8.3%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
OPPENHEIMER MF HSG & HCARE	8.3%	0.0%	14.3%	0.0%	0.0%	0.0%		0.0%	6.7%	
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
PNC BANK NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
PRUDENTIAL HUNTOON PAIGE	0.0%	3.3%	28.6%	0.0%	0.0%	0.0%		0.0%	6.7%	
<b>RED MORTGAGE CAPITAL</b>	<b>0.0%</b>	<b>3.3%</b>	<b>0.0%</b>	<b>33.3%</b>	<b>0.0%</b>	<b>0.0%</b>		<b>0.0%</b>	<b>6.7%</b>	
REGIONS BANK	0.0%	6.7%	14.3%	0.0%	0.0%	0.0%		0.0%	0.0%	
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
WACHOVIA MF CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
WALKER AND DUNLOP LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	26.7%	
WELLS FARGO BANK NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	
Loan Count by State	12	30	7	6	8	17	0	4	15	0

Source data provided by the Federal Housing Administration, unless otherwise noted.

## Share of State's LEAN Business by Lender

Region	Chicago					
	Illinois	Indiana	Michigan	Minnesota	Ohio	Wisconsin
State						
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	2.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	7.1%	24.2%	4.3%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	0.0%	0.0%	13.0%	0.0%	2.0%	22.2%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	11.1%
CAIN BROTHERS FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	27.1%	9.1%	0.0%	0.0%	2.0%	11.1%
CAPITAL FUNDING GROUP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING LLC	1.4%	6.1%	4.3%	0.0%	2.0%	0.0%
CBRE HMF INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	3.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	0.0%	0.0%	2.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	38.1%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	2.9%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	5.7%	0.0%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	15.7%	0.0%	21.7%	0.0%	2.0%	0.0%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	4.3%	0.0%	0.0%	0.0%	11.8%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	0.0%	0.0%	0.0%	2.0%	0.0%
LANCASTER POLLARD MTGE	32.9%	51.5%	17.4%	4.8%	54.9%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	7.8%	0.0%
LOVE FUNDING CORP	1.4%	0.0%	21.7%	0.0%	3.9%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	9.5%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	0.0%	0.0%	4.3%	0.0%	5.9%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>0.0%</b>	<b>3.0%</b>	<b>0.0%</b>	<b>38.1%</b>	<b>0.0%</b>	<b>33.3%</b>
REGIONS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WACHOVIA MF CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	1.4%	0.0%	0.0%	0.0%	2.0%	0.0%
WELLS FARGO BANK NA	0.0%	3.0%	4.3%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	8.7%	9.5%	0.0%	22.2%
Loan Count by State	70	33	23	21	51	9

Source data provided by the Federal Housing Administration, unless otherwise noted.

Share of State's LEAN Business by Lender

Region	Fort Worth								
	Arkansas	Iowa	Kansas	Louisiana	Missouri	Nebraska	New Mexico	Oklahoma	Texas
State									
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	9.5%	0.0%	0.0%	0.0%	16.2%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	80.0%	0.0%	0.0%	11.1%	0.0%	0.0%	0.0%	33.3%	18.9%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAIN BROTHERS FUNDING LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	0.0%	22.2%	14.3%	0.0%	0.0%	0.0%	2.7%
CAPITAL FUNDING GROUP	0.0%	0.0%	0.0%	11.1%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING LLC	0.0%	13.3%	0.0%	22.2%	9.5%	37.5%	0.0%	0.0%	10.8%
CBRE HMF INC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	50.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	6.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVMT CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	6.7%	0.0%	0.0%	0.0%	4.8%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	6.7%	0.0%	0.0%	0.0%	0.0%	12.5%	0.0%	0.0%	0.0%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	0.0%	0.0%	0.0%	23.8%	0.0%	0.0%	0.0%	5.4%
HUNTOON HASTINGS INC	0.0%	6.7%	0.0%	0.0%	0.0%	12.5%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	6.7%	0.0%	0.0%	9.5%	12.5%	0.0%	0.0%	5.4%
LANCASTER POLLARD MTGE	6.7%	0.0%	0.0%	0.0%	19.0%	0.0%	0.0%	0.0%	13.5%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	0.0%	0.0%	0.0%	0.0%	9.5%	0.0%	0.0%	33.3%	8.1%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.7%
PARAGON MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	6.7%	0.0%	22.2%	0.0%	0.0%	100.0%	0.0%	2.7%
<b>RED MORTGAGE CAPITAL</b>	<b>0.0%</b>	<b>46.7%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>25.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>10.8%</b>
REGIONS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	11.1%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	50.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WACHOVIA MF CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	33.3%	2.7%
WELLS FARGO BANK NA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	13.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Loan Count by State	15	15	2	9	21	8	1	3	37

Source data provided by the Federal Housing Administration, unless otherwise noted.

Share of State's LEAN Business by Lender

Region	San Francisco														
	State	Alaska	Arizona	California	Colorado	Hawaii	Idaho	Montana	Nevada	North Dakota	Oregon	South Dakota	Utah	Washington	Wyoming
AGM FINANCIAL SERVICES	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
AMERISPHERE MTG FINANCE LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ARMSTRONG MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEDFORD LENDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BEECH STREET CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BELLWETHER REAL EST CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BERKADIA COMMERCIAL MTG	0.0%	0.0%	9.5%	40.0%	0.0%	0.0%	0.0%	0.0%	0.0%	17.4%	0.0%	0.0%	12.0%	0.0%	0.0%
BERKELEY POINT CAPITAL LLC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAIN BROTHERS FUNDING LLC	0.0%	0.0%	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAMBRIDGE REALTY CAPITAL	0.0%	0.0%	17.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.3%	0.0%	0.0%
CAPITAL FUNDING GROUP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CAPITAL FUNDING LLC	0.0%	33.3%	39.7%	0.0%	50.0%	0.0%	71.4%	100.0%	0.0%	4.3%	14.3%	25.0%	28.0%	0.0%	0.0%
CBRE HMF INC	0.0%	0.0%	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CENTENNIAL MORTGAGE	0.0%	0.0%	3.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.3%	0.0%	0.0%	4.0%	0.0%	0.0%
CENTURY HEALTH CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CWCAPITAL LLC	0.0%	0.0%	4.8%	0.0%	50.0%	50.0%	0.0%	0.0%	0.0%	21.7%	0.0%	0.0%	20.0%	0.0%	0.0%
DOUGHERTY MORTGAGE LLC	0.0%	0.0%	0.0%	20.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
DRAPER & KRAMER COMCL MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST AMERICAN CAPITAL GRP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FIRST HSG DEVTM CORP OF FL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GERSHMAN INVESTMENT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GRANDBRIDGE REAL ESTATE CAP	0.0%	11.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.3%	0.0%	0.0%	0.0%
GREYSTONE FUNDING CORP (inc. Greystone Servicing)	0.0%	0.0%	0.0%	20.0%	0.0%	0.0%	0.0%	0.0%	0.0%	21.7%	14.3%	12.5%	0.0%	0.0%	0.0%
HFC FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HOUSING & HEALTHCARE FINC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.3%	0.0%	0.0%	0.0%
HUNTOON HASTINGS INC	0.0%	0.0%	1.6%	0.0%	0.0%	0.0%	14.3%	0.0%	100.0%	8.7%	0.0%	0.0%	0.0%	0.0%	0.0%
KEYCORP REAL EST CAP MKT	0.0%	11.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.3%	0.0%	6.3%	0.0%	0.0%	0.0%
LANCASTER POLLARD MTGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	14.3%	0.0%	0.0%	4.3%	0.0%	6.3%	8.0%	0.0%	0.0%
LINKS MORTGAGE CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
LOVE FUNDING CORP	0.0%	11.1%	6.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
M & T REALTY CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.3%	0.0%	0.0%	0.0%	0.0%	0.0%
METROPOLITAN FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OAK GROVE COMMERCIAL MTG	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	14.3%	0.0%	0.0%	0.0%	0.0%
OPPENHEIMER MF HSG & HCARE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.3%	0.0%	0.0%	0.0%
PARAGON MORTGAGE	0.0%	0.0%	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PNC BANK NA	0.0%	11.1%	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PRUDENTIAL HUNTOON PAIGE	0.0%	0.0%	6.3%	20.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.3%	0.0%	6.3%	0.0%	0.0%	0.0%
<b>RED MORTGAGE CAPITAL</b>	<b>100.0%</b>	<b>22.2%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>4.3%</b>	<b>42.9%</b>	<b>18.8%</b>	<b>8.0%</b>	<b>0.0%</b>	<b>0.0%</b>
REGIONS BANK	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKHALL FUNDING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCKPORT MORTGAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SIMS MORTGAGE FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
STIFEL BANK AND TRUST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TAVERNIER CAPITAL FUNDING	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WACHOVIA MF CAPITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.0%	0.0%	0.0%
WALKER AND DUNLOP LLC	0.0%	0.0%	0.0%	0.0%	0.0%	50.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	8.0%	0.0%	0.0%
WELLS FARGO BANK NA	0.0%	0.0%	4.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIEGLER FINANCING CORP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	14.3%	0.0%	0.0%	0.0%	0.0%
Loan Count by State	1	9	63	5	2	2	7	2	1	23	7	16	25	0	0

Source data provided by the Federal Housing Administration, unless otherwise noted.

## LEAN Firm Commitments by Program and State

Region	State	a7	232/223(f)	NC/SR	241(a)	232 fire safety	2yr optg loss ALF	TOTAL
New York City	Connecticut	15	1	0	0	0	0	16
	Delaware	0	3	0	0	0	0	3
	District Of Columbia	1	0	0	0	0	0	1
	Maine	6	2	0	0	0	0	8
	Maryland	13	3	1	0	0	0	17
	Massachusetts	18	6	1	0	0	0	25
	New Hampshire	1	1	0	0	0	0	2
	New Jersey	9	14	0	0	0	0	23
	New York	28	7	2	0	1	0	38
	Pennsylvania	10	8	0	0	0	0	18
Rhode Island	5	0	0	0	0	0	5	
Vermont	1	0	0	0	0	0	1	
Atlanta	Virginia	18	2	0	0	0	0	20
	West Virginia	8	0	1	0	0	0	9
	Alabama	3	6	3	0	0	0	12
	Florida	8	19	1	1	0	1	30
	Georgia	6	1	0	0	0	0	7
	Kentucky	6	0	0	0	0	0	6
	Mississippi	8	0	0	0	0	0	8
	North Carolina	14	3	0	0	0	0	17
	Puerto Rico	0	0	0	0	0	0	0
	South Carolina	3	1	0	0	0	0	4
Chicago	Tennessee	9	6	0	0	0	0	15
	Virgin Islands	0	0	0	0	0	0	0
	Illinois	43	26	1	0	0	0	70
	Indiana	20	11	0	2	0	0	33
	Michigan	15	7	0	1	0	0	23
	Minnesota	11	10	0	0	0	0	21
Ohio	26	24	0	1	0	0	51	
Fort Worth	Wisconsin	7	2	0	0	0	0	9
	Arkansas	15	0	0	0	0	0	15
	Iowa	7	8	0	0	0	0	15
	Kansas	1	1	0	0	0	0	2
	Louisiana	5	4	0	0	0	0	9
	Missouri	14	7	0	0	0	0	21
	Nebraska	7	1	0	0	0	0	8
	New Mexico	0	1	0	0	0	0	1
	Oklahoma	2	1	0	0	0	0	3
	Texas	10	24	3	0	0	0	37
San Francisco	Alaska	0	1	0	0	0	0	1
	Arizona	6	3	0	0	0	0	9
	California	37	25	1	0	0	0	63
	Colorado	4	0	0	1	0	0	5
	Hawaii	2	0	0	0	0	0	2
	Idaho	2	0	0	0	0	0	2
	Montana	5	2	0	0	0	0	7
	Nevada	2	0	0	0	0	0	2
	North Dakota	0	1	0	0	0	0	1
	Oregon	15	6	2	0	0	0	23
	South Dakota	3	4	0	0	0	0	7
	Utah	14	2	0	0	0	0	16
	Washington	21	4	0	0	0	0	25
Wyoming	0	0	0	0	0	0	0	
<b>TOTAL</b>		<b>484</b>	<b>258</b>	<b>16</b>	<b>6</b>	<b>1</b>	<b>1</b>	<b>766</b>

Source data provided by the Federal Housing Administration, unless otherwise noted.

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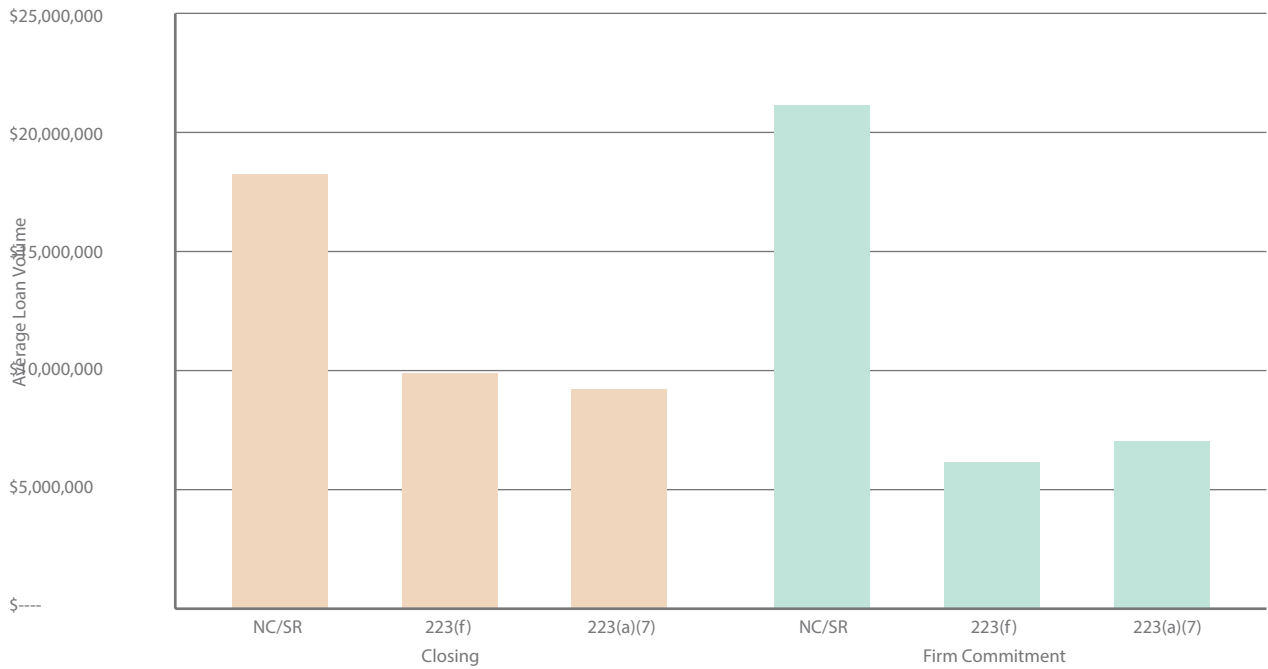


# FHA Lender Ranking Summary

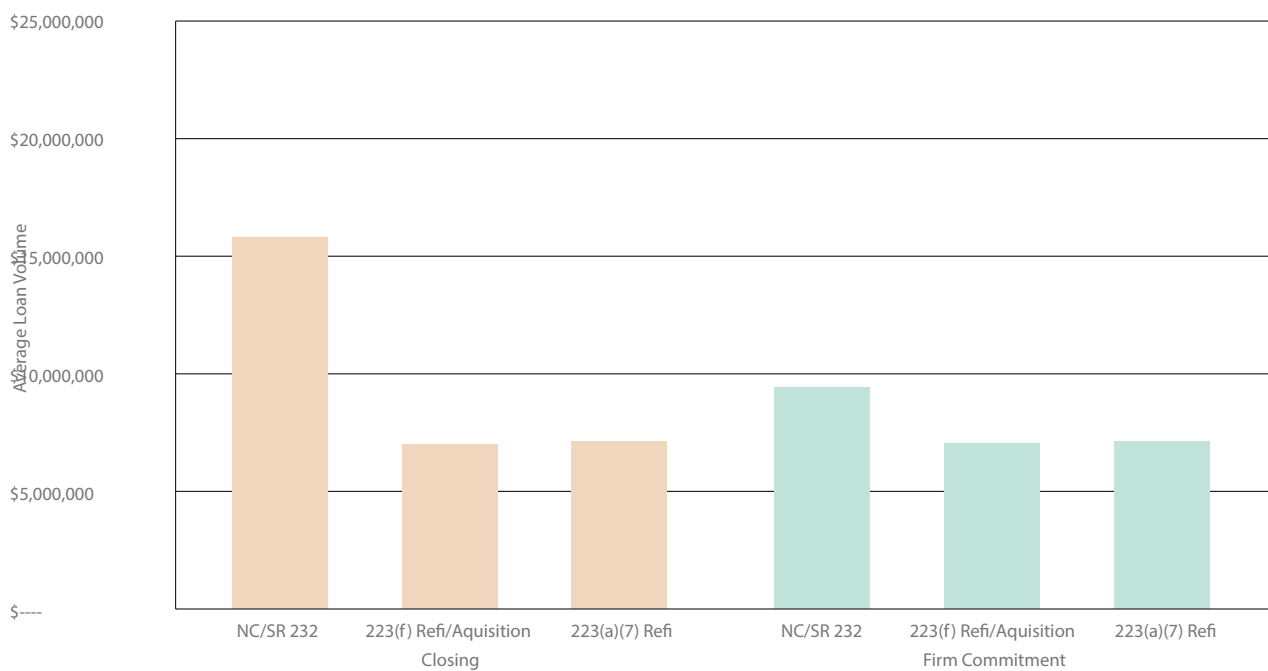
FY 2013

## CHAPTER 6: *Other Data of Interest*

RMC: MAP Average Loan Volume by Program



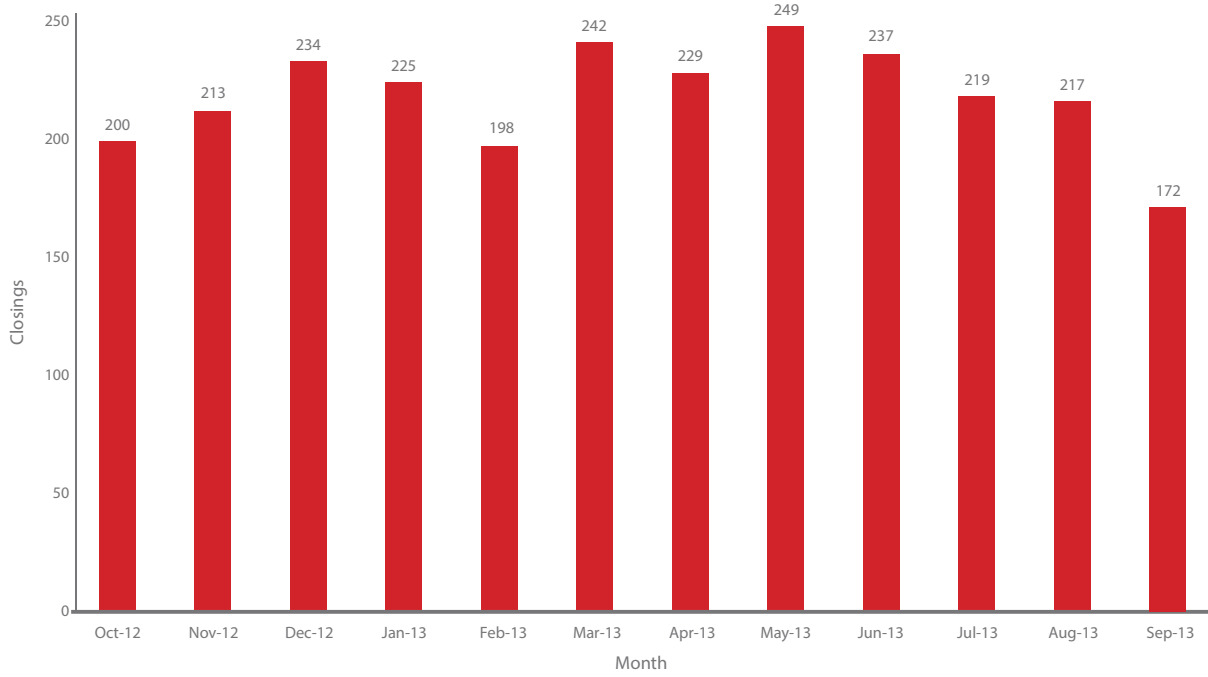
RMC: LEAN Average Loan Volume by Program



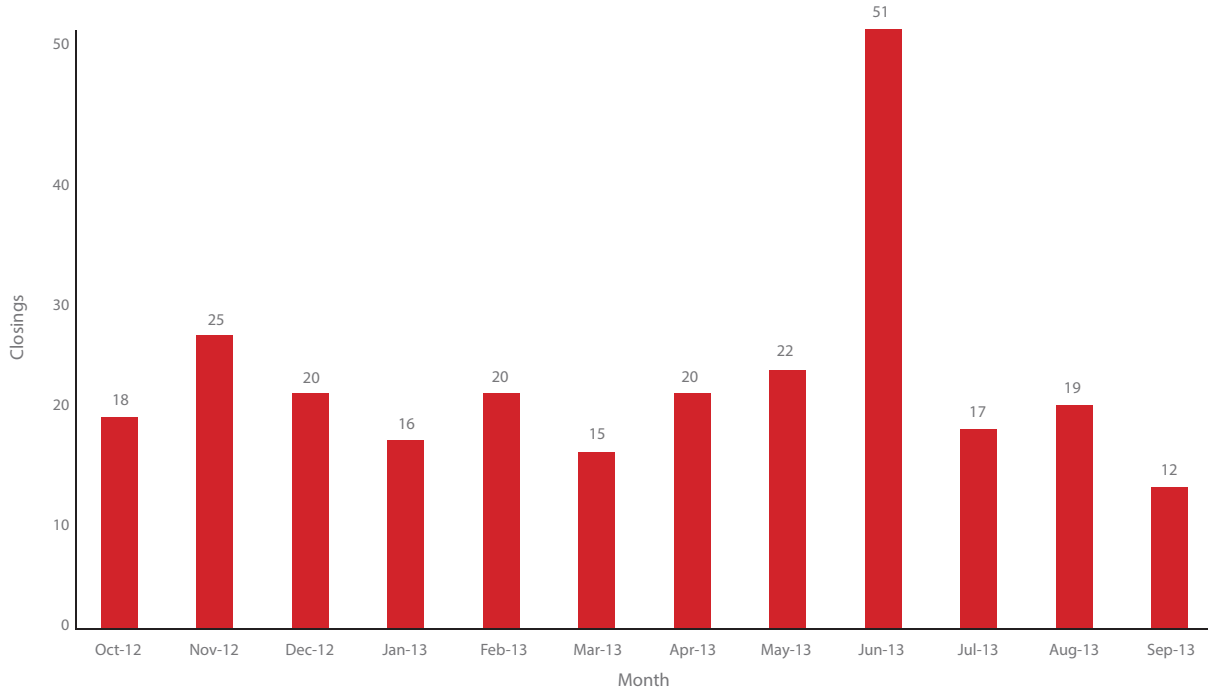
Source data provided by the Federal Housing Administration, unless otherwise noted.  
Closing

Firm Commitment

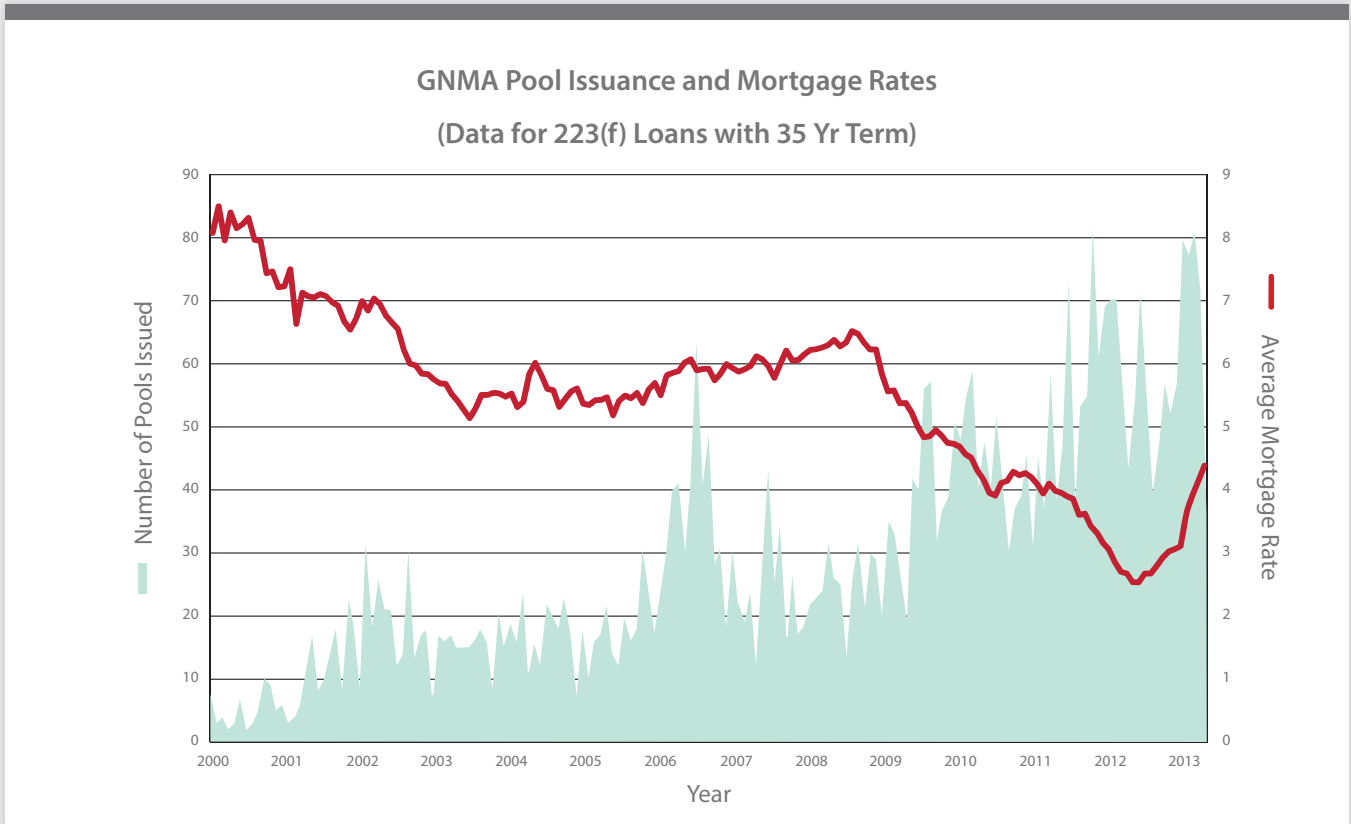
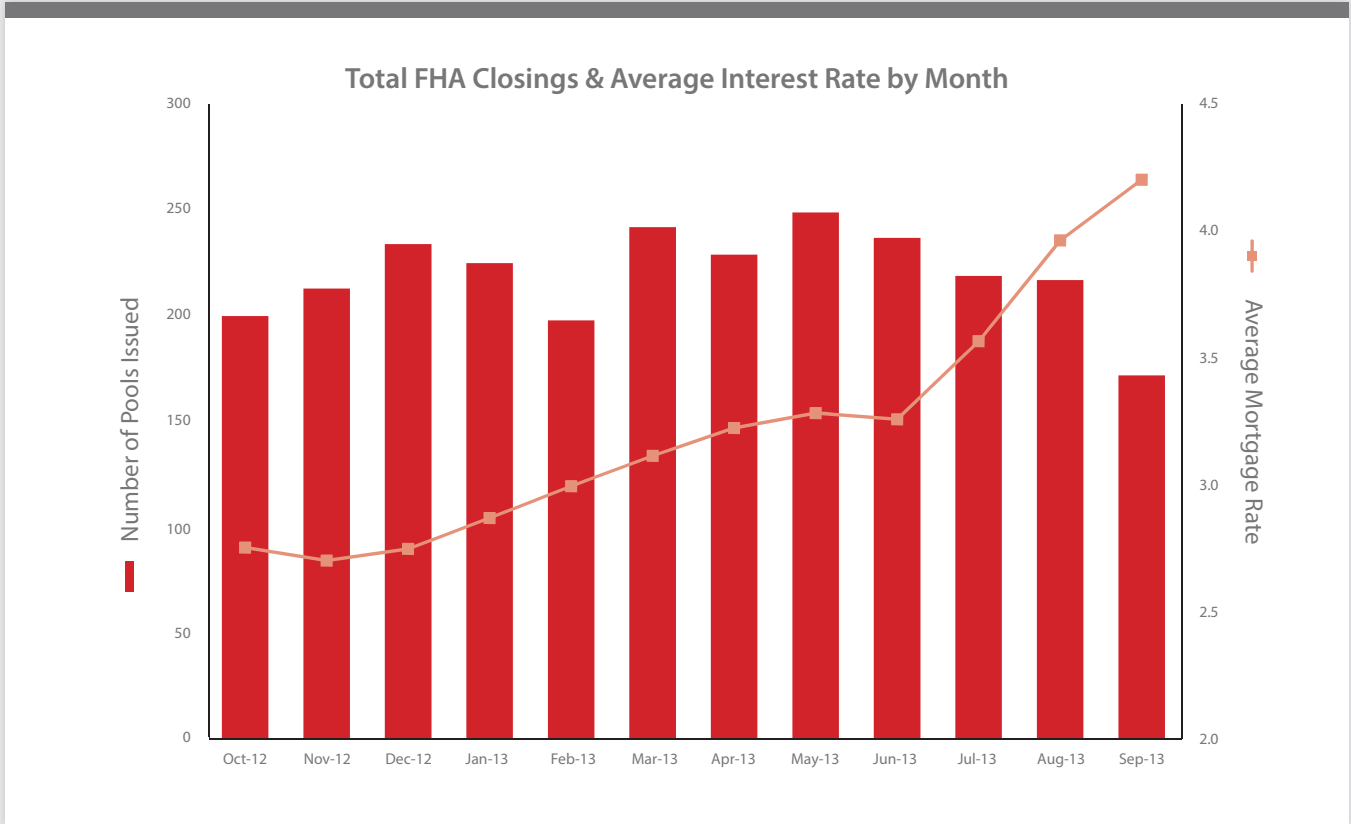
Total FHA Closings by Month



RMC: FHA Closings by Month

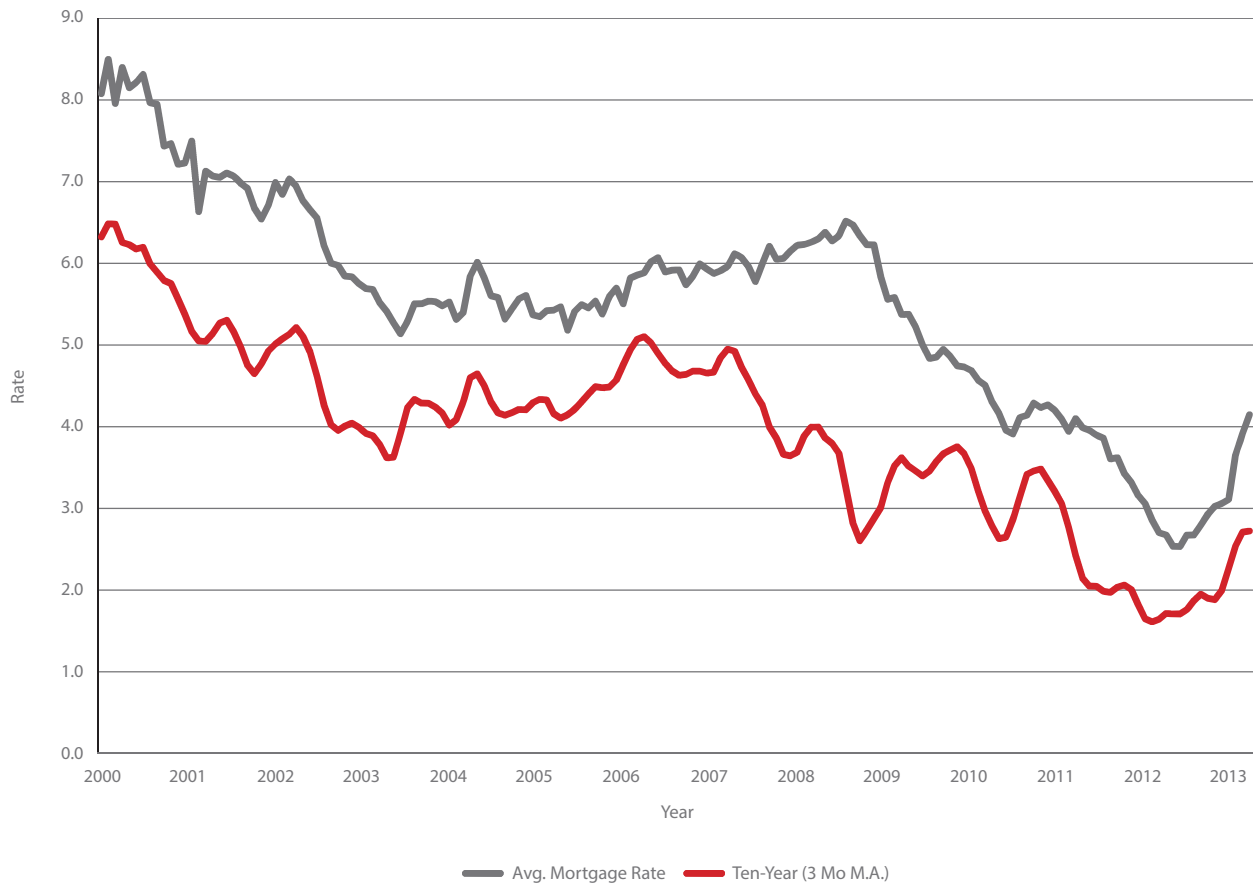


Source data provided by the Federal Housing Administration, unless otherwise noted.



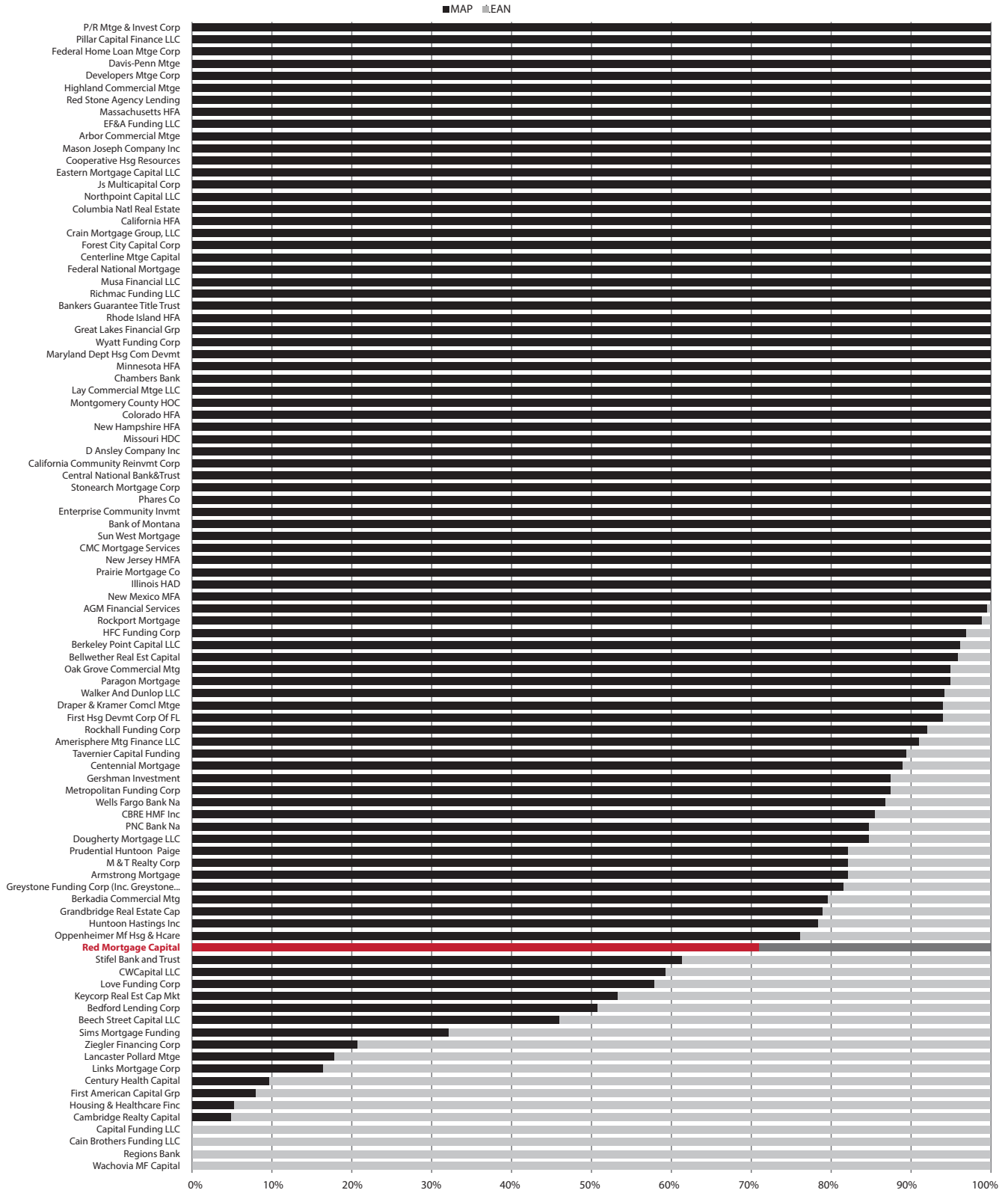
Source: FHA and GNMA

Standard GNMA Mortgage Rates & Ten Year Treasury



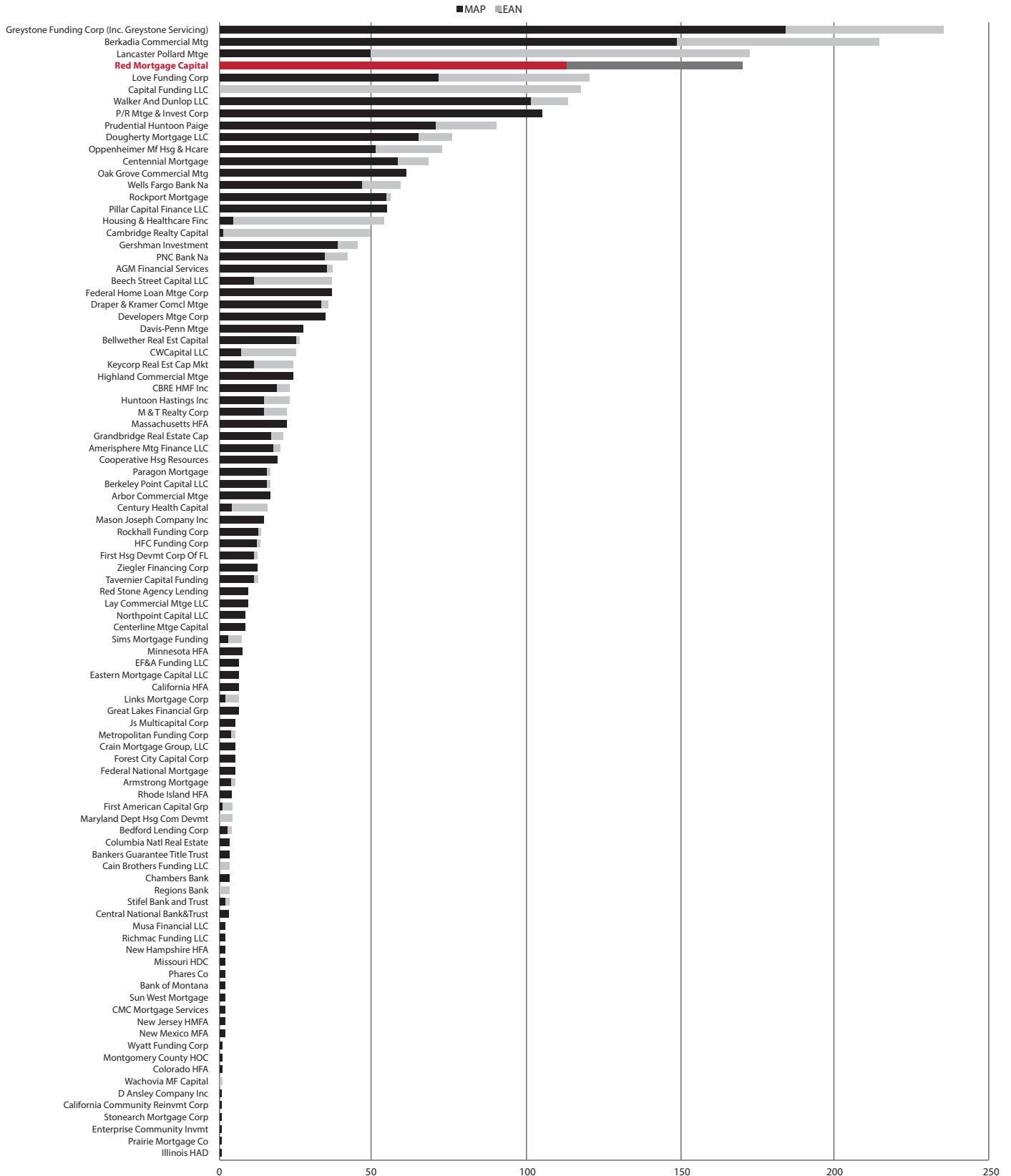
Source: FHA, GNMA and Federal Reserve

Share of Lender Firm Commitment Volume by MAP & LEAN



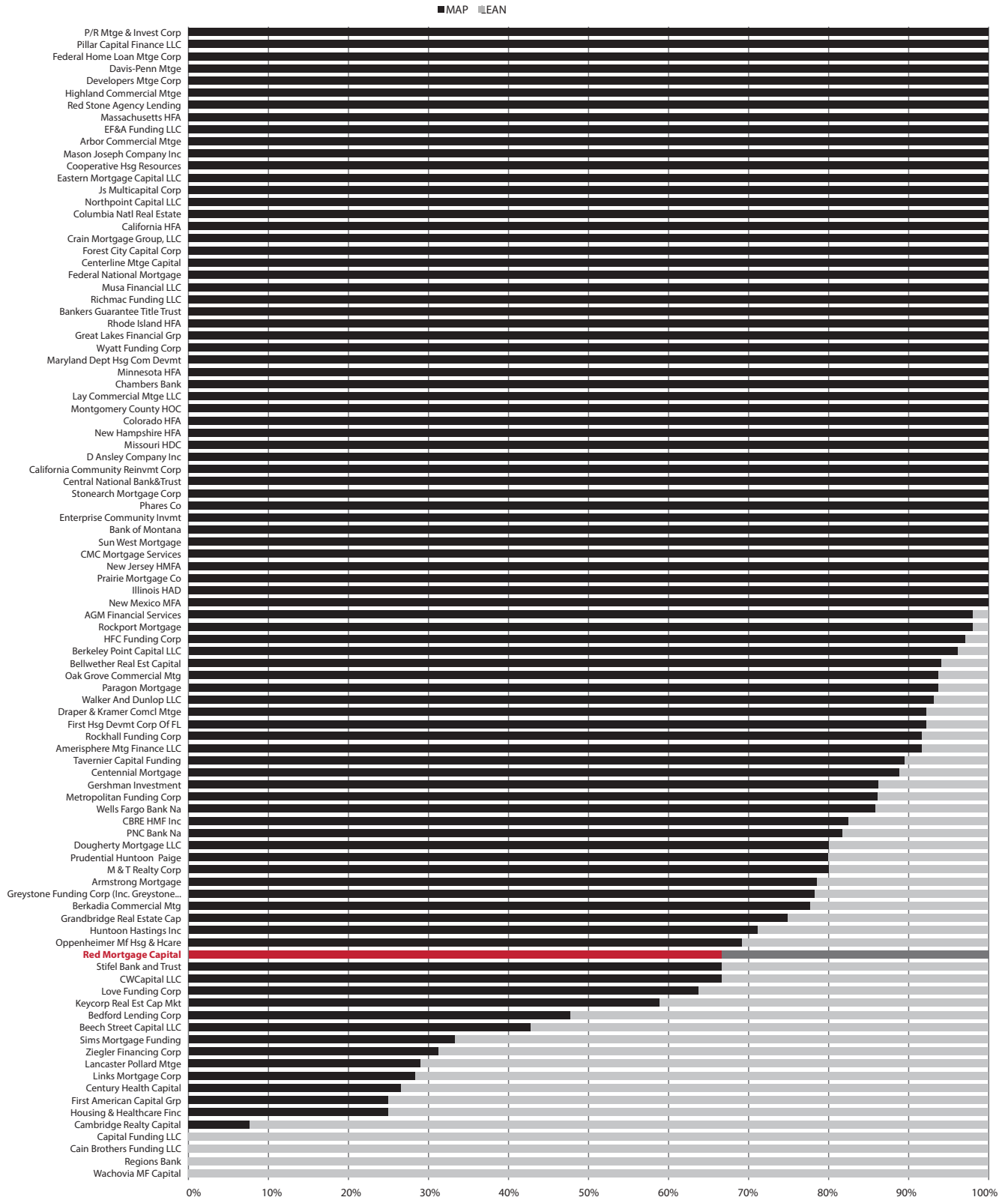
Source data provided by the Federal Housing Administration, unless otherwise noted.

Share of Lender Firm Commitments by MAP & LEAN



Source data provided by the Federal Housing Administration, unless otherwise noted.

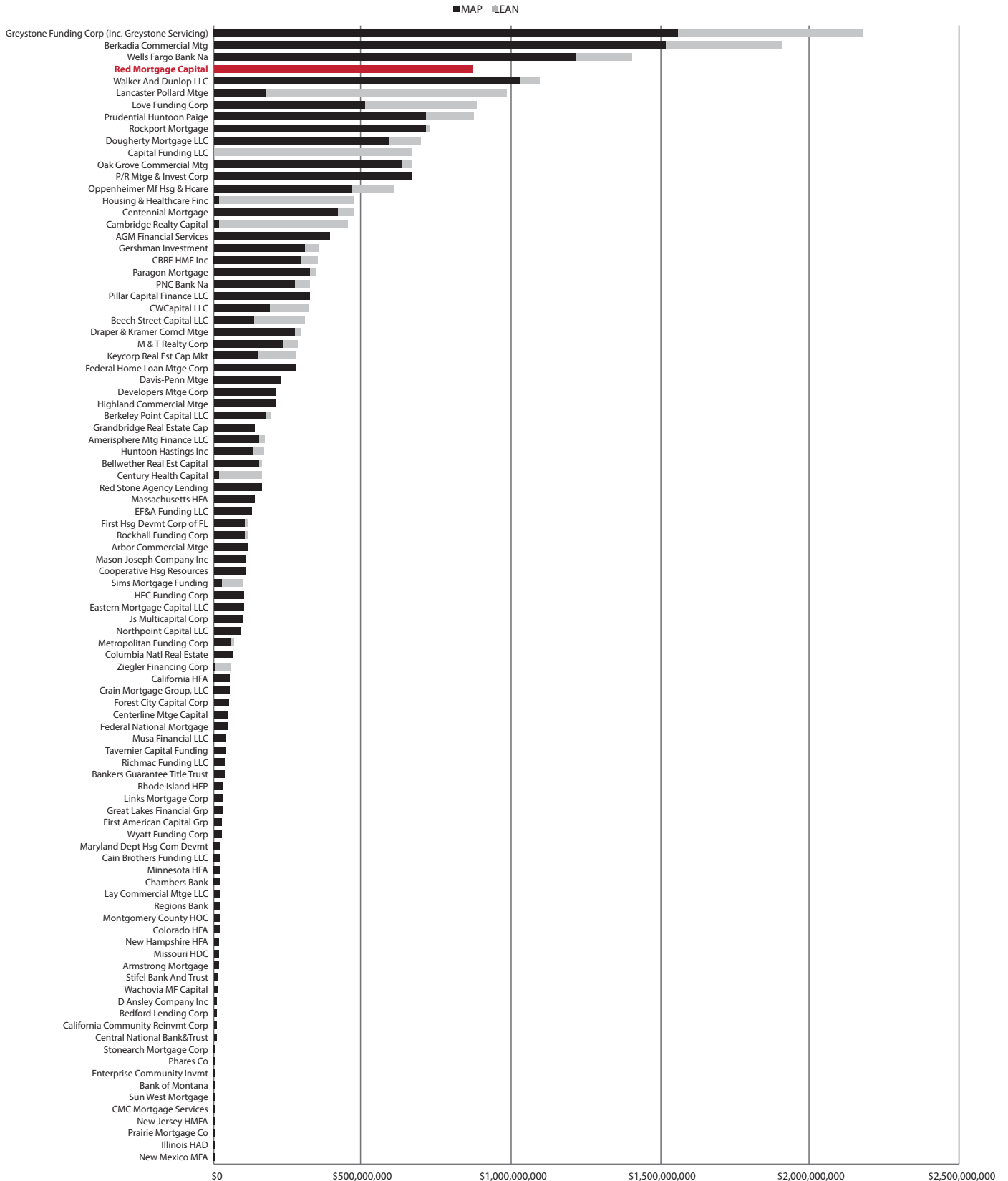
### Share of Lender Firm Commitments by MAP & LEAN



Source data provided by the Federal Housing Administration, unless otherwise noted.



Share of Lender Firm Commitment Volume by MAP & LEAN



Source data provided by the Federal Housing Administration, unless otherwise noted.



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